

ALUMNI ASSOCIATION  
PROPERTY.  
DO NOT TAKE FROM ALUMNI ROOM.

# Colliers

THE NATIONAL WEEKLY





Copyright, 1909, B. Kuppenheimer & Co.

Perfection in protection—no words better describe Kuppenheimer overcoats.

They're quality coats with thoroughbred style sticking out of every line.

Coats that wrap a man about with a sense of right appearance—a good feeling to have.

You'll find them at the better clothiers.

Our Book, Styles for Men, sent upon request

**The House of Kuppenheimer**  
CHICAGO NEW YORK BOSTON



# Why the Franklin is the most comfortable and the most reliable of all automobiles.

The closest possible examination of the leading water-cooled automobiles shows them to be practically alike in all important features—alike in their construction principles, comfort and road ability. Yet it is claimed for each one that it is superior to the other.

Now an automobile in order to be essentially better than another must necessarily be different; for example, if it is more comfortable, there must be a reason for it. Water-cooled automobiles with their semi-elliptic springs and steel chassis frames all ride about the same. You can get but little more comfort with one than another.

The Franklin is different. It is really comfortable. With its four full-elliptic springs and laminated-wood chassis frame, it is the most comfortable automobile in the world.

Even the shock absorbers, rubber bumpers, and other devices used on water-cooled automobiles fail to give the comfort you want. Comfort, like any quality, must be founded in the design.

The comfort of the Franklin gives it the greatest road ability of all automobiles. You can make time everywhere. Passengers, even aged people, can ride long distances without fatigue. And being comfortable also means that the Franklin lasts indefinitely—it does not rack and strain itself. The deterioration and the rattle and noise which develop in other automobiles are avoided.

Other automobiles are all about the same on tires—usually unreliable. Their tires are too small and too weak. You know it; everybody knows it. So everywhere you go you carry an extra outfit of tires. This does not prevent the tire trouble with its annoying delays but it is the only thing you can do. Here again the Franklin is different. We practically eliminate tire trouble. The solution of the vexed problem is simply in providing tires large and strong enough for the service required. It is true that many automobiles are so heavy and stiff in construction that this is not practical. But the Franklin is light and flexible. It is easy on any tires, and with our 1910 tire equipment tire troubles are not a factor. You do not have to carry extra tires. The tires used are larger even than the tires used on water-cooled automobiles that weigh a great deal more.

Being mechanically reliable, as shown by winning severe reliability and endurance contests, and having reliable tires, the Franklin is the most reliable automobile you can buy.

In another important principle the Franklin is different, and that is the cooling system. This difference is for the same definite reasons as the other differences—to get better general results, greater reliability, lighter weight and greater comfort. The Franklin air-cooling system is as far in advance of water cooling as full-elliptic springs are better than semi-elliptic springs.

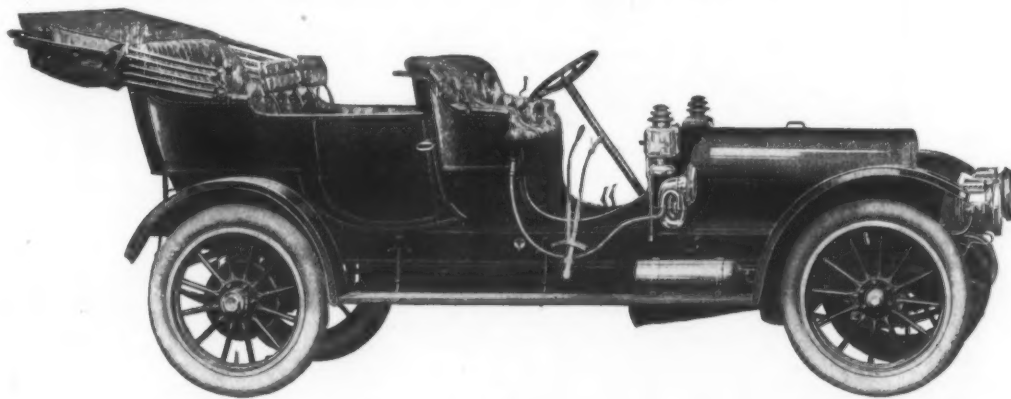
The announcement of our 1910 cooling system early last summer created a sensation. So marked and effective is it that its success and advantage were instantly recognized. It is superior in every way to any water cooling system. If you will make the test severe enough, you can satisfy yourself that the Franklin engine will cool perfectly when water-cooled engines will give trouble from overheating. Our cooling system cannot fail to work—there is nothing to get out of order. The only moving part is the suction-fan fly-wheel, and as a fly-wheel is required on any engine, the system is simplicity itself. This suction-fan fly-wheel is a new thing and is the most efficient fan known to science.

Franklin dealers will show you the new cooling system. You will understand it at a glance and will appreciate more than ever the advantage of air cooling over water cooling with its plumbing, weight and complication, and liability to freeze or boil dry.

The control is another feature in which the Franklin is also different. There is only the throttle lever. Ignition is by Bosch high-tension magneto with the Franklin governor which dispenses with the usual spark-advance lever. Better results are therefore obtained at all speeds.

The 1910 Franklins have been in use in all parts of the country for over five months and have thoroughly demonstrated the merit of the new cooling system.

Franklin automobiles are built in three chassis sizes, four- and six-cylinder, with sixteen different body styles embracing touring, two-, three- and four-passenger runabouts, close-coupled bodies, limousines, landaulets, town-cars and taxicabs.



Write for our special edition catalogue de luxe.

H H FRANKLIN MANUFACTURING COMPANY Syracuse N Y

Member Association Licensed Automobile Manufacturers.

# The ACME SCHOOL OF DRAWING Stands the Test

This time-tried educational institution, established in 1898, solid as steel beams, has advertised in 45 issues of Collier's Weekly since March, 1905. We intend to continue using it, because Collier's admits to its columns the advertisements of ONLY such schools as it is willing to vouch for. It tries to protect its readers, who are unable to make a personal investigation, against possible "quacks and frauds"; and we have been doing that too.

**Collier's says:** "Advertisers in Collier's are reliable." "We believe in them and want you to." "You can depend on everything you see advertised in Collier's." "Collier's School Directory is open to only the best."

We teach people with talent for drawing, to become **competent** artists and draftsmen **at home in spare time.** Our Instructors, trained in Europe and America, quickly fit them for practical work, by giving **personal** criticisms and **special** instructions. We develop **original** talent. ACME STUDENTS earn money and secure paying positions while studying.

**Collier's says:** "It is always safe to deal with any advertiser who uses Collier's." "You may deal with that feeling of security and satisfaction that you have when you buy from a man with whom you are personally acquainted."

No form of education offers a better solution of the bread and butter problem than trained ability to make saleable drawings. We **guarantee** to give **honest, faithful service** and **correct, reliable training.** If you take an ACME course and don't succeed, we will **refund** your tuition fee and **pay you** for the time you spend studying the course.

We will do even more than that. You can **pay as you go**; no large advance payment required. You can order 2, 5, 10, 15 lessons at a time, study when most convenient, change from home study to Resident School or vice versa, as often as you wish.

Do you know of any other School that offers you a practical art training "by piecemeal" with such privileges? We wouldn't dare do it, backed up by our positive guarantee, if we didn't **KNOW**, by past experience, what we have done.

**Collier's says** of its advertisers who guarantee a rigid standard of quality: "the future—indeed the very life—of their business depends upon satisfied customers." In buying of such a firm, "you simply serve your own best interests."

DO YOU want to make more money, or change your occupation to easy, clean work? You may, by writing TODAY for our Free illustrated catalogs. Tell what course interests you most: Illustrating, Cartooning, Commercial Designing, Mechanical Drawing, Architectural Drawing, or Sheet Metal Pattern Drafting. We teach both by mail and in our Resident School in Kalamazoo. If you prefer resident instruction, ask for our Resident School catalog also.

**THE ACME SCHOOL OF DRAWING**  
4716 S St., Kalamazoo, Michigan

## ADVERTISING BULLETIN

NO. 28

### ILLUSTRATING A POINT

SEVERAL times in these Advertising Bulletins I have spoken of the responsibility assumed by Collier's when it first undertook to exclude from its columns any advertising that could not be accepted at its face value.

It seemed fair to assume that such a policy would correspondingly increase the readers' confidence in those advertisements which were accepted and published.

Yet at best this could be only an assumption, for there was no known experience from which to judge. The idea that a periodical should consider itself morally and financially responsible for what went into its advertising columns is one of those comparatively recent strides that mark the advance of advertising to one of the most important forces of modern times.

It is remarkable how quickly and how thoroughly the public has responded. Almost every day I find in my mail evidences of the unquestioning confidence with which people are coming to accept an advertisement in a publication like Collier's. Extracts from two of the

most interesting examples of recent date I am going to reprint here, because they aptly illustrate the point.

*F. E. A.*

Manager Advertising Department

I

(Addressed to one of the best known manufacturers of high grade clothing for men. Dated from Congo, Africa.)

"I wish you would be good enough to oblige me by sending to my address your samples and price list by next mails. I have been in Congo for the last five years, and if your clothes are superior, as you stated in Collier's, I shall be pleased to 'spread' you in our colony and get more customers for you."

F. E. A.

II

"We have seen Mr. \_\_\_\_\_ of Seattle, recently referred to us as being interested in \_\_\_\_\_ cars. We have sold him a five passenger touring car, 'sight unseen,' with no demonstration—simply on the strength of an advertisement in Collier's Weekly, which was the only information of the 1910 models we had when the sale was made."

Olympic Motor Car Co.



## A Better Business—

THE realization of your well-made plans to make your business produce greater profits—these things are yours; and can be brought about, to a great extent, by the use of

## Rapid Commercial Power Wagons

Your taxes can be reduced by the use of Rapids. They occupy less room than horses and wagons; hence less ground, in highly assessed districts, is required for their housing.



THE RAPID is Built for Business

Or they can be kept miles away from your place of business where land is cheap and taxes low.

Your pay roll can be reduced by two or three men for every Rapid installed.

One Rapid will do the work (in many cases) of three teams, three wagons and two men. See the saving?

You want to save money in your business.

You want to get the most out of it at the least cost.

Then why not look into this money-saving proposition now?

Hundreds of merchants are using Rapids and are saving money thereby.

Certainly you are just as anxious to save money in your business as they are in theirs.

Catalog free; send for it to-day.

**RAPID MOTOR VEHICLE CO.**

10 South Saginaw St.

PONTIAC, MICHIGAN, U. S. A.

## DIAMONDS ON CREDIT



### 20% DOWN—10% PER MONTH

Why wait for your Diamond until you have saved the price? Pay for it by the Lyon Method. Lyon's Diamonds are guaranteed perfect blue-white. A written guarantee accompanies each Diamond. All goods sent prepaid for inspection. 10% discount for cash. Send now for catalogue No. 24

Established 1843.

**J. M. LYON & CO.**  
7173 NASSAU ST. N. Y.



## Mount Birds

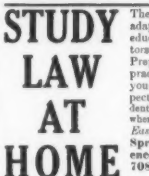
We teach you by mail to stuff and mount all kinds of Birds, Animals, Game Heads. Also to taxidermy and make rugs. Decorate your home with your beautiful trophies, or command big income selling specimens and mounting for others. Easily, quickly learned in spare time by men and women. Success guaranteed. Write today for our free book "How to Mount Birds and Animals," absolutely free.

**N. W. SCHOOL OF TAXIDERM**  
4038 Elwood Bldg. Omaha, Neb.



**Do You Like to Draw?**  
That's all we want to know. Now we will not give you any grand prize—or a lot of free stuff if you answer this ad. Nor do we claim to make you rich in a week. But if you are anxious to develop your talent with a successful cartoonist, so you can make money, send a copy of this picture with 6¢ in stamps for portfolio of cartoons and sample lesson plate, and let us explain.

**The W. L. Evans School of Cartooning**  
314 Kingmoore Bldg., Cleveland, O.

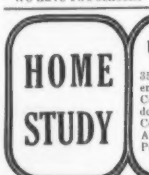


**STUDY LAW AT HOME**  
The oldest and best school. Instruction by mail adapted to every one. Recognized by courts and educators. Experienced and competent instructors. Taken spare time only. Three courses: Preparatory, Business, College. Prepares for practice. Will better your condition and prospects in business. Students and graduates everywhere. Full particulars and Easy Payment Plan free. Sprague Correspondence School of Law, 708 Majestic Building Detroit, Mich.

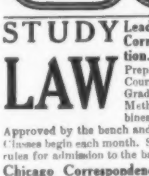


**LEARN EXPERT SHORTHAND**  
from court reporters. Individual instruction by mail. For beginners and stenographers. Easy to learn, write and read. Write for free catalogue.

**SUCCESS SHORTHAND SCHOOL**  
Bldg. 710, 79 Clark St. Suite 101, Lenox Ave., & 125th St. Chicago, Ill. New York City, N. Y. We have two schools. Address the one nearer you.



**HOME STUDY**  
THE UNIVERSITY OF CHICAGO OFFERS 350 of its class-room courses by correspondence. One may take up High School or College studies at almost any point and do half the work for a Bachelor's degree. Courses for Teachers, Writers, Bookkeepers, Accountants, Business Men, Ministers, Parents, and many in other vocations. The U. of C., Div. A, Chicago, Ill.



**STUDY LAW**  
Leading Law School in Correspondence Instruction. Established 1892. Prepares for the bar. Three Courses: College, Post-Graduate and Business Law. Method of instruction combines theory and practice. Approved by the bench and bar. Courses begin each month. Send for catalog giving rules for admission to the bar of the several states. Chicago Correspondence School of Law 505 Reaper Block, Chicago



**CIVIL SERVICE EXAMINATIONS** will soon be held in every state, 46,712 appointments last year. Full information about all Government Positions and questions recently used by the Civil Service Commission free. Columbian Correspondence College, Washington, D. C.



**MAKE MONEY DRAWING**  
ILLUSTRATORS AND CARTOONISTS are well paid. Send for free booklet, "MONEY IN DRAWING," tells how we teach illustrating by mail. Our students sell their work. Women succeed as well as men. The National Free Association, 54 The Baldwin, Indianapolis, Ind.



**DO YOU STAMMER**  
Trial lesson explaining methods for home instruction sent FREE. Gold Medal, World's Fair, St. Louis. Geo. Andrew Lewis, No. 146 Adelaide St., Detroit, Mich.



# COLLIER'S NATIONAL HOTEL DIRECTORY

BOSTON, MASS.

**United States Hotel** Beach, Lincoln and Kingston Sts. 360 rooms. Suites with bath. A.P. \$3. E.P. \$1 up. In center of business section.

CHICAGO, ILL.

**Chicago Beach Hotel** 51st Boul. and Lake Shore. American or European plan. Only 10 minutes' ride from city, near South Park System. 490 rooms, 250 private baths. Illus. Booklet on request.

NEW YORK, N. Y.

**Broadway Central Hotel** Only N.Y. Hotel featuring American Plan. Our table the foundation of enormous business. A.P. \$2.50. E.P. \$1.

**Latham** 5th Ave. and 28th St. New fireproof hotel. Very heart of New York. 350 rooms, \$1.50 and up. With bath, \$2 and up. H. F. Ritchey, Manager.

SEATTLE, WASH.

**Hotel Savoy** "12 stories of solid comfort." Concrete, steel and marble. In fashionable shopping district. 210 rooms, 135 baths, Eng. grill. \$1.50 up.

FOR the benefit of our readers we have classified the various hotels in the United States and Canada according to tariff in their respective cities. One asterisk (\*) will be placed opposite the advertisement of the hotel which appeals to an exclusive patronage demanding the best of everything. Two asterisks (\*\*) indicates the hotel which appeals to those who desire high-class accommodations at moderate prices; and three asterisks (\*\*\*) indicates the hotel which appeals to commercial travelers and those requiring good service at economical rates.

## TOURS AMERICAN, EUROPEAN, ORIENTAL

Information regarding tours to any part of the world will be furnished free upon request by letter to **COLLIER'S TRAVEL DEPARTMENT** 420 W. 13th Street, New York

Egypt and Palestine, \$600. British Isles Tour, \$250

Oberammergau Special, \$250

Berlin, Athens, Rome, London, \$400

S. H. LONGLEY, 314 Main St., Worcester, Mass.

Clark's Cruises Around the World

By S. S. Cleveland, Feb. 5, 1910, 15,000 tons, from France.

\$650 and up; a few vacancies. Similar cruises Oct. 15, 1910, and Feb. 5, 1911. 12th Annual Orient Cruise, Feb. 5, 1910, \$400 up, by Lloyd S. S. "Grosser Kurfurst," 75 days, including 21 days Egypt and Palestine. Excellent series Europe and Oberammergau tours. Specify program desired.

F. C. CLARK, Times Building, New York

## SHORT CUTS IN BUSINESS

often mean the difference between success and failure; between the man who makes a fortune and the one who has to shut up shop.

No man can find out all the short cuts for himself.

## The American Business AND Accounting Encyclopedia

In six handsome volumes, contains 1500 pages of live, up-to-date business facts and figures; Short Cuts applicable to every business. It is filled with solid, practical information about Commercial Law, Accounting, Cost Systems and every Modern Business Method. It is illustrated with Forms, Ledger Sheets and Voucher Records, worked out in detail and accompanied by simple, plain, straightforward explanations.

SEND FOR CIRCULAR

containing our Free Examination offer and showing the set illustrated full size in colors. Send now—before the first edition is exhausted.

The BUSINESS MAN'S PUBLISHING CO., Ltd. 309 Fort and Wayne Sts., Detroit, Mich.

## GALOX THE OXYGEN TOOTH POWDER

Depends for its virtues not upon strong oils, carbolic or other irritating disinfectants, but upon the presence of **Oxygen (per-oxide)**—Nature's purifier.

Ask your Dentist—he knows

OF ALL DRUGGISTS, 25 CENTS

Sample and Booklet free on request.

McKESSON & ROBBINS, NEW YORK

LOOKING FOR A SCHOOL OR CAMP? YOU CAN FIND THE SCHOOL WANTED by writing School Agency, 527-41 Park Row, N. Y.

# Collier's

Saturday, November 6, 1909

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Volume XLIV . . . . . Number 7  
P. F. Collier & Son, Publishers, New York, 416-430 West Thirtieth St.; London, 10 Norfolk Street, Strand, W. C. For sale also by Daw's, 17 Green Street, Leicester Square, W. C.; Toronto, Ont., The Colonial Building, 47-51 King Street West. Copyright 1909 by P. F. Collier & Son. Entered as second-class matter February 16, 1905, at the Post-Office at New York, New York, under the Act of Congress of March 3, 1879. Price: United States and Mexico, 10 cents a copy, \$5.20 a year. Canada, 12 cents a copy, \$6.00 a year. Foreign, 15 cents a copy, \$7.50 a year.

NOTICE TO SUBSCRIBERS.—Change of Address.—Subscribers when ordering a change of address should give the old as well as the new address, and the ledger number on their wrapper. From two to three weeks must necessarily elapse before the change can be made, and before the first copy of Collier's will reach any new subscriber.

TIME may be gained by the miracles of rail and wire, only to be lost by the inaccuracy of a watch. Hand in hand with the modern time-savers, the limited, the telegraph and the telephone, goes the modern timekeeper, the



## Elgin Watch

G. M. WHEELER Model, 16 Size

Pendant Ruby and Setting. Seventeen jewels. Ruby and sapphire balance in center jewels. Compensating balance. Breguet hair-spring, with micrometric regulator. Adjusted to temperature, isochronism, three positions. Patent recoiling click and self-locking setting device. Dust ring. Plates damasked. Engraving inlaid with gold. Open face and hunting cases.

In Filled Gold Cases, \$30 and up  
In Solid Gold Cases, \$50 and up

Other Elgin Models at other prices according to grade of movement and case. All Elgin models are sold by jewelers everywhere, and are fully guaranteed.

ELGIN NATIONAL WATCH COMPANY, Elgin, Illinois.



New No. 78 Dial—graceful and legible.

## You Save Over Half on "COME-PAKKT" and It's Honest All Through

We sell direct only—factory to you—saving you all dealers and jobbers profits, expensive packing and 2 1/2 the freight. You put the finished sections together and apply your choice of color—your money

QUARTER Sawn WHITE Oak—rich in beautiful flake and grain—is used throughout (except in our Porch Furniture). You see just what you get—it's Honest All Through. Our Name and Guarantee back every piece—your money



With Cushions \$10.50

Serving Table \$7.50

\$13.25 With Cushions

ONE HUNDRED other handsome pieces in rich Quartered Oak (any finish) from \$3 up. Write Today for beautiful catalog, free. COME-PAKKT FURNITURE CO., 1113 Edwin St., Ann Arbor, Mich.

IN ANSWERING THESE ADVERTISEMENTS PLEASE MENTION COLLIER'S

## At Last! The PERFECT Vacuum Cleaner For the HOME



Read below our Special introductory offer—SENT ON TRIAL and the Rock Bottom Price direct to you

**NO ELECTRIC CURRENT  
No Engine—No Machinery**

Just natural motion by one person, and perfect suction—simply wonderful cleaning power—easier to work than a carpet sweeper. And at a price within the reach of all! The vacuum cleaning problem solved at last. Write for booklet (sent free), which explains our trial offer to housewives.

**Introductory Offer** Sent on trial at the Rock Bottom price direct if you act at once. Write today for special price and free booklet.

**Allen Vacuum Cleaner Company**  
1901 California Avenue, Dept. 4028, Chicago

## Our Newest and Best



## The Antoinette

Made of fine "Comfy felt," noiseless belting leather soles and low heels. Trimmed with ribbon in colors to match. This is perfection in a slipper to cover the whole foot.

Colors  
Black, Red, Brown and Gray.

Send for CATALOGUE No. 31, showing many new styles  
**DANIEL GREEN FELT SHOE CO.**  
114-116 East 13th Street, New York

## A Happy Marriage SEXOLOGY

Depends largely on a knowledge of the whole truth about self and sex and their relation to life and health. This knowledge does not come intelligently of itself, nor correctly from ordinary everyday sources.

(Illustrated)  
by William H. Walling, A. M., M. D., imparts in a clear, wholesome way, in one volume:

- Knowledge a Young Man Should Have.
- Knowledge a Young Husband Should Have.
- Knowledge a Father Should Have.
- Knowledge a Father Should Impart to His Son.
- Medical Knowledge a Husband Should Have.
- Knowledge a Young Woman Should Have.
- Knowledge a Young Wife Should Have.
- Knowledge a Mother Should Have.
- Knowledge a Mother Should Impart to Her Daughter.
- Medical Knowledge a Wife Should Have.

All in One Volume. Illustrated, \$2, Postpaid  
Write for "Other People's Opinions" and Table of Contents.  
**PURITAN PUB. CO., 707 Perry Bldg., PHILA., PA.**

## LABLACHE FACE POWDER

**THE BEAUTY OF AUTUMN**  
is Nature's preparation for Winter. Women of refinement prepare for the social requirements of the season and keep their complexions smooth, soft and velvety by using Lablache, the greatest of all beautifiers. It helps Nature to overcome the effect of Summer exposure. It is a toilet necessity in every boudoir.

Refuse substitutes. They may be dangerous. Flesh, White, Pink or Cream, 50c. a box, of druggists or by mail.  
Send 10c. for sample box.

**BEN LEVY CO., French Perfumers**  
Dept. 24  
125 Kingston Street, Boston, Mass.





## BUSINESS OPPORTUNITIES

**BUILD A BUSINESS OF YOUR OWN.** AND escape salaried drudgery for life. We teach the Collection Business; a limitless field with little competition. Few opportunities so profitable. Send for "Pointers" today. American Collection Service, 51 State St., Detroit, Mich.

**BUSINESS CHANCES ON A CAPITAL OF \$150.00.** With some brains and Hustle. Large profit can easily be made, only occupying part of your time. With small capital an unusual opportunity is offered to build up an independent business handling The Thurman Portable Electric Vacuum Cleaner. Write today for particulars. We also manufacture Portable Vacuum House to House Cleaners. Gen'l Compressed Air and Vacuum Mach'y Co., 519 C.W., North Taylor Ave., St. Louis, Mo.

**THIS MAN MAKES MONEY EASILY.** S.W. B. von, Thornton Park, Winthrop, Mass., has 100 Kirk Peanut Vending Machines. Started with free sample machine offer. Kirk Mfg. Co., 1231 Old So. Bldg., Boston, Mass.

**GREAT BARGAIN. ONE OF THE LARGEST** and best equipped bowling alleys in St. Louis. Perfectly located. Established business. Receipts last year over \$20,000.00. Low rent. Good lease. Will sell for less than actual cost. Best of reasons for selling. Address "Opportunity," care Nelson Chesman Co., St. Louis, Mo.

**BIG PROFITS IN CARD PRINTING BUSI-**ness operating with Superior Automatic Card Printing Press in view of public. Works like lightning. Prints 120 cards per minute, any size and thickness. Speed makes possible capacity 4 to 5 jobs per hour. Average profit 36 cents per job. No experience required. Nine out of ten making big money. Why not you? Only \$65 cash required. Write today. Superior Brass & Fixture Co., 735 W. Jackson Blvd., Chicago.

**FARMERS HAVE BIG MONEY. REACH** over 750,000 of them by advertising in Farm Life—30 cts. per acre line, classified. Minimum Ad. \$1.00. Sample copy free. Address Dept. 1, Farm Life, Chicago, Ill.

**300% PROFIT. THAT'S WHAT O.I.C. PEANUT** Vending Machine Owners realize. Machines are attractive and hunger inciting. Never out of order. Pay for themselves in a few months. Coin money for owners. Build a business that will make you independent. Write for particulars. O. I. C. Co., Inc., 1375 Unity Bldg., Chicago.

**BIG MONEY POSITIVE CONDUCTING HOME** sales parlor for America's finest specialty guaranteed dress shoes. Factory to wearers. No travelling. No Risk. Marvel Shoe Co., C. Summer, Boston, Mass.

**THE MAIL ORDER JOURNAL, 12 YEARS** old, 64 pages, will enable you to start right & keep you posted on business conditions & methods. Indispensable for live business men. No sample copies. Send 25c for 6 mo. trial sub. Mail Order Journal, 122 Schiller Bldg., Chicago.

**SLOT MACHINE OPERATORS. YOUR LINE** is not complete without Champion Gam machines. Used outdoors and indoors. Send for Special Offers. Boston Coin Machines Co., Dept. C, Boston, Mass.

**DELINQUENT MILLIONS DUE TO RECENT** Panic require skilled collectors exceeding supply. Share in vast profit and build your own business through our reasonable course on Mercantile Collections. A few dollars will establish you for life. Write Mohawk Mercantile Bureau, 131 Mohawk Bldg., Chicago, Ill.

**BIG MONEY ANY LOCALITY OPERATING** and selling our World's Greatest Penny and Nickel Vending Machines. New ideas. Low cost. High income on small investment. Crystal Vending Co., 218 N. High St., Columbus, O.

**\$100 CASH FOR INFORMATION THAT WILL** lead to the establishment of any desirable factory at St. Croix Falls, Wis. 17,000 developed Horse Power going to waste. Factory sites practically free. Low taxes. Ideal labor conditions, splendid residence section, forty miles from Minneapolis and St. Paul (five hundred thousand people). All advantages fully explained in new "Descriptive Folder" Free. Write us the suggestion with particulars so that we can interest and finally locate the factory and you will get the cash. St. Croix Falls Imp. Association, Box 532, St. Croix Falls, Wisconsin.

**FASCINATING STORE WINDOW DISPLAY.** Magic Electric Optical Illusion Box. Articles appear and disappear continuously. To agents, \$6 net. Description. How made. Ten stamps. Buffalo Mech. & Elec. Laboratory, 145 Erie County Bank, Buffalo, N. Y.

**INVESTMENT OF \$125 RETURNS \$888.00** yearly. Operate a peanut roaster, profitable business. Machines attractive, can't get out of order. Profits pay for machines in 6 wks. Fill machines, gather pennies. Can be done spare time. Write. Wreden Sales Co., 180 State St., Chicago.

## PIANOS, MUSICAL INSTRUMENTS

**YOUR JUDGMENT ENDS WITH "SEEING"** and "hearing" when you buy a piano. Its durability section with the maker and a piano of good reputation is your safeguard. Pease Pianos have been good pianos for 65 years. We deliver free anywhere and sell on 3 years time. Write for catalog and bargain list of used pianos. Pease Piano Co., 128 West 42d St., New York.

**GENUINE BARGAINS IN HIGH-GRADE UP-**right pianos. Slightly used instruments: 8 Steinways from \$250 up; Lyon & Healy from \$250 up; 9 Va. b. burns from \$250 up; 7 Knabes from \$250 up; 3 Chickering from \$250 up; also ordinary second-hand Uprights \$75 up; also 6 very fine Parlor Grand pianos at about half. Write for full particulars. Cash or two years' time. Lyon & Healy, 45 Adams St., Chicago. We ship everywhere on approval. Fullest guarantee with every piano.

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# Editorial Bulletin

Saturday, November 6, 1909



¶ In our next week's issue we shall publish by far the most important material thus far given to the public about the Department of the Interior. The significance of these facts lies partly in the enormous amount of wealth involved. When we consider that the lands in Alaska, for which the Cunninghams and Guggenheims are reaching out, have been estimated as being worth three and a half billion dollars or more, through their great mineral wealth, that side of the question becomes impressive. Laws were passed, of which the intention was to prevent this vast amount of wealth from being seized ahead of occupation by a few great capitalists. The purpose of these laws was to allow ordinary citizens of the United States to share in the advantages which should come from the development of this new country. Mr. Glavis's article will show, among many other things, the effort made by Mr. Ballinger to have these laws so changed that the whole country could be monopolized by a few great exploiters. More than that, it will show conclusively that the Secretary of the Interior has not been willing to wait for a change of law, but has busied himself actively and illegally to help these exploiters beat the present law.

¶ These coal lands belong to the Government—in other words, to the people as a whole. Under the laws which secured a homestead to each citizen, provided that citizen did certain things as an evidence of his intention to become an actual settler, the Government donated him one hundred and sixty acres of land. The homestead law was passed on the theory that that nation is greatest which supports the greatest number of homes and the fewest tenant-farmers. As with the land, so with the minerals. The Government sought to reward the courage and sacrifice of the pioneer with a fair share of the wealth he discovered. It never at any moment contemplated the idea of a monopoly of these treasures. In time the greed of men centered on the control of these minerals. Nowhere in the West today is the individual secure in the possession of his mineral holdings. If certain powerful interests covet his mine, he knows that he must part with it for their price, or have his railroad and smelter rates raised until he has become submissive. Alaska is a new country—not yet developed sufficiently to encourage the permanent settler. That time will come, however, and when it comes there ought to be some reward, something left, for the men who settle it. Its prizes ought not to be anticipated and divided up among those who already have too much, and who by reason of their wealth are able to employ as attorneys the men who temporarily hold the treasures of this vast domain in trust for all.

¶ There is, however, something more important than the amount of wealth which is to be seized, and that is the reckless immorality with which the head of a great department is willing to work against the interests of the people whom he is supposed to represent. Mr. Glavis gives facts which can be proved, and these facts go much further than to demonstrate that Mr. Ballinger is a grossly unfit man to be entrusted with the great public interests. They demonstrate that he has already taken steps which deserve not only condemnation but punishment.

¶ Mr. Taft is good-natured and trustful. He has been outrageously misled. He is at the parting of the ways. No such opportunity, we believe, since he came into office, has been presented to him for a decisive stand in favor of a square deal. Other questions which have come up to him have been complicated and have presented many sides. This is a sheer proposition of public morality. It is a question of being for the people or against them. It is a question of saying that the laws are intended to work only against the poor man, or that they are intended to give every human being a fair and equal opportunity as far as may be. Do government and the laws exist to increase human inequality, or do they exist as far as possible to limit it?

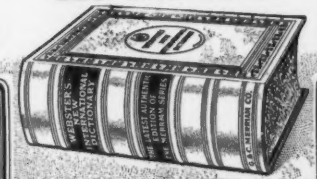
¶ It is known who Mr. Glavis is. He was the confidential investigator of the Land Office who was thrown out of his position because he was too thorough. His facts have never reached the public. Next week the people of this country will have an opportunity, by a little careful reading, to know precisely what the relations have been between Mr. Ballinger and the Cunningham-Guggenheim crowd. They will know how, in order to help his friends, Mr. Ballinger has gone against the express regulations of his own department. They will realize more fully the degree to which Mr. Ballinger misled the President into extremely essential misstatements of fact. They will have an opportunity to realize the extent to which Mr. Ballinger is willing to go to prevent justice being visited upon a statesman who has been occupied in defrauding the people of the United States.

New from Cover to Cover

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IN ANSWERING THESE ADVERTISEMENTS PLEASE MENTION COLLIER'S

# The Kikuyu and the Camera



Mr. Dugmore explaining the secrets of photography to African dancers

**I**N HIS long marches across East Africa, Collier's photographer was regarded as a traveling showman by the natives. "Nearly everything we carried," he says, "was new to these unspoiled people, and their childlike pleasure in seeing these novelties was refreshing. Our most interesting exhibits were a small mirror and the reflex camera. Of these they never tired. It was interesting to see how well they behaved—no matter how anxious they were to see anything, they never crowded or pushed. Each would take his turn. We were greatly surprised at their intelligence in looking at pictures. Even a negative they would understand better than most white people do, recognizing instantly the members of a group. In handling prints they were most careful, never smearing them."





# Collier's

## The National Weekly

LUMNI ASSOCIATION

PROPERTY.

DO NOT TAKE FROM LUMNI ROOM

November 6, 1909

P. F. COLLIER & SON, Publishers  
Robert J. Collier, 416-430 West Thirteenth Street  
NEW YORK

### Assassination

THE LATE JOHN HAY was not addicted to many sweeping statements, but one belief which he expressed time and again was that assassination never helped forward the cause in which it was committed. It defeats its ends. The murder of LINCOLN did more to check the development of the South, and to increase her difficulties, than any other event. The anarchist who killed MCKINLEY merely strengthened the conservative feelings of the world, and to that extent postponed the changes which he sought. Prince ITO was killed in Manchuria because he had been at the head of the Korean Government, and because Japan's methods in Korea had been drastic. Instead of being an apostle of severity, however, Prince ITO himself constantly stood for modern, gentle, and conciliatory methods, at least as compared with his countrymen in general. When he was picked out, therefore, the folly of assassination received a flagrant illustration. The murderous Korean was undoubtedly filled with motives entirely patriotic. ITO likewise had been a patriot all his life—enlightened also. He was the victim of large, unreasonable forces, which often seem to lie beyond the control of man. Just as the assassination of ITO is likely to increase Japanese severity in Korea, and thereby undo its purpose, so did the execution of FERRER stimulate liberal feeling over Europe, and thereby accomplish the opposite of what the Spanish Government intended.

### Partly News

HIGH POLITICIANS act with shrewdness, and leading financiers are still more careful. The following outline may serve as diet to intellectual appetites:

Mr. CRANE was selected by the President on the recommendation of a man as unpopular with professional politicians as Mr. CRANE is himself.

It was received with disfavor by both of the Senators from Illinois.

Mr. TAFT expressed the wish for unconventional candor on the Ambassador's part, along the lines of his own Shanghai speech.

The most daring speech made by Mr. CRANE, the one in which he spoke of hold-up finance, was expressly approved at the time by the Secretary of State.

Mr. CRANE endeavored repeatedly to obtain instructions from the Secretary, or any of his assistants. Finally, in despair, he telephoned to the Secretary that he would be compelled to leave without even passports. The Secretary assured him that no instructions were needed, and that if any suggestions occurred to the Department they would be sent to San Francisco.

On Saturday afternoon before Mr. CRANE was to sail a certain gentleman called at Valley Forge. He was the partner of one of the leading financiers in the world—a financier who had a large part in the Chinese loan. Mr. KNOX's telegram was sent on the following day. It stated a reason so frivolous that scarcely anybody has taken it seriously.

One of the leading authorities on diplomacy in this country has stated that this pretext was ridiculous. Everything that was in the Chicago article had been published before; nobody paid any attention to it; and Mr. CRANE's name did not appear.

Another of the leading authorities on diplomacy in this country has stated that Mr. KNOX proved beyond doubt his unfitness for the post he holds.

The newspaper organ of the great financier referred to received Mr. KNOX's rebuke to Mr. CRANE with a howl of delight. It stated gleefully that at last we had a Secretary of State who was his own master. It meant, perhaps, not exactly his own master, but, if dominated, not by the President of the United States.

### India

WILL ENGLAND EVER SUCCEED in finding a mode of government which will satisfy India and be safe for the British Empire? There are few propositions on this subject that can be safely made. Probably the present amount of taxation of India for her defense by England will have to be reduced. Another likely move is to abandon large areas to self-government wherever that step can be taken without general disorder. England has done much in India to promote peace, protection of property, reclamation of waste lands, building of roads; but one result of these measures is a very rapid increase of population (over two million a year) and a consequent pressure on subsistence, so that famines are caused by reasons different from the ones that formerly caused them, and old MALTHUS laughs in his grave.

Nov. 6

### Law and the Mule

PENNSYLVANIA has a famous accomplishment known as "the mule decision." It was handed down by the Supreme Court in 1889 in defense of a railroad. The following quotation contains the gist of it:

"The remaining assignments raise a more serious question. The defendant company was sued to recover damages for the loss of the plaintiff's mule. The mule was killed upon the track by one of the defendant's locomotives. It was loose, and, for the purposes of this case, must be regarded as straying upon the track. The alleged negligence of the company consisted in not ringing the bell or sounding the whistle as the engine approached the crossing near which the mule was killed. If it was the duty of the engineer to blow the whistle as notice to the mule, I do not see why the mule should not be held to the rule: 'Stop, look, and listen.'"

Such reasoning teaches us something of judges, mules, destiny, and many near and far off things. It gives us a broader view, not only of Pennsylvania and of law, but of the animal kingdom, reason, and life in its mysterious reaches.

### Pegging Away

A WELL-MEANING FRIEND grows captious because we insist there was error in the statement that the Supreme Court of California and the San Francisco Gas and Electric Company had both discredited HARRY ORCHARD's confession. He thinks our action sets us down as unfair to the Western miners. We seldom expect our views to be followed patiently; probably they are not worth a strained attention; but our opinion has always been that ORCHARD's testimony did not discredit the Western Federation as a body. The Western miner as a rule is one of the best of citizens. There has been a studied effort among those opposed to unions to create a popular sentiment unfriendly to the miners' organization.

### Serious

THE PACIFIC OCEAN offers no obstacle to the law of nature by which the course of empire continues to take its way westward. The University of Wisconsin baseball team after traveling to Japan, at the invitation of a Japanese university, was beaten three times by the University of Keio, in its attempt to teach Occidental athletics to the humble Oriental. Between losing the Philippines and losing the baseball championship to Japan there is little doubt which of the alternatives the American public would choose.

### The Last Resort

WHEN ALL ELSE FAILS, the anti-suffragist assures us that men will not marry the voting type of woman. This ought to settle it, but it doesn't, perhaps because when it comes to marrying there doesn't seem to be any goose of either sex so gray, so gaunt, or so unprepossessing but that it sooner or later finds its mate. (At this point, lest the cry Nature-faker be raised, it must be stated that the wild goose has one mate and one only; failing that, it remains single.) But it is not often that the advisers of women go as far as the editor of the Los Angeles "Times" when he says:

"The women whom men seek for wives, those who are revered as mothers, those whose brothers are proud of them, are of this type. Fiction tries to portray life as it is. In poem or in story the women who get husbands are those like Desdemona, Ophelia, Cordelia; like Rebekah and Amy Robsart, and not those of the Becky Sharp type. Becky would have made a fine leader of suffragettes."

Let us consider these heroines of fiction. Desdemona married a colored person to whom she made violent love; Othello tells us that "Upon that hint I spake," and the only alternative would have been to take to his heels. Ophelia did not marry the object of her affections; instead she was directed to get her to a nunnery, and, having lost her mind, went to a watery grave. Cordelia met a sad end and Amy Robsart was murdered. If the Rebekah referred to is the Rebecca best known to readers of fiction, the object of the affections of the Knight Templar, who wasted her sweetness over Ivanhoe in vain, a somewhat hazy remembrance would suggest that a woman willing to fling herself from the battlements to certain death, rather than accept a man, handsome, powerful, and rich, shows strongly suffragetic symptoms. If she were a true type of that ancient "womanly woman" that we have heard so much about, she would infinitely have preferred anybody to nobody. But the idea that Becky Sharp remained a drug on the market while all these other ladies were led to the altar is new. The editor should take

down his dog-eared copy of "Vanity Fair" and reread it just once more for luck. The trouble—one of 'em—with Becky was all the other way about. The doddering elder Crawley was an easy victim; Rawdon truly loved her; poor little Amelia might have sued her for alienating handsome George Osborne's affections, and the Marquis of Steyne was not only willing to provide her with a carriage, but to trot after it. Dobbin was about the one lone man able to stand out against her attractions. Becky would never have made a suffragist, let alone a suffragette; it is too much like work.

#### Advertising

**A**MONG THE STEPS of progress to be recorded in our young national career are the increased honesty and diminished dishonesty of commercial advertising. The change is perhaps most noticeable in that hybrid and amphibious trade of "dry-goods." The public is now quite used to seeing the sale of such wares announced in fairly plain terms, without spurious allurements of euphuism or eulogy, whereas twenty or thirty years ago lying was thought to be a matter of common-sense by shopkeepers who advertised. Of course all advertising has a commercial basis, whether it makes known a railway time-table or a school course, a brand of whisky or a church service. Meanwhile, the pleasing improvement in "dry-goods" advertising has reached the remarkable degree of at least one merchant setting forth the relative advantages and disadvantages of two articles offered to the public. This Brutus of business says, concerning one kind of raincoat, that it is "not absolutely water-tight," though "proof against any ordinary shower." The other kind, he tells you, "is water-tight," but, since the body's heat and moisture do not escape, this accumulation or secretion "dampens the inside of the coat, besides making the wearer uncomfortably hot." Is it not rather a new thing for a trader to pay money to a newspaper for telling the public the defects of things he wants to sell?

#### Washerwomen

**N**OT SO MANY YEARS AGO a private bank in Salt Lake City failed, and there was lost in the crash the savings of some hundreds of washerwomen and foreign converts of the Mormon Church. The books showed that the bank had been insolvent for ten years and that in the meantime the cashier and owner had lived from its deposits. When a committee of the next Legislature sought to strangle a measure intended to extend the jurisdiction of the State Bank Examiner to include private banks, and a reporter published the names of the offending committeemen, it was not they who rose in resultant wrath, but a certain rich man, who in a local way handles the money of a great smelting company, a great railroad system, and much tithing of the Mormon Church. And what he said was that the half-crazy washerwomen who were fools enough to deposit in the Schettler bank were people unfit to have savings and deserved all they had received and more.

#### Business and Humanity

**W**HAT IS DONE is always more interesting than what still remains impossible. The latest bulletin of the Woman's Department of the National Civic Federation gives stimulating examples of the growth of intelligence and humanity among employers. In New York, which is the city with which this report deals, decided encouragement was observed, in various factories, in cleanness, ventilation, filtration, and guarding of machinery. One story tells of a case where the company maintained that certain toilet improvements were impossible because of the class of people employed. The wife of the president investigated for herself, and found the improvement would be made possible by better supervision and janitor service. On this earth no work is of more immediate human value than what lies open to the wives of men who are large employers, or even small employers. Some of the best conditions described in this report were in a factory containing 1,400 operatives, and some in a factory containing 150. Nor does a woman need to be an employer's wife to do her part. By joining the Federation she can readily equip herself with sufficient information to make her at least a factor in the growth of right opinion.

#### Kindness

**T**HE MISS GAZZAM who has been filling the newspapers with her name, because she has been active in breaking up a family by the reckless use of her personal charms, is the same Miss GAZZAM whose energetic performances in the cause of antivivisection were described in the issue of this weekly for December 26, 1908.

#### An Unpublished Issue

**F**OR SOME WEEKS PEOPLE with correspondents in England have been hearing that the Government must "go to the country soon with the budget," or "LLOYD-GEORGE'S budget," or "the socialistic budget," or "LLOYD-GEORGE'S socialistic budget"—as the various changes ring. The same might be inferred from our own press, whose main source of information is the London dailies. But all the time there are things written and said and done that are not stated even in the most candid or inquisitive newspapers—for example: the full import of such a sentence as the following, in a letter from a lady whose baronet cousin, head of an old land-owning "county family," sits on the ad-

ministration side in the Commons. "—does well politically," she writes; "I believe he is very lukewarm. The Government is becoming more and more unpopular with our class, and I do not think will stay in very long," because of the inevitable "socialistic budget," with its impliable contingencies, connotations, and consequences. These may be summed up as the eventual displacement of "our class" from the conductorship of public affairs, and their substitution by persons whom themselves would denominate "bounders." In private places—not in public pages, oh no, never there!—at clubs and country houses, in billiard-room and boudoir, the indignant protest now constantly passes: "I say, you know, look here, one doesn't want the country governed by a lot of bounders, does one?" Or else: "You couldn't expect a man to sit in Parliament among a lot of bounders, you know." That, then, will be an unpublished issue at the next general election—whether the House of Commons is in the future to be composed chiefly of "gentlemen" or "bounders." Broadly interpreted, the question would appear: Is Government to lose its traditional character of a *fashionable pursuit*? One should recollect that England's Parliament is in our sense an aristocratic body, that it is unpaid, that it consists principally of men not obliged to work, that the House of Commons has often been styled "the best club in London," and that at least three-quarters of its members are individuals who might associate on a familiar footing with the BELMONTs or ASTORS or WHITNEYS or VANDERBILTS or MACKAYS, with Ambassador REID or Senator LODGE or Cardinal GIBBONS or Mr. PIERPONT MORGAN.

#### Collier's and the Naval Academy Team

**I**N THE OUTDOOR AMERICA DEPARTMENT of COLLIER'S for September 11 there appeared a paragraph signed by CASPAR WHITNEY which severely censured the Naval Academy Rifle Team for using rifles in which the bolt-stops had been altered. Mr. WHITNEY assumed that the officers in charge of the national matches at Camp Perry had not been informed of this violation of the rules and consequently denounced the action of the midshipmen as dishonorable and meriting expulsion. It now appears that their coach, Lieutenant HILARY WILLIAMS, U. S. N., before the rapid-fire stage of the match began, informed the Executive Officer of the alterations made in his rifles, and was assured by the Executive that they were in proper condition. Inasmuch as the coach and the members of the Naval Academy team, midshipmen H. W. HOSFORD, F. BRADLEY, A. H. RUHL, E. K. LANG, E. B. GIBSON, H. O. ROESCH, M. S. BROWN, H. E. SAUNDERS, J. H. BIRDSALL, R. B. SIMONS, R. H. HAWKINS, R. S. PARR, L. ST. L. PAMPERIN, A. G. ZIMMERMANN, H. T. BARTLETT, O. W. LEIDEL, R. K. AWTREY, O. C. BADGER, G. E. THOMAS (all U. S. N.), were unjustly criticized by Mr. WHITNEY, COLLIER'S desires publicly to offer them apology. COLLIER'S especially regrets having printed anything derogatory to the Naval Academy, for we have nothing but the warmest admiration for the Navy and its personnel. We believe that Mr. WHITNEY'S zeal for strict adherence to "the rules of the game" is in the best interest of all sport, but we deplore equally with him the fact that he should, through misinformation, have cast an undeserved reflection upon an honorable body of young men, members of an institution which since its foundation has added luster to the history of the Navy.

#### Progress

**W**HEN BROWNING'S "Pippa Passes" is used as a moving-picture play, and when the Biblical stories are liberally employed, and the Odyssey is presented, it is difficult to be pessimistic about the possible influence of the cheap drama. Popular business enterprises which once pictured only crime now rely on history and poetry.

#### Mystery

**W**ONDER IS ABOUT US EVERYWHERE. Psychic influence plays a larger part in our studies every day. Which is the more incredible, coincidence or some unknown mode of communication, it is often hard to say. Here is an instance—from the "Evening Journal" of New York:

"Mr. A. H. M., who lives in East Second Street, New York City, sends a postal-card with this written on it:

"I, as a reader of the 'Journal,' would like to ask a question, and that is: 'Where does a person go after he is dead? Is it true that there is another world, as Jews and other nationalities believe? Kindly answer through your paper.'"

Now observe this from the "Evening American" of Chicago, a thousand miles away, printed just one day later:

"Mr. A. H. M., who lives in Kenmore Avenue, Chicago, sends a postal-card with this written on it:

"I, as a reader of the 'American,' would like to ask a question, and that is, where does a person go," etc.,

the rest of the question being identical. Moreover, the answer is the same. We have, then, as data, an A. H. M. in New York, with street mentioned; an A. H. M. in Chicago, with street mentioned; each inspired within twenty-four hours with the same question, in the same words; in each case the newspaper answering in precisely identical terms. When the further detail is added, that both newspapers belong to Mr. HEARST, the difficulty of choosing between mental telepathy and most dramatic coincidence becomes so great that we refer the case to the American Society for Psychical Research.



# What the World Is Doing

## A Record of Current Events

### International Items

**P**RINCE ITO was assassinated at Harbin, Manchuria, on October 26. The murder was done by a Korean fanatic. As president of the Privy Council of Japan, the Prince had journeyed from Tokyo.

During his visit in Harbin, he was to deal with the concessions granted by China to Japan, including the administration of the Manchurian railways and the policing of towns in the railway zone. Further, he was to confer with the Russian Minister of Finance, M. Kokovtzeff.

Prince Ito had twice been Prime Minister of Japan and four times a member of the Cabinet. He framed the imperial constitution which placed Japan among the great Powers. And by his ideas, too, he was influential in swinging his nation from feudal power to a modern civilized state. He carried his country through the Chinese war, and helped to arrange the treaty of peace with Li Hung Chang. He had been resident general in Korea, and in that office had stirred the hatreds which finally ended him. As a matter of fact, Ito personally was kindly and lenient, and he was not in full sympathy with Japan's severity and iron-handed policy. He leaned back and away from their strictness as far as was consistent with an official. From the standpoint of the Koreans, it is one more misdirected assassination. The wrong man was shot down.

Two more rulers have gotten together. The Czar of Russia and the King of Italy met at Raccon on October 23. There were no hostile demonstrations.

Sir Thomas Lipton, maker of tea and yachts, is in this country to arrange for another yacht race to be held in 1911. He is said to wish a modification of the present racing rules. "The present international regatta rules, as framed in this country, would require me to build a 'freak' boat, to cross the Atlantic in it, and then race against a boat constructed not along sea-going lines, but only for speed."

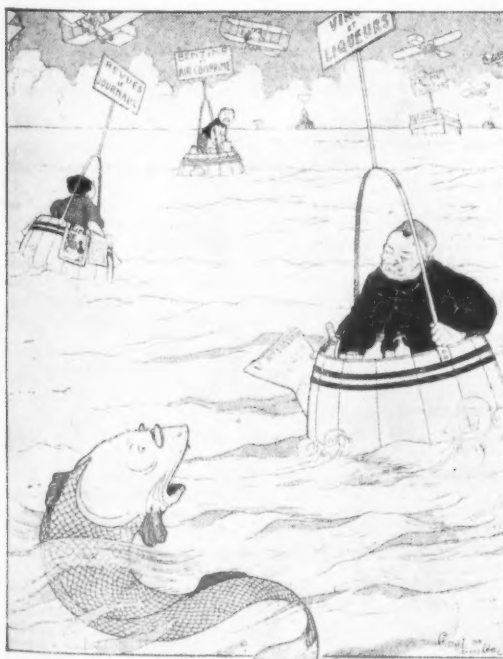
With the last spadeful tossed up at sunset of Saturday, October 23, just half of the American excavation work is done on the Panama Canal. The French lifted out 85,000,000 cubic yards; the Americans have dug 87,000,000 cubic yards; and there are 87,000,000 cubic yards to come. The French were at work eighteen years; the Americans five and a half years.

### In Memoriam

**RUFUS W. PECKHAM**, Associate Justice of the Supreme Court of the United States, died on October 24. He was seventy-one years old and had been on the Supreme bench since 1895, being appointed by Grover Cleveland.

Several of his decisions attracted public attention. Such was that in the case against the Trans-Missouri Freight Association, when he held that a combination between railroads to fix rates was in violation of the Federal statutes against trusts and monopolies.

When the insurance evils were exposed in New York in 1905, Justice Peckham resigned from the Board of Trustees of the Mutual Life Insurance Company.



The Channel in 1910  
(From "Le Rire" of Paris)

Since Mr. Latham fell into the Channel in his attempt to cross from France to England, it has seemed to the French humorists that the future might possibly call for dispensers of comfort to aviators of the future

Associate Justice Harlan has called him "one of the ablest jurists that ever sat on the American bench." His death leaves only two Democrats on the Supreme bench.

Patrick H. McCarren, a Democrat and State Senator from Brooklyn, died on October 23.

Rear-Admiral Henry Erben, retired, died at the age of seventy-seven years on October 23. He had run the Confederate batteries with Farragut, had fought at Baton Rouge and Fort Pillow, and later commanded the European station.

### The "Chicago" Laboratory

**"C**HICAGO" is the new laboratory study to be made a part of the prescribed course of the eighth grade in all the public schools of the Illinois metropolis. Mrs. Ella Flagg Young, the new city superintendent of schools, who was recognized as a conservative teacher of the "old school" and not in sympathy with many modern pedagogic fads, is responsible for the innovation. Because comparatively few of our citizens ever go beyond the primary school this course is offered before the high school is reached.

"Few of us know much about Chicago," said Mrs. Young. "We know the blocks around our houses and the cars and elevated trains that take us downtown, but of the real creative, constructive Chicago many know nothing."

Once a week, using the laboratory method, the children will be taken through some of the great industrial plants while in full operation; they will be shown the institutes, libraries, drainage canals, shipping interests, Hull House, fire and police departments, railroad operations, public parks and playgrounds, and even the inner workings of the City Hall, so far as they are permitted to observe them. Mrs. Young believes that the surest way to correct those things in the City Hall that they will not be able to see is to build up a better appreciation of the city and its importance.

### Tom Johnson in Retrospect

**T**HE fight of Tom L. Johnson against Herman C. Baehr, the Republican, for Mayor of Cleveland has made a brisk campaign with constantly shifting odds offered by civic betters. What Johnson has done in the traction situation has been in bitter dispute, and, as the result of what he did, the town was long in mental and physical confusion.

Thus, a writer in the "Outlook" says: "It is clear that he was willing to use the street railways as pawns in the political game. If, as Mr. Johnson asserts, he is a sincere advocate of municipal ownership, he certainly took the poorest method in the world of showing his fealty."

But other gentler phases of his administration exist. Aside from this one picturesque struggle, Tom Johnson has been a real Mayor. When he first went into office the city parks were merely restricted lawns to please the eye of the populace who drove through them in stylish equipages. Mayor Johnson had all the "Keep Off the Grass" signs gathered and piled in the City Hall park. He then invited the boys of the city to a big bonfire. The bonfire was a success, and so are the parks now. Mayor Johnson forced the price of gas down from \$1 to 75 cents, and brought natural gas from West Virginia for 35 cents a thousand. He doubled the mileage of good pavement in Cleveland. He fathered a group of model municipal buildings. He carried the water intake five miles further out into the lake and hauled the city sewage with less danger of contamination. He built public baths and furnished free baths in the tenement districts winter and summer. He got the consent of owners of vacant property and established ball grounds for boys in every ward in the city.

He obtained agreements with the merchants to join with the city in paying for lights, and made the downtown parts of Superior, Euclid, and Prospect Avenues among the best lighted business streets in the country. He established a city system for gathering garbage, ashes, tin cans, and all refuse to keep the alleys clean, and made the garbage-reduction plan pay most of the expense. His department of charities and corrections is the model studied by cities, large and small, all over the country. Judge McCune of Kansas City, Judge Lindsey of Denver, and others who deal with boys and try to help them have visited Cleveland to study the Loys' farm at Boyville, south of the city.

### Out of the Mouth of Boys

**J**UDGE BEN B. LINDSEY in the November "Everybody's" tells how when his juvenile bills were held up, he called a public hearing and investigation of conditions in the jails. Governor Peabody, Mayor Wright, fifteen ministers, the Police Board, and some of the City Council were invited to be present.

His enemies saw to it that the subpoenas for his boy witnesses were not served. Mickey, "the worst kid in town," collected twenty boys for him in time for the hearing. The gem of his collection was Skinny, a lad in his teens, who had been in jail

twenty-two times. The boys told their story to the assembled city fathers. "And the things they told would raise your hair."

"The boys came and came, till at last a Catholic priest, Father O'Ryan, cried out: 'My God! I have had enough.' Governor Peabody said hoarsely: 'I never knew there was such immorality in the world!' Some one else put in: 'It's awful—awful!' in a half groan."

"Gentlemen," I said, "there have been over two thousand Denver boys put through those jails and those conditions in the last five years. Do you think it should go on any longer?"

"By the end of the week our juvenile court bills were passed by the Legislature and made law in Colorado."

### Seeing America

**H**ERE is the week of a President en route. It represents Executive activity October 17-24.

Sunday—Reception by church bells. Twelve belfries of San Antonio ring him in after a day across the sand-hills of southern Texas.

Monday—Knocks the excrescence off a memorial corner-stone with a mason's hammer; and reviews ten thousand school children.

Tuesday—A sunset. A glorious prairie sunset, one hour long, at Gregory, Texas.

Wednesday—Sees a round-up of stolid steers by cowboys who are feeble with the lasso; he motors sixteen miles and horsebacks four.

Thursday—Eats ice-cream and is beaten at golf in the town of Taft, which gave him a unanimous vote. He tells the farmers that "as a class the farmers are the most contented, the best situated, have the best homes and the best prospects of any class in the community."

Friday—With the mercury at ninety-five degrees, Mr. Taft wears a soft straw hat at Corpus Christi, while Governor Campbell and the reception committee are topped with high silk hats. The President defends the railways and pleads for waterways.

Saturday—Rounds out his eighth day in the ample State of Texas—"the only doubt I have is whether the Union is not a part of Texas." Speaking on the State Fair Grounds at Dallas, at the cross-roads in Houston to "ten acres of people," to the Prairie View Colored State Normal School, to the Agricultural and Mechanical College, and to the town of Beeville.

### Sassing Texas

**I**N A STATE full of gallant radicals, and a State apt to restrictive legislation, Mr. Taft on October 22 spoke friendly words for struggling railroads. It was at Corpus Christi, Texas, that he described how people will rush, thirty thousand of them in a county, to vote bonds for a railroad. Then the railroad, so cordially invited, steps in, hangs up its hat and feels at home. But soon it finds itself friendless and an alien with no social acquaintance except the local counsel.

The good people proceed to legislate, and ladle out injustice to that suffering railroad till it can't give proper accommodations. It is driven into a system of economy that hurts the district. Then is repentance



The Grand Stand of the Future  
(From the London "Sketch")

# What the World Is Doing: A Record of Current Events



Revering a Doubtful Spot

In spite of the controversy which clouded the function, Sir Herbert Tree—"Beerbohm Tree,"—on October 8 unveiled a Shakespeare memorial tablet on the wall of a brewery in London, to mark the site of the original Globe Theatre. A few days before the ceremony Professor Charles Wallace of the University of Nebraska published his recent discoveries, locating the theater on the opposite side of the street—also now a brewery



Souvenirs from the Jungle

Taking the lioness and zebra skins from the barrels, in which they were shipped in brine, to the Smithsonian Institution, Washington. The examination of these Roosevelt trophies showed their condition to be practically perfect. Seldom, if ever before, have skins packed in the tropics arrived at the institution without deteriorating

swift in the land; and the people realize that the only good policy is a square deal to the railroads, and not to deprive them of reasonable profit on the investment and the initial risk.

Such were the words of Mr. Taft to the men of Texas, while Governor Campbell looked bored.

Mr. Taft in the same speech returned to the subject of waterways, and told again of his belief that the Government should issue bonds to carry on the inland waterways improvements. He said:

"We have invested about \$600,000,000 in our waterways, have done every good work with reference to sea harbors, and we have done some excellent work when the work was specified, in helping to make our rivers more navigable; but the trouble with the work has been that it is done largely piecemeal. It has not carried out a theory or a great project with reference to the establishment of a great avenue of transportation, and the time has arrived for changing our policy in that regard."

## Cannon Volleyed and Thundered

WITH a laughing oath Speaker Cannon answered his detractors on October 19. He sketched the picture of himself and his elderly enormity as done by his foes.

Then, erect in his native Illinois manhood, he cried out: "Behold Mr. Cannon, the Beelzebub of Congress. Gaze on this noble, manly form—on me, Beelzebub, on me, the 'Czar!'"

Fearlessly he pounded the insurgents. He declared that the time had come for the people of the United States to decide whether seven insurgent Senators who called themselves Republicans and twenty members of the House constituted the Republican Party of this country.

Mr. Cannon denounced the charge of a deal with Tammany as a falsehood, and roasted the metropolitan newspapers that assail partisanship with "unfair criticism, falsehood, and denunciation."

He gave a reason for removing Representative Fowler from the Banking and Currency Committee, saying that Mr. Fowler tried to block the will of the majority and that the majority had to put Mr. Fowler to one side.

## The Imperial City

WITH a glad rush San Francisco has opened her Portola festival. Its inmost purpose is the same as that of New York's Hudson-Fulton celebration. It is to think back over the town's history and modestly to exploit its present glories.

Mr. Taft had indited a toast which was drunk all over the world at high noon, Pacific time, on October 19. Official and civic organizations in the United States and groups of Americans in foreign countries drank this Presidential toast:

"Since Portola looked through the Golden Gate on the descending sun, San Francisco has twice become the imperial city of the Pacific; first by the energy of a pioneer race and steady growth into the Western metropolis; second, after complete destruction by the greedy flames and in the face of insurmountable obstacles by a regeneration so rapid and complete as to be the wonder of the world. May her future growth be as remarkable as her past, and may her civic righteousness and the individual happiness of her citizens keep pace with it."

## The Aftermath of Murder

SPAIN is boiling tempestuously and, every little while, is sure to slop over. On October 21 Spain's Cabinet fell. Premier Maura, who resigned, had shown a strong hand and wise powers of decision during the Barcelona uprisings. But his handling of the Ferrer case proved his undoing. The new Premier is Moret y Prendergast.

Whether the killing of Ferrer was shameful or merely overseverity, it was certainly not expedient. For all the world, and the people at home as well, have denounced the execution.

Is Spain planning to occupy a country at the end of Europe, and under the cover of needing arms and men for the Riff campaign, to make a breach in the Algeiras convention? Such are the charges of some jealous neighbors of Spain. With Tetuan occupied, it is alleged that Gibraltar will be menaced. Both France and England are said to be watching the Riff campaign with acutely sharpened interest.

## The See-Saw

WITH unmistakable sincerity Knud Rasmussen, half Eskimo and half Dane, has told in a letter to his wife that he believes in Dr. Cook. He hasn't interviewed the two Eskimos who were with Cook in the disputed area and the contested time; but he has talked with their friends, relatives, and companions. They all bear out the Polar dash story. They tell of the start from Annootok over Ellesmere Land away from shore and out on the Polar Sea ice.

They tell of a journey over the ice field where the sun began to appear, stood high in the sky, and at last did not disappear at all. They tell of the fights with musk-oxen and walrus when ammunition had given out. All along the line, Dr. Cook's story is borne out by the stories current among the Eskimos.

Before the final dash, Knud Rasmussen testifies that the little party was in splendid shape for the troubled journey. They had been feeding on fresh meat instead of pemmican. Rasmussen closes his appeal by saying: "Personally, I want to express my unreserved admira-



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tion for Dr. Cook. A man who with his bare hands has passed a winter at Cape Sparbo, a man who on his feet has taken a walk to Annotok through deep snow, through twisting ice and utter darkness, that man certainly deserves to have been the first at the Pole. His name is Frederick Cook. No one in the world can name him as a swindler."

In answer to the charge of George Kennan that the provisions taken by Dr. Cook were insufficient for the eighty-four days' dash, Dr. Cook asks: "Why omit the fourteen dogs who were killed en route and good for seven hundred pounds of meat?" Dr. Cook says that Mr. Kennan "has starved off and killed our dogs to suit his own argument."

The National Geographic Society of Washington has received the observations and data of Commander Peary in proof of his assertion that he reached the North Pole.

## Where the Bananas Come From

THE Nicaraguan revolutionists won their first important fight, since the present uprising started early in October, on the 24th, when they defeated one thousand of President Zelaya's troops and captured two Krupp guns and four hundred rifles. General Juan Estrada, the leader of the present revolution, allows that he has complete control of the Mosquito Coast, and on October 21, when one of his lieutenants left with three hundred men from Bluefields for Monkey Point, the insurgents kindly gave the present dictator three weeks in which to give up the game. Two thousand Nicaraguan exiles were said to be only waiting the opportunity to come over from Costa Rica and join the rebels, and that President Cabrera of Guatemala views the present uprising amiably, if indeed he has not been supporting it with expeditions from Puerto Barrios, is common gossip.

Estrada announced himself provisional president and asked our Government for recognition, which, of course, was not granted. The usage of the United States Government, as the State Department replied to him, has been "to withhold communication with revolutionary parties in foreign countries unless they be in practical control of the machinery of government of the state, administering its laws in an orderly fashion, and in a position to fulfill responsibly all obligations of treaty and international law." This means, apparently, that the revolutionary army must occupy Managua before being recognized. Managua is near the west coast, clear across the mountains from the Mosquito Coast, where the revolutionists have been operating. It is generally believed that our Government would not view the removal of Zelaya from the Central American situation with any very piercing regret. He has been an embarrassing factor for some years.

Nicaragua lost a great chance when it was decided to dig the canal through Panama instead of by the route considered in our treaty of 1867 with Nicaragua. They raise extremely good coffee down there, and sugar, rubber, and valuable woods, but probably Nicaragua means most to us, in human terms, through the two million or so bunches of bananas which are shipped across the Gulf each year from Bluefields to New Orleans.

## Free Rifles

GIVE free rifles to properly organized clubs approved by the Adjutants-General of States, and you will produce each year some excellent riflemen and you will furnish to the National Guard a number of desirable recruits. This is the suggestion of "Arms and the Man."

It further suggests that "Krag" rifles should be thrown open to civilian rifle clubs. The "Krag" is the 1898 model, and are stored away in the Government arsenals, where, unless given to clubs, they will slowly rust away into scrap-iron.

The issue of the model 1903 rifle to the army and the National Guard is complete, and a reserve of these arms is on hand in the Government arsenals, so there is no danger of an insufficient rifle reserve.

Enlistments, reenlistments, and desertions are all in a flourishing way in the navy. There are now 44,129 men in the service, as compared with 33,020 men two years ago, and during the fiscal year recently ended, 92,000 men applied for enlistment in the navy. The percentage of reenlistments during the fiscal year of 1909 was 65, which was practically double the percentage in 1907. The percentage of desertions has also been reduced very noticeably. In 1907 desertions reached more than 9 per cent, while during 1909 the number was reduced to 5.5 per cent. In 1907 the enlisted force of the navy was 93.1 per cent citizens of the United States, while during the past fiscal year the number was increased to 95.7 per cent.

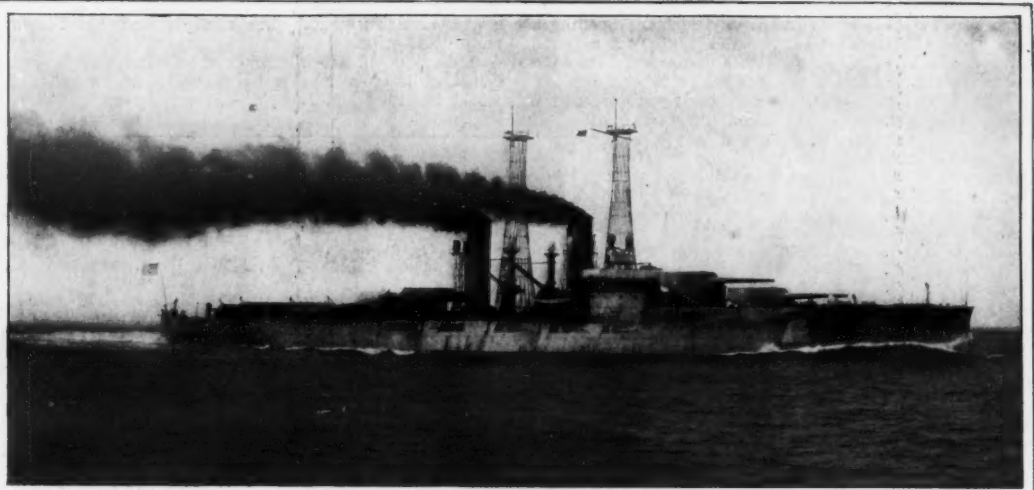
## The Autobiography of Roosevelt

IN AN article on lion hunting which tells of killing three lions and a lioness—"Crack! the Winchester spoke!"—Theodore Roosevelt, in the November "Scribner's," sums up himself and his life as "an elderly man with a varied past, which includes rheumatism."

## Mrs. Pankhurst, Miss Arnold, Lady Cook

MRS. EMMELINE PANKHURST, the small, gentle, home-loving woman who has stirred all England with her militant campaign for woman suffrage, arrived in New York on October 20. She is quoted as saying that if the present English Government continues in office for two years, the women will have a vote.

Mrs. Pankhurst and her daughter, Christabel, formed the Women's Social and Political Union in 1903. This society and the Women's Freedom League have led in



The "Delaware" Exceeds Her Speed Requirements

The first American battleship, of the "Dreadnought" type, in Penobscot Bay, on October 23, made a maximum of 21.98 and a mean speed of 21.44 knots. Her contract called for a maximum of but 21 knots. The "Delaware" is the most heavily armed ship in the navy, carrying ten 12-inch guns



Invading the Stronghold of Vice in Chicago

Twelve thousand people, under the evangelist "Gypsy Smith," marched through the "red light" district on the night of October 18. A choir of several hundred voices led in hymns. The blinds were lowered in the houses, and, save for an occasional head, no sign of life nor any response greeted the multitude. But as a result, when the army had passed, the Tenderloin opened up to a greatly increased traffic



Presenting the Key of San Francisco to Her Discoverer

Mayor Taylor handed the emblem to Don Gaspar de Portola (Nicolas Covarrubias) on the opening day of the Portola celebration, October 19. In the morning Don Gaspar entered the Golden Gate on a revenue cutter and steamed down the harbor. Upon landing, he received the post of honor in a military and naval parade

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the pronounced activities of recent years. Mrs. Pankhurst was arrested on February 13, 1908, for heading a deputation of thirteen women to the House of Commons, and served a term of six weeks' imprisonment as a common criminal.

Then in October, 1908, she and her daughter, Christabel, were arrested on a charge of "inciting to riot." She had invited all London to come and help the suffragists "rush the House of Commons." Fifty thousand people gathered. Mrs. Pankhurst for this act spent nearly three months in prison. Again she was arrested in June, 1909, for leading a deputation of eight women to Commons to interview the Prime Minister.

She is the daughter of a Radical politician, and her late husband, Dr. Pankhurst, was a well-known barrister and believer in votes for women.

Miss Ethel Arnold, sister of Mrs. Humphry Ward and niece of Matthew Arnold, represents a milder but not less radical phase of the same movement. She returns to this country at the beginning of the new year.

Lady Cook, with money to spend in spreading the arguments of votes for women, is already with us.

## Cesare Lombroso

**C**ESARE LOMBROSO died in Turin, Italy, on October 19. He helped to spread the view which to-day is winning that it is better to help people out of their badness than to pound them back into more of it. Finding an occipital dimple, like a monkey's, in the skull of a soldier who, in a fit of anger, killed an officer led Lombroso to the lifelong study which convinced him that crime was often the result of physical imperfection rather than so-called criminal addiction.

"To correct crime," he said, "I would urge manual, physical labor. Crowding criminals into prison does harm instead of good, not only to the prisoners themselves, but to society. Criminals should be corrected, not punished."

"His name is chiefly identified with his two great theories; first, that genius is a peculiar, psychical form of lunatic epilepsy, and, second, that there is a degenerate class of human beings distinguished by anatomical characteristics who are born with criminal instincts and who represent a reversion to a very primitive form of humanity. Lombroso recognized crime as a phenomenon of degeneration, and he placed the criminal among those abnormal types of the human species, which, according as their development is either defective or excessive, present examples of atavism or evolution, becoming, in one case, either idiots or criminals or, in the other case, martyrs, revolutionists, artists, or poets. This theory gave rise to the science of criminal anthropology and revolutionized the old-fashioned mode of viewing the criminal and the crime."

"Largely because of his labors vicious, truant, and backward children in the public schools are now transformed into bright and conscientious pupils by simple operations for adenoids and treatment for spinal curvature."

He was born in Verona on November 18, 1836. He was of Jewish descent. He studied medicine, and specialized in the subject of insanity. In the Austro-Italian war of 1859 he was physician in the Italian army.

In the University of Turin he held the Professorship of Psychiatry and Medical Jurisprudence for almost twenty years, and made a large and somewhat famous collection of the skulls of criminals.

In 1879 Pessanante attempted the life of King Humbert in Naples. The crowd wanted the would-be assassin killed; the authorities wanted him punished. Said Lombroso: "Send him to an asylum; he is mad."

Pessanante was sent to a dungeon. Thirteen years later a commission of alienists pronounced him insane, as Lombroso had said.

Some of his famous books were "The Criminal" ("L'uomo Delinquente"), "The Man of Genius," "The Female Offender." Guglielmo Ferrero, the brilliant Roman historian, is a son-in-law of Lombroso. One of his popular theories was that women were constitutional liars.

## World-Beaters

**W**ITH PITTSBURG winner in the National League and Detroit in the American League, the usual world's championship was played off to record-breaking crowds. Pittsburgh took four of the seven games

and the world's title. The series in the two cities saw-sawed beautifully for gate receipts and heart-in-the-mouth sensations.

A moving episode of the year was the slump of the Cubs. Chicago's National League team had led the world for 1907 and 1908, and it was by many believed

with thousands of spectators looking upward. The over-worked aviators, few enough when all together, were thus divided into two scanty hosts. Things went poorly at first, particularly at Blackpool. The machines wouldn't rise, or, if they did rise, they groaned and glided to earth again. It began to look as if these lame and halt and crippled fliers needed a day or two of the Americans.

But on October 20 at Blackpool, Henry Farman covered 47 miles 1,184 yards in 1 hour 32 minutes 16 4-5 seconds.

Count de Lambert, who circled the Eiffel Tower, smashed a municipal regulation by entering Paris without paying the octroi duty on the petrol carried. All petrol entering the city must pay a tax.

The week has brought us speech from both Wilbur and Orville Wright. It is a little of the same way in which James J. Hill talks and in which Bismarck used to talk—the talk of a man who has long thoughts ahead, but who has always dealt with reality.

Wilbur Wright said that the development of the future in his industry will be "high flying; we must get up clear of the belt of disturbed air which results from the irregularities of the earth's surface. From now on you will see a great increase in the average elevation at which aviators will make their flights; for not only will they find in the higher strata more favorable atmospheric conditions, but in case of motor trouble, they will have more time and distance in which to recover control or make a safe glide to earth."

"But the problem of alighting, especially during a cross-country flight, is not so serious as you might suppose. It will be largely solved by the high flying to which I referred just now, for, the greater the elevation, the larger the section of country from which the aviator can select a suitable alighting place. Suppose, in making a flight, say of one hundred miles, I rose to a height of one mile, and that while at that elevation motor trouble necessitated an immediate descent. Commencing to glide down in the air on a grade of one in seven, I would traverse seven miles of country in a straight line before reaching the ground, that is, supposing that the ground were fairly level. But the glide could be made in any direction, and consequently I could choose a landing-place on any one of the 150 square miles that would be included in a circle of fourteen miles in diameter. The chances would be therefore decidedly in my favor of finding some fairly smooth field, free from obstruction, on which I could come down safely."

"Why should we wish to increase the speed? It was only a few years ago that the world believed the construction of a successful flying-machine to be impossible, and yet there are not many birds that I can not overtake with that machine."

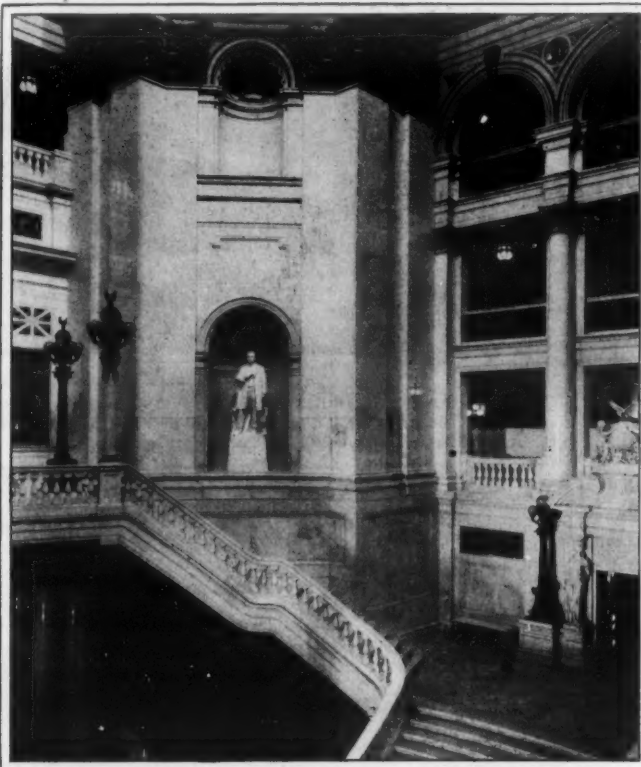
With the Kaiser for spectator and the Crown Prince for passenger, Orville Wright has had a brilliant visit in Germany. To a "World" reporter in Paris he released a few of his plans and views. He said:

"The danger in the flight over Paris was that the machine might be forced to come down, and in planning for a landing-place descend on the heads of a crowd and hurt some one. I told Lambert at the time that I hoped attempts to fly over cities would be abandoned. If they are not, laws will be passed and police regulations made which will restrict flying to certain places."

He believes that we have had enough of spectacular exhibitions—the cross-country, cross-city and cross-Channel flying. He said that there is not as much danger in flying as there is in automobile racing. Aeroplane motors will be more reliable than those in automobiles because no change of speed will be needed in the aeroplane. He plans to build the fastest machine in the world or over it.

"I do not think there is any likelihood whatever of flying superseding present means of locomotion by rail and steamship, because it is too expensive and too dangerous."

He said he could fly much farther than five hundred miles. He believes it dangerous to cross the ocean in an aeroplane. He wishes to perfect a thoroughly reliable machine that will carry two men, one for operating the machine, the other for charting the country he passes over and reconnoitering. He thinks flights will develop as a sport. "It is far more exhilarating than automobile racing. I think there is a tremendous development for flying as a sport. Nearly any one can fly; certainly any one who can run an automobile can fly; it is not nearly as difficult or as dangerous as automobile racing."



The Quay Statue

After hard opposition and a long delay, the much discussed statue of the late distinguished boss, Matthew Stanley Quay, finally was placed in its intended home in the Capitol of Pennsylvania, at Harrisburg

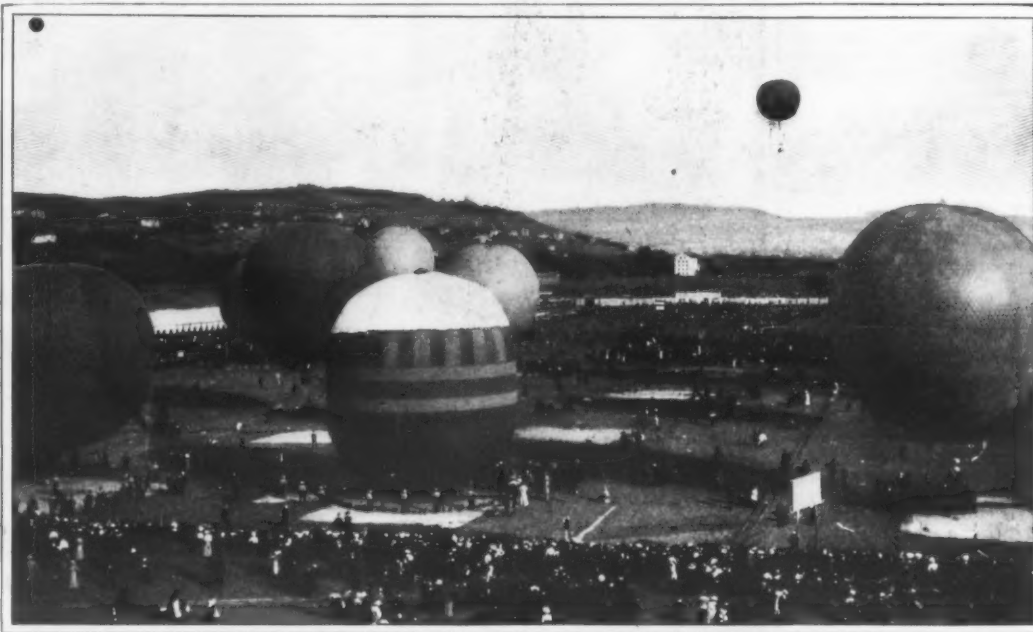
to be the greatest team ever brought together on a diamond. But the time had come for it to make the slump which is inevitable with every team.

## A Joy Ride in Heaven

**I**NTO the jaded and ineffectual Blackpool week, just at its close, came the 100-mile-an-hour dash of Hubert Latham, twice around the course on October 22. He had promised Grand Duke Michael and his lady wife that he would fly for them in spite of the worst the weather might do.

A squally wind, good for thirty to fifty miles an hour, was cutting across the Blackpool field. At one moment it nearly blew him into the sea. An instant later, it held his machine motionless; and then, releasing the aeroplane, nearly upset it. When it sailed with the wind it was said to be like a blur of speed.

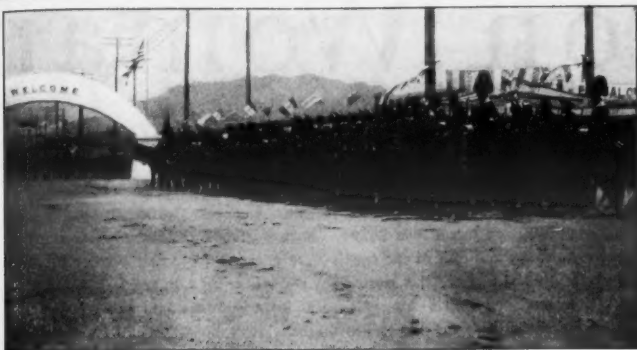
Two more aviation weeks have taken place. Blackpool and Doncaster, both in England, were thronged



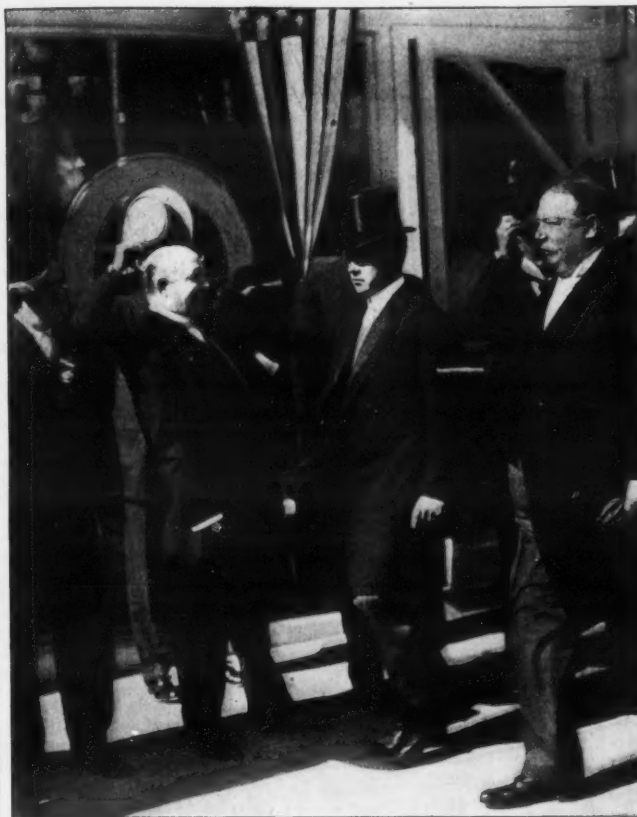
The Start of the International Balloon Race

Edward W. Mix, the only American among seventeen entrants, won the James Gordon Bennett Cup, starting at Zurich, Switzerland, October 3, in the "America II," and landing in Russian Poland, after sailing approximately 650 miles, and remaining in the air 35 hours and 7 minutes. This is the second victory in this event for the United States. In 1906 Lieutenant Frank P. Lahm, U. S. A., won the first cup, with a flight of 401 miles





Mexican troops drawn up on the Chamizal territory—which the Rio Grande sliced out of the city of El Paso, and which has been claimed by both Governments. On this day it was declared neutral ground



President Taft Being Welcomed on his Arrival at El Paso—He proceeded to the Chamber of Commerce Building, where the Mexican President came to meet him. A limited number witnessed this ceremony



President Taft and President Díaz as they appeared in the salon of the Government Building, Ciudad Juárez, Mexico, October 16



President Díaz Driving into El Paso—He was greeted at the boundary line by Secretary of War Dickinson. The uniform which the Mexican statesman wore was made in Europe for the occasion. The people of El Paso received him with great cordiality



The night display in Juárez, before the hall where President Díaz tendered a banquet to President Taft. The silver and gold plate used belonged to the Emperor Maximilian, and is valued at \$1,000,000

## The Meeting of the Two Presidents

# The Mormon Woman

*Polygamy as it Works Out in the Daily Routine of the Family*



Sarah Ann Jones  
A typical Mormon woman, of the pre-manifesto days, who is now 85 years old

AS LONG as I can remember hearing of Mormons at all I have always heard of "the Mormon woman's tragedy," and now that I had penetrated to her very headquarters I recalled that familiar phrase and began to wonder what it meant. For the most part, the women whom I met day after day were as cheerful looking as one could desire to see, not in the least suggesting a secret and gnawing sorrow. They did not seem brow-beaten, as I had always heard; many instances, such as Sister C—'s husband making the soap, and Sister G—'s husband running the washing-machine out under the fig tree, were upsetting this theory. The women busied themselves happily about their housework and their church and their charity; they delighted in their dances; they found a solemn, altruistic joy in what from our point of view is their fantastic rite of baptism for the unsaved dead. But having been reared in the belief that there was a secret sorrow, I naturally looked about for signs of the gnawing.

Little Mrs. D—, a woman of more than seventy, was the first one who ever talked with me intimately on that subject which has made the Mormon woman's life a matter of interest and wonder for so many years. "Now I'll tell you about polygamy," she volunteered one day, after explaining to me many points of doctrine, all the way from "Our father Adam, whose hair is white like the pure wool," to the most mysterious subject in Mormonism, that of the marriage of the dead.

"Do," I said, moving up a little closer and trying to keep back a squirm of anticipation.

"There's three of us," she went on. "He's dead. I was the first one, and the second lives up in Iron County, and the third lives here. We love each other and we always did, even when he was alive and we all lived together. And we hardly knew our children apart, it was so much like one family. They called their own mothers 'Mother,' but they all called me 'Ma,' whether they was mine or not."

"Were you married long before your husband went into plural marriage?"

"Quite a long time. But at last we decided he ought to, so he says to me: 'Who shall it be?' He didn't want another wife and he didn't want to pick her out."

It struck me that the simplest way of solving this difficulty would have been to remain monogamous, and I said so.

"My dear, you don't understand," she responded. "Many's the man 'as walked the floor the night through because the priesthood was urgin' polygamy upon 'em and they felt they must do their duty, but they didn't want no more wives. Many of 'em's glad to take advantage of the manifesto nowadays and have only one to support."

## Helping to Choose Number Two

THIS I did not understand either, for as I believe it is an accepted fact that one wife saves money for a man I should think that two wives would save twice as much money. But I was eager to learn how the problem had been solved in Brother D—'s case.

"We talked it over," the little woman said, "and we talked it over, and at last I told him I wanted Vilate for the second wife. She was my best friend and I loved her. 'Don't you like her?' I asked him. 'Oh, yes, I like all the girls in the choir,' he said. She sung in the choir where he was choirmaster. So he married her, and later on he married Hannah."

"It's real convenient sometimes to be in polygamy. Now there was once he wanted to go to Georgia, and he says to me: 'Come along; let's go.' But I didn't want to; my babies was little then, and they'd be such a bother. So I says: 'Oh, I don't want to go. Take Hannah; she'll keep you company.' And he did."

We strolled along by the little trickling stream, and I pointed to a long, narrow house with two front doors almost hidden in a jungle of chrysanthemums and fig and mulberry boughs.

"Tell me," I said, "what was the daily routine of life in those old plurality houses?"

"Well, it was different, accordin' to the likes of the individuals," she explained. "Mostly such a house was divided off, an equal part for each family and an outside

door for each. But in most houses there was one room where all the families met for prayers, and us D—s was so happy together that we had our meals together, too. The way we done, we each cooked a week at a time, turn and turn about, and we divided up the rest o' the work. One of us made the beds and another done the chores, and like that. Oh, it works fine if you take it the right way, and it's a grand thing for a woman, 'cause it teaches her self-sacrifice and that she ain't the only one."

The second wife I never met, but I came to know Hannah, the third, and she gave much the same report. "We all love each other and everybody knows how happy we was together," she said. "There was a family reunion awhile ago and there was seventy-six there."

The next time I caught sight of polygamy from the other side of the curtain it had a different aspect.

"It makes my blood boil now to think of it, though my mother's been dead for years," said one who was born a polygamous child.

"Mother was the second of three wives, and the third was the youngest, and she didn't take long to establish herself as the favorite. The partiality grew constantly, and the picture that remains clearest in my memory now is of father taking the third and starting off for church with her in his fine new buggy while my mother and the first wife plodded along behind in the mud."

## The Three Widows of Brother P—

THERE was a little house built of bright red rock which stood in the midst of many bright green trees, and always looked as spick and span and snug as if it had just put on its clothes to go to church. Whenever I passed the door I noticed a muffled, steady throb like a big heart beating. "Who lives in the little red rock house and why does its heart always beat so loud?" I asked somebody.

"It's the home of the three P— widows," I was told. "Old Brother P— was a great man in the church, and he had five wives. The important men usually had more than the common people. Brother P—'s dead and so are two of the women, but the other three live there together and run the loom. That's the throbbing you hear. He had some property, but I guess it wasn't enough to go around among so many families, so the widows have to eke out by weaving."

One day I called at the home of the P— widows. I went around to the side door and was taken into the kitchen, which had been the entire house in pioneer days. The rest of the house had been added room by room. Maggie, the second, told me stories of early days.

"He had three of us women when he was called to come here. We all camped over there where the Indians camp now, and there was a little baby born to one of us in a wagon there in the camp. That was at Christmas, and we hadn't got our house built. We all went to work and got it done pretty soon after Christmas and moved in. In February another little baby was born here. And pretty soon after that he was called to go back to Omaha and bring a party o' the Saints that was

crossin' the plains, and us women was left to plant all our own cotton and pick out the seeds by hand and spin it. Oh, I tell you women get attached to each other when they go through so much together."

"Won't you let me get a picture of the three of you?" I asked.

"Well, you can take it, but we ain't just the same ones now. The youngest one here's one he married afterward. But you can take the picture."

She trotted out to the porch and opened a door upon a dark, winding flight of stairs.

"Eliza!" she called.

The throbbing of the loom stopped and a middle-aged woman came down the stairs. "She wants to take our picture," said Maggie. "Where's Anna?"

The first wife was found, and then began the process of making ready for the picture. Anna proved to be a woman of ninety, and the others care for her as if they were her daughters. Her best breastpin was hunted up, her hair was arranged; she was petted and coaxed and scolded.

A friend, chatting about the family, afterward said: "Poor Brother P—, he was blind long before he died, and I did used to feel so sorry for him. He said to me: 'I'm pretty lonesome nowadays. Anna was the one that always read to me, but her eyes have given out now and the other women have all they can do with the housework. You see, I've only got three wives left.'"

So I realized that even three wives, to most men an elegant sufficiency, may not be enough to fulfil all wifely duties.

It was Thanksgiving morning when I dropped in again at the little red rock house. There was a commotion; Eliza was hurrying the housework, and Maggie, in a blue sunbonnet, was bustling about the chores, and Anna was in a tremble again about the best breastpin.

"Are you going to give a dinner party?" I asked.

"No," Eliza replied. "We're hurryin' to get through so's to go out to dinner. We're all goin' to my son's house to-day. We take turn about among the different families."

## The Children Sometimes Quarrel—Sometimes Agree

THE relations of polygamous children appeared to have many phases. Everywhere I heard the same report, that the D— families had been as happy as they themselves claimed and that the children of each wife had hardly known one mother from another. Other families seemed to have had a similar experience. In others, however, quarreling and jealousy were reported.

"Ma—she was the first wife—stood it as long as we was little," said a woman; "but when we was big enough to quarrel with our sisters and brothers of the second wife she said she wouldn't stand it any longer, the two families had got to have two houses, and she made pa move the second wife away."

Looking over a family album in another room I came upon a picture of two fresh-faced, pretty young girls.



The three widows of the little red rock house



"They're the L— twins," my hostess said. "They're the children of two wives, but they were born near the same time, and they've always been just like twin sisters, they're so devoted."

Again I heard of a case where the second wife's grown children had seized upon the first wife's little belongings at her death—the old tea-set, the rocker, the heavy old brass pails brought over from England by one of the first converts—and would never give them up to the first wife's children when they returned from abroad to claim them; and the hard feeling has increased through the years since.

A poor old lady living alone, the first wife of a man long since dead, said: "My, but I'd miss Frank a sight more'n I would any o' my own. Seems like he's mine, anyhow, though he really did belong to the second wife. He never comes to town 'thout he leaves a five-dollar gold piece in my hand."

It seems that the rule in the old polygamous families was that the property should be divided according to the number of children. "I didn't get anything but a tiny little house an' lot," Lizzie says. "I only had six children and Mary had fourteen, so she got the big part o' the estate." This rule was not always applied, however, and in the cases where "men practised polygamy wrongfully," as the devout Mormon puts it, there was a favorite wife who enjoyed more than her rightful share.

Many families seem to acknowledge a good-tempered rivalry not differing in spirit from that shown in a large monogamous family. "I've got to buy a new fur-lined coat for my daughter that's going East, and that means I've got to buy five fur-lined coats," groaned and laughed a Salt Lake father. He has three families and five young lady daughters distributed among them.

#### President Smith's Routine

I WAS told that President Smith maintains amicable relations between his various families. Each family has a regular day for the carriage and a regular evening to use the theater seats.

In polygamous households each family tried to be the best-dressed and the best-behaved and the brightest. Sister Hannah D— told me, "It did us mothers good, made us make an effort to bring up a fine family."

When one wife died, the duty of rearing her children came upon the others, and some children have found a true mother in an "aunt." Many another child, on the other hand, has found the proverbial stepmother under these conditions. "If there was a new piece o' ribbon brought into the house, it always went into bows for Katy's own little girls' pigtails, an' the dead wife's little girls got 'em tied with shoestrings."

There was a case which came to my knowledge, where the bickering between two families housed under one roof and the favoritism shown by the husband grew so excessive that the neglected wife took matters in her own hands and proved the proverb of the worm and its turning. The husband acquired a habit of taking little pleasure trips with the younger wife and leaving the older to care for the house. During one of these trips the older had the partitions of the double house removed, one of the front doors closed, and converted into a window, and upon the return of the blissful pair she announced: "This is all one house now and it's mine. You can take Rachel wherever you want to, but she isn't going to live here any longer."

#### A Case of the Old Love is Best

THE distinguished-looking old gentleman who had been introduced as of high rank in the church was at the gate of his large pink adobe house as I came along the street one day. With him was the first wife, whose home the pink adobe is; she is a gentle, sweet-faced little old lady of the daguerrotype school.

"Good afternoon!" he said cordially, extending his hand. "Come in and have a talk. Excuse me just a minute while I speak to my son—" and he called to a boy who was driving past.

"Tell your mother that her brother's baby's dead, and if she wants to drive out there I'll take her," he said to the boy. "You come back and let me know."

"You see, I belong to the class that I suppose seems strange to you," he explained to me. "I was a polygamist before the manifesto was issued forbidding polygamy, and I had three wives and they're all living now. That was the son of one of my other wives—this is the first."

The gentle little lady smiled and led me in and drew up a chair for me.

"You were one of the pioneers of this desert. I understand," I said. "Did you have all three of your wives when you came here?"

"No, oh, no," he replied. "I was a young man then and this was the only one."

"Then she was the one who pioneered it with you?" As she had, by a glance, passed all my questions on to him to be answered, I now addressed him entirely.

"Indeed she was. Don't you know that the women are more than half responsible for the building of the West, anyway? They have never quailed at anything;

they have faced sickness and starvation and Indians and every other danger that a man faces, and have had much that we men have not had to endure besides."

The gentle little lady smiled back at him.

"This wife," he went on, "fought her way into this desert by my side. When we reached this spot we chose it for a home, and she and I knelt under a mesquite bush on this spot, where this house stands now, and prayed together for strength to conquer the wilderness as God had commanded. It was given us, and we set about building our first home—a wickiup. I cut the willows and she helped drag them."

"Then you married your other wives in Saint George?"

#### The Etiquette of Polygamous Courting

IN SAINT GEORGE. I'll tell you just how it was," he went on. "I'm going to confess my little follies." He and the gentle little lady smiled again at each other across my glance. "I went courting, and this wife knew all about it. We felt that the time had come when I ought to go into plural marriage. I began to call on a young lady, and I always told this wife where I was going, and after I had been courting awhile I brought the girl home so that my wife could know her. She thought her a fine young woman, just as I did."

"We used to live all in one house, but when the United States took the matter of polygamy in hand, I

little room she talked about the old days when she had come to Dixie in one of those first wagons which were let down by ropes over the red rock wall.

"We ate bread and molasses and beef and squash, and we raised cotton and danced and went to meetin'. I helped, but I wasn't fulfillin' a woman's duty accordin' to the Lord's command, and the years kept goin' on and I was gettin' to be an old maid. Then Brother Y— decided to go into polygamy, and he chose me for the second wife."

"And you wanted to marry him?"

"I knew it was the right thing to do. Polygamy was practised by Abraham and others in them days, and it was the will o' the Lord."

"And were you happy in it?"

Old Caroline looked out toward the black and red wall which has shut in the many emotions of many women. "It was right," she said drearily.

"I was always shy with 'em," she went on slowly. "You see he'd married her when she was sixteen, and they was attached. And then, long afterward, I come into their home. I never could feel anyways but shy with 'em."

"Then you took up polygamy wholly as a matter of religion?"

"Yes, religion, that was what it meant to me. I wouldn't have no courtin'. Before we was married he used to want me to go out walkin', but I wouldn't have it. 'No courtin', I says to him. 'If you've got anything to say to me, you know how to say it and where. Come to the house and say it out straight, no strollin' around like young lovers. I don't go walkin' with any woman's husband.'

"And I wouldn't have no signs of affection from him in her presence, neither. I wouldn't have anything that might hurt her feelin's. There was some did, but none o' that, I told him. Some second wives done wrong—they got him away from the first. But polygamy was religion to me. And I was always shy before her, anyway."

#### "Gathered Unto Their Wives"

ON A DAY when the holidays were not far off, I strolled in the old cemetery where Saint George has laid away its dead for half a century. Tamarisks purr over the graves of the old polygamists. Here men are gathered unto their wives, for even in death the Mormon woman must share the man of her choice. On a stone I read the name of a long-dead saint; on each side of his stone bore the name of one of his wives.

In another lot a stone bore the names of children of two wives. In still another a somewhat ornate monument displayed three columns rising from one base: the first wife's name is on one of these, the other two are reserved for the husband and the second wife, who are still living.

The sexton was down to his ears in a new grave. I peered down and saw that it was red, deep red. There was something uncanny about a red grave, and I thought lugubrious thoughts. Typhoid was skulking—whence the new grave. What if I should be welcomed by a germ and laid away to rest seventy miles from a railroad? There would be "setters-up" for me, I knew. Gentle though I was, and I would be laid away with the tenderest care by these whole-souled people.

My own imagined tragedy pleased and comforted me so much that I was able to pass on generously to that of the Mormon woman. Her "tragedy"—the familiar phrase. My mind rambled back over all the pictures of polygamy. Here was a little woman who accepted it cheerfully as being "good to teach her self-sacrifice," and also regarded it from the practical standpoint of being "convenient." There were others who found in it nothing so dignified as a tragedy, but much of petty jealousy and discontent. For others it held all the acute torment of the wife unloved. Others seemed, while losing a romance, to gain many affections in their relations with the other wives and their children. One seemed possessed by a perpetual mournful self-abnegation. And I had already heard of those, some of whom I have come to know since, of so intensely religious a nature, withal so keenly sensitive, that the agony and the exaltation became one. Capable of the deepest love, such women have given up the sole affection of the man of their choice as martyrs went to the stake—with pain unspeakable and eyes fixed upon the glory to come.

And then I wondered if the Mormon woman's "tragedy" were not about the same as everybody's else tragedy—all a matter of how you take it. The practical little lady will find polygamy convenient, and the lugubrious one will find it dreary, and the petty one will find it annoying, and the spiritual one will find it exalting. But back of all these temperamental differences is the belief among all the old-school Latter-Day Saints and many of the younger ones that it is right; and that unswerving belief has made polygamy possible to these women. Probably that accounts for their cheerfulness; I believe Sister Caroline is the only really mournful woman in Dixie Land. Now that they have been through their ordeal, they are passing into an old age made content by faith in the glory soon to be theirs.



The Last Act in the Drama of the Mormon Woman's Life

In the cemetery a man is gathered unto his wives and his grave is made between theirs

was obliged to separate my families. But I gave each a house and a cow, and the others know that they can call on me for whatever they need. They are good women and they have been true to me, and I would never turn them out to face want."

A question which had been disturbing my curiosity popped out then, although I blushed fearfully the moment it had done so, for I had not then overcome my feeling that it must be embarrassing to Mormons to discuss these plural affections, and I persisted in blushing for them until I found that they were not at all disconcerted on their own account.

"Would you mind telling me," I faltered, "did you ever kiss your wives before each other?"

It was, no doubt, best that the squaw who was scrubbing the kitchen floor appeared just then to ask directions, for, as I have since learned, I committed a shocking breach of Mormon etiquette in asking such a thing. I know now that no Mormon who possessed delicacy of feeling ever became demonstrative toward one wife in the presence of another. A brotherly affection he was expected to show to all alike when the families were assembled, and an absolutely equal love he was expected to feel for these wives if he had gone into polygamy religiously, because he believed it to be the Lord's command.

Later I looked at the sweet-faced little wife and thought again of her as she had knelt beside him under the mesquite bush while they prayed for strength to face the battle together.

"But can you," I persisted—"can you love the others quite as you do this one—this one who fought it out side by side with you?"

"We are taught to love them all equally," he replied non-committally. I noted a contented little smile playing about her mouth.

#### As a Matter of Religious Duty

THE high gate creaked, and I found myself within the yard of Mrs. Caroline Y—, the tall, thin, meek, forlorn old lady whom I had seen at the ward reunion. Her great brown cat did picket duty at her door, but I found favor, knowing the weaknesses of cats, and Sister Caroline received me kindly, though mournfully. She was dipping her brush in the wash-basin, the better to plaster back her sparse hair. She did this earnestly, as if fearing lest a rebellious lock might appear to symbolize a rebellious soul. As she stooped meekly from her great height, the very foolish and fantastic thought occurred to me that her spirit had been plastered back with a damp brush all her life.

While she combed and brushed herself and tidied her

# In the African Zoo

*Adventures in Photographing Oryxes, Gerenuks, Impallas, Duikers, and Dikdiks*

By A. RADCLYFFE DUGMORE



The Great Bush-Pig

This animal, also called the Forest Hog, is one of the rarest animals in East Africa. It was first discovered in 1904, and has never before been photographed—of a soft brown color, thirty-six inches high

**A**FTER leaving the Samburu village it was scarcely four hours' march to the Guaso Nyiro. The river, which is extremely pretty, is about seventy yards wide where we camped, and a finer camp site could not well be imagined. Luxuriant grass, spreading trees, and palms gave a suggestion of the tropics. We were disappointed, however, in the bird life. We had been told it was abundant on this river, but of the larger birds we only saw an occasional Egyptian goose. Crocodiles, too, we expected to find in numbers, but during our stay we saw only two or three, and those were very small.

Immediately after lunch our guide took us back where, according to him, we would see all sorts of game, including buffaloes. We had not gone far before we discovered a large herd of oryxes—about one hundred of them. They were feeding in a piece of open country where, evidently, there was no cover for stalking. After a good deal of trouble I managed to get within about two hundred yards, and at that distance made several photographs of those handsome creatures as they stood curiously watching me and my strange-looking camera.

We returned to camp in a not overhopeful state of mind, as the country did not promise well. The next day we spent in search of buffaloes without any success, and in the evening the guide decided that he could not live up to his promise, and asked to be dismissed. This we gladly did, and the next morning broke camp, as we could see nothing to warrant our remaining in the vicinity. I could not get a guide to take us back to the Nyeri trail, so when we started it was with somewhat of a feeling of uncertainty as to where we should find ourselves.

The only map I had was almost worse than useless, so I simply steered in the direction that seemed right. We had not gone more than a few miles before we saw a couple of cheetahs, then some giraffes, and soon after we got into a very large herd of oryxes, which, however, having been disturbed in some way, rushed past us helter-skelter. We saw also, for the first time, a number of gerenuks, and some of the beautiful Grévy's zebras. Evidently we had stumbled on the place where the game was congregated. As this was what we wanted, I decided to send the men to make camp at the nearest point of the river where the only water was to be found, while we made a try at the game.

We saw a great deal, but were not lucky in getting any photographs, though the possibilities seemed excellent, as the country was a series of open glades surrounded by clumps of low thorn-bush which made good cover. The difficulty was that there was too much game, for whenever I tried to stalk an oryx, another one, partly hidden by bushes, saw me and gave the alarm. The next day I had better luck, and secured some interesting pictures of Grévy's zebras and oryxes.

## Two Types of Zebra

**T**HE Grévy's we found in herds with the common Grant's zebras, which suffered greatly by comparison, the Grévy's being very much larger (standing 14 hands 2), and the stripes very fine, so that at a little distance they are not clearly discernible. The animals seemed more like immense donkeys, their long ears and high manes bearing out the resemblance. I found them very wild, and it was only by good luck and lots of patient stalking that I was able to get anywhere near them. Usually they were with the oryxes, whose keenness of sight is remarkable, and which, like the hartbeests of other parts, take unto themselves the task of sentry for other animals.

For its size, I consider the oryx one of the most difficult animals to see when in bushy country. Were it not for the occasional switching of their long dark tails, one would have even greater difficulty in discovering them. Their soft gray color seems to blend with their

surroundings in a most remarkable way. Frequently I have walked to within seventy-five yards of them as they stood absolutely still facing me, and saw them only when, with a toss of the head and shake of the tail, they galloped off with their peculiar leisurely and rather clumsy gait.

The next day I started off with the full intention of devoting my energies to securing oryxes' pictures, but on reaching the game ground (only about one mile long by two wide), I noticed the fresh sign of innumerable buffaloes. These I determined to follow, as I was very anxious to get some more pictures of these interesting creatures. In some places the tracks were so fresh that flowers broken by their hoofs were still unfaded, and we peered ahead among the thick clustered thorn-bushes, expecting every moment to see the animals themselves.

## A Priceless Photograph

**J**UST what would have happened had we met them it is hard to say, as I only had my little .275 rifle with me, and that is really not large enough for buffalo work. For about eight miles we continued following the tracks, but saw nothing except a rhinoceros, which I was careful to leave undisturbed, as I did not wish to be forced into firing any shots. There were also a good many gerenuks, duikers, and dikdiks, to say nothing of the sand grouse and vulturine guinea-fowl, both of which would frequently startle us by their sudden cries as they rose within a few yards.

We had reached a place near the hill, where the woods were fairly thick, and I saw something moving ahead. At first I thought it was a young rhinoceros, and has-

**C**This article is one of the series for which Collier's sent Mr. Dugmore to Africa to photograph and describe the animal life of that continent. "Snapping Africa's Big Game" appeared April 17; "Flashlighting the Jungle Beasts," July 31; "Lion Hunting by Flashlight," August 14; "Stalked by an African Lion," August 21; and "Tramping Across Africa," October 2. The last instalment, with final incidents of the trip, will be published in the near future

PHOTOGRAPHS BY A. RADCLYFFE DUGMORE. COPYRIGHT 1909 BY P. F. COLLIER & SON

tily made ready for trouble in case the mother should take it into her head to come for us, but, on looking more carefully, I felt sure it was an animal that I had never seen before. It stood, I should say, about thirty-six or forty inches high at the shoulder, and was of a soft brown color. Quickly taking the camera, I placed it on the tripod as noiselessly as possible, and just as I had put the telephoto in approximate focus the animal looked up. I immediately released the shutter, and off went a giant bush-pig, for that was what it proved to be, one of the rarest animals in British East Africa, and one that has been seldom shot, and never before photographed!

## The Timid Gerenuk

**I**NEED scarcely say that I was more than delighted at my good fortune, and felt most amply repaid for the long and very warm march over the sun-baked, sandy clay. After climbing to a high point on the hill, and being unable to see anything of the buffaloes, I turned campward in the hope of getting some more material on the way. On reaching the heart of the little game ground I saw a gerenuk feeding in a fairly open place. So far I had entirely failed in securing any pictures of these strange and extremely shy little creatures. Now seemed to be my opportunity, for I had seen him and he had not seen me! With the utmost care I stalked and got within one hundred yards, and made three photographs before he realized what was going on. An hour later I got some photographs of impallas, and then made for camp, feeling that I had had all the walking necessary for one day.

I should have liked to remain in that country for some days longer, but unfortunately the food for the men was getting low, and we had a long journey before us, probably about one hundred and twenty-five miles, and it would be mostly up-hill for the first half, a trackless country which was absolutely unknown to any of us, until we reached the Nyeri trail. Allowing that all went well, we would only have rations enough for the trip, but any unforeseen delays would lead to unpleasant results, and so the following morning (May the sixth) we broke camp. The men were instructed to fill their water-bottles and drink from them sparingly, as we knew not when we would be able to refill them.

Our way, or what we thought our way, led us through some very bad company; dense masses of thorn-bush and deep gullies gave us no end of trouble, and made it difficult to keep on a given course, and the heat was well-nigh intolerable. No breeze found its way among the dense tangle, and the men, with the usual lack of self-restraint, drank so freely from their water-bottles that by noon their supply was exhausted. To add to the trouble, the cook's boy vanished so suddenly that on finding his load we at first believed a lion had taken him. After search-

(Concluded on page 20)



The caravan going up the foothills of Kenia—a trackless country, mostly up-hill



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The graceful impalla



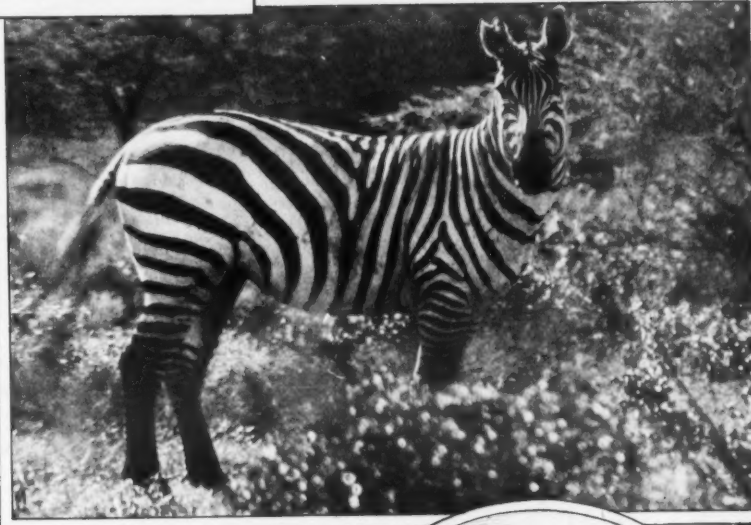
The long-necked gerenuk



A herd of oryx, with a band of Grant's gazels



GRÉVY'S ZEBRA



GRANT'S ZEBRA

The difference in stripe of the two species is striking



The Egyptian goose



Guinea fowl



A herd of giraffe

## The Rarest and Shyest of African Game

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# The Trials of a Department Store Critic

As Told to  
GELETT BURGESS



"I simply cut him dead"

A  
Woman  
Whose  
Business  
it is  
to Make  
Trouble

Illustrated by  
WM. A. BROWN

**M**Y BUSINESS is to make trouble. Many people think, evidently, that that's their business, too; but they're only amateurs. I'm a professional trouble-maker, and am paid \$50 a week by one of the most enterprising firms in the United States for it. The salary seems large until you realize that in my fight I'm alone against about two thousand people. Also, I have to know everything, or I'm supposed to, and that's not so easy, either.

Some people would call me a spy, and some a "spotter." My proper title is "critic" of a big department store. I am the Eyes of the Firm, and the Ears, too, for that matter.

Oh, you've seen me, often enough, for I'm on the job every day from nine till four. But I'm more invisible than a store detective and considerably more omnipresent. I look just like a common, ordinary shopper. I buy things, and talk, and sit in the waiting-room, hunt bargains, look in the mirrors and ride in the elevators. That is, I *did* ride in the elevators till I was afraid to—but of that later. I might be Anybody's Sister looking for seventeen-cent rushing to match that piece Aunt Josie bought at Stevens Brothers, for all you know. But the main part of my business is to escape recognition by clerks and managers, porters, call boys, and stock girls as long as possible. So far, I'm safe, but there's no knowing how long I'll preserve my incognito. Sometimes I look like a country customer, and sometimes, really, I'm quite smart. I have blue veils and green, and I wear my hair a different way every day. I have an idea that Upson, in the lace department, has an idea who I am, and Heaven knows I've criticized him enough for him to suspect me; but if anybody suspects, nobody's quite sure. I walked up the east aisle the other day, and the aisle man whistled "ssssssst!" through his teeth to warn the girls that I was coming. Two of them stopped chewing gum instantly, and before I passed he had stooped to pick up a slip of paper from the floor. So perhaps he, too, had a shrewd surmise. But all the same, it's a fact that "if I'm discovered, I'm lost," as the melodramas have it.

When I was appointed to my position, the head of the firm gave me these simple instructions: "Go down and raise Cain," he said, "and don't let anything get by you!" Well, I do my best. I began by sending in five typewritten pages of criticism every day, and now, ordinarily, I turn in at least nine. The ordinary customer always has a few complaints, but not even the most fault-finding could discover as many things wrong as I find on one day's trip. I believe I'm the most discontented woman in Chicago. I have to be, or lose my job.

## Eyes Like a Hawk

**Y**OU have no idea how many things are wrong in a big business until you are paid to look for them. There were the clocks, for one thing, when I first began. The girls wore too many rats in their hair, there was grease on the elevator doors, expensive hats were dumped one on another, the ventilation was bad, the boxes on the shelves showed from the street through the show windows, and about a thousand other things. Then Spindelheim sold tea-pots just like our eighteen-cent ones for fourteen cents, and for a concern like Smith & Co. to be undersold is fatal. There's really nothing that so enrages Mr. Smith. Also



"It doesn't do a clerk any good to keep me waiting"

Rubinstein's window-dresser has beaten ours, too, at times. Down it goes in my little report. Wouldn't any woman love my job?

Yes, it's fun to be paid for being a misanthrope, but it's hard work, too. At nine o'clock I begin my promenade through the store, downstairs, upstairs, basement, attic, and annex. If a girl at the counter has dirty fingernails or too wide a pompadour to suit me, I stop and talk pleasantly, buy nine cents' worth of edging, and so get her number from the sales slip. She never knows anything about it till her superintendent gives her a scolding the next day. I have eyes like a hawk and a nose like a hound and ears like a small boy under the sofa when a young man's calling on Big Sister. In ten minutes I have spotted the dust in the corner of the aisle, a girl who wears brass bracelets, a porter who is not attending to his duty, a badly arranged counter, an error in spelling on a placard, two store detectives loafing on their job, and a hideous combination of colors in the front window. Up I go to the ladies' room and make a note of these things, surreptitiously. I don't dare go there too often, though, for fear I'll be identified; so sometimes I run back to my office, two blocks away. So it goes till about four o'clock, hither and thither, nigh and yon, looking for trouble. It doesn't do a clerk any good to be uncivil to me, I can tell you, or to make me wait too long for my change; but I try to be fair, and if I find a particularly willing and considerate salesperson, down that name goes in my report, too. You might suppose that there'd be good graft in that—but, of course, I keep my position only so long as the head of the firm has absolute confidence in my integrity. The funny part of it is that the more I complain the better he likes it. I'm like the opposition party in Congress. I'm never satisfied. When I am, I'll have to look for another position.

At four o'clock I go back to my little office and dictate my report from my notes to a stenographer, and, when it's typewritten, I send it in to the head of the firm.

## Doses of Disapproval

**H**ERE'S what it's like, abbreviated to the very kernels of my complaints. For every paragraph here, I have sent in a page or so, enlarging upon the facts, and pointing my morals. I take specimen kicks from my files merely to show my nerve:

Since the buyer of the shirt-waists has been clever enough to mix in some new \$3.75 and \$4.18 net and silk waists with the old ones, business at this counter has been noticeably increasing to-day. No matter what the attraction is, or how great the bargain, however, it does not pay to keep the same thing at the same counter more than three days in succession. . . .

I have never come across any one dirtier than a young man in Department 32. . . . Hair like a football player, face, neck, and hands simply black. Collar and tie not fit to be worn by a day laborer. His number is 2165. See that there is a radical change in his appearance immediately, or discharge him. . . .

Of course you may call those sixty-cent "wash" goods silks, but go to any haberdasher's and note the difference between their silk shirtings and ours. Comparison is ridiculous and women laugh at the way we praise ours up! . . .

That handsome young pianist we had in our sheet-music department is drawing larger crowds at Garrick & Plastron's than he ever did here. Why? Because they advertise him well, give him a good central location where people can find the music. He attracts them, all right. Better get him, or some one as good, back again, and play him up for a feature. . . .

We undoubtedly have the finest and largest line of arts and crafts jewelry in the city. . . .

If you're making a specialty of "ivory" dentifrice, why not have a girl with nice teeth to sell it?

The head of the firm reads it, and then his secretary reads my lamentations. If my criticisms are approved, as they almost invariably are, the secretary cuts it all up with shears, and sends it round, piecemeal, to the heads of the different departments, each one receiving his own criticism. You can imagine with what delight he looks forward to his daily dose of dislike and disapproval! Those heads must feel like small boys coming home to mother.

It's up to them to answer my criticisms, though, and defend themselves or plead guilty, as they see fit. Often they deny pointblank things that I know to be facts. Often they seem grateful for suggestions, and—once in a blue moon—they prove that I am mistaken. There was one funny case—

I had been waging war on gum-chewing for over a month, and the store girls didn't dare move their jaws. One day I put this little item into my report:

It's too bad that, after all we've done to prevent the chewing of gum, the head of a department should himself set the example. But yesterday I passed Mr. Spoopendyke, and beside him was standing a stout, red-haired man of about fifty chewing gum with all his might.

Of course the head, and the secretary, and every one else knew that I meant Sam Lane, head of the Notions Department. Next day, therefore, Sam Lane had to answer the charge, which he did in this wise:

I was not chewing gum. I was chewing a cough lozenger for my throat. I annex a sample of same.

And there it was, stuck to the sheet he had written his answer on!

At other times I have to bring in evidence in rebuttal to prove my point. For instance, I once criticized the fifty-four-cent petticoats we were selling, and said that Spindelheim sold better ones for forty-nine cents. This was denied, the manager of the department asserting that our make was superior. I bought one of ours, roughly finished inside, and one of Spindelheim's, in which all the inside seams were nicely overcast, and sent in both exhibits to the manager. Our petticoats were marked down to forty-five cents next day.

Well, you needn't think I get everything I want changed. You'd be surprised to know how hard it is to reform a department store. Some little things you'd never expect them to notice will be immediately remedied, while much more important needs will keep me hammering away for months. There are the aisle counters which I loathe. It's an old-fashioned way of doing bargain business; it interferes with traffic, it spoils the neat appearance of the shop. But I can't get Smith & Co. to change. Then my little crusade with the elevator boys kept me busy for a long time. Why, I even saw an elevator boy spit down the shaft (we have open cages), and he wasn't fired! The doors were greasy. If one passenger wanted to stop at the second floor, the boy would let that single one out and then start up without looking to see if more wanted to exit; and then have to come back down when he was half-way up to the third! It was hard, too, to get



"That handsome young pianist in the music department"

their names or numbers, as they kept their badges under their coats. So I had to have the elevator cars numbered in plain sight. The result was I made so many complaints that now half the time I'm afraid to go up in the cars for fear the boys will spot me as the "spotter." I walk painfully upstairs.

Another thing: wouldn't you think that the boys sent out with C. O. D. parcels would know that the buyer wouldn't have \$3.67 in the exact change? Wouldn't you think that the messenger might carry \$1.33 with him and not have to go to the nearest drug-store or return to the store for the change? Why will no department store ever make this easier? I've recommended it till I'm black in the face, and that's all the good it does.

In the same way I've hammered at the ventilation of our store. Nowadays, when there's such a fad for hygiene, when even handkerchiefs come in antiseptic packages, you'd think that a big firm would see to it that a place crowded with people all day would have an ample supply of fresh air. They advertise all sorts of sanitary devices and preparations, and yet the atmosphere their customers and employees have to breathe is abominable sometimes.

I've objected time and again to the way they handle suits, and I scarcely pass through the department but I see expensive gowns dumped one on top of another or hanging on the hooks with the wires actually stuck through costly laces! But if there's an inconspicuous pot of flowers in a well-designed show-window reported one morning, it's gone by noon. If there are finger-marks on a showcase they suddenly disappear. If a few straggling customers on the "three-and-a-half" floor can catch sight of the porters' pails and mops through a window on the stairs, a green baize curtain is put up as soon as it can possibly be made! And so it goes.

## Truth Picturesquely Shaded

**T**HE fact is, Smith & Co., with all their reputation, are old-fashioned and slow. And yet if that's so, why do they pay me to criticize their shop? I suppose it's for the Wholesome Effect, the way the New England mother used to spank her boy on Saturday night on general principles, to keep him in a chastened and sub-



dued spirit. But some day I'm going to criticize for a concern that I can make strictly modern, sanitary, hygienic, original, cheerful, and up-to-snuff!

Of course, while I always tell the truth about the store, there are picturesque ways of telling it that are sometimes necessary. When I want to rub it in good and hard, this is the way I do it:

A customer waited for eleven minutes, yesterday, in the upholstery department, examining goods, draperies, fringes, etc., and nobody paid any attention to her. A clerk was standing, with his back to her, not twenty feet away, doing nothing all the time but pick his teeth. She went upstairs, and was so indignant that while she was in the elevator she complained of her ill-treatment in a very angry tone to all the customers with her. Query: Does this sort of thing do our store any good?

Now, of course, I was the customer. I did wait and watch that clerk and examine the goods, and he didn't pay any attention to me. And I did complain of his treatment (in the elevator, too!), although I confess I didn't talk aloud. I just talked about it, mentally, to myself. But it might easily have happened as I wrote, had it been any one else.

Naturally, every one in the store is crazy to find out just who the critic is, and all sorts of rumors are afloat. They suspect every one they've seen before. Now, you can't walk through a store several times a day for two years without the clerks recognizing you at last, and, although they never can be positive, they come pretty near it. The managers of departments are still more keen to know who it is that's lambasting them and knocking them every day. They try all sorts of ways of surprising a confession out of me. Often I am accompanied by a friend, and she comes in equally for suspicion. The managers will say: "Of course I know you are a critic, but I'm not so sure of Miss Ellis." I am here supposed to say "yes," acknowledging the soft impeachment; but I don't, of course. The only persons I'm absolutely sure don't know who I am are the store detectives. Nobody expects them to know anything—only to stand about in groups of three or four and talk. If they've ever suspected me, it's only of being a shop-lifter. I usually report them for shirking every week.

#### Real Benefit to the Victims

PERHAPS you think I'm ashamed of reporting these men and girls, or am sorry for them. I'm not. Why should I be? I believe that I'm doing them a good deal more good than harm. My idea of a shop-girl is a good deal like my idea of any other woman, or lady, for that matter. She should wear her hair tidily, have clean hands and nails, and wear a costume that is appropriate to what she's doing. Peekaboo waists and cheap jewelry are not consistent with their duties. I don't mind wedding rings, but I allow only one pin at the neck.

In order to get a girl's name, I usually have to make a purchase, unless I can catch sight of the number on her book without buying. Often I have hard work getting it then, for some other girl may step forward and volunteer to wait on me. Whatever money I spend is refunded—in time (it took me three months to get nine cents I spent for a mustard pot)—but I don't need to buy many things. Indeed, I buy more things outside the store than in—that is, of things I don't want for myself. Whenever I see anything at another store that I think we don't have, or is cheaper than our price, I buy it and send it in with a report. I get suggestions for trimming windows, for arrangements of counters; in short, I watch our rivals closely all the time. For this, of course, I have to know our stock and our prices pretty well; but, by keeping my eyes open and being in the store every day, very little that's of importance manages to escape me. Then, too, I listen to conversations. I'm awfully jealous if I hear a woman give a criticism that I hadn't thought of. But it soon becomes mine, you may be sure! And there are few that can beat me at finding fault! I'd make an ideal wife for any nice man. But perhaps I'd make even a better mother-in-law.

When I first took the position I was rather timid. How did I know but that there was a good reason for the things I thought were wrong? I was an amateur against professionals. I was afraid that I'd only show my ignorance and mainly criticized the cleanliness and order of the store. But the manager laughed at my scruples. It was my business to find any fault that any customer might, and so now I go right ahead and blab away at all things and sundry. The fact that almost all my criticisms were O.K.'d encouraged me.

One thing I'd like to recommend is that deserving clerks be patted on the back occasionally. Managers don't seem to know how much more efficiency their employees can give under approval. Why, I have proved that myself, for if I see the owner in the store any day I'm so inspired that I can find twice the fault that I can ordinarily!

But one day he nearly spoiled my game. Wouldn't you think that the proprietor would know enough not to make me conspicuous? He actually took off his hat to me in one of the main aisles, with all the employees rubbering. I simply stared in his face and cut him dead. Next day I sent him an apology and an explanation, and he had to acknowledge that he had done wrong.

The heads of departments take their criticisms in different ways. With some the air is blue around them for fifteen minutes after they've been given their daily medicine. Some only shrug their shoulders and say: "Pshaw! Let her talk! She's paid for it and has to do it." Some seem really to be glad of the ideas I give them.

I was standing by the glassware counters one day when my report came down to the manager. There was a flurry all over the department. "Albert," he

called, "will you just look at that!" Another was called, and another. "See here, here's another criticism for putting the glass goods so near the edge of the tables. Didn't we change that last week, I'd like to know? What's she blabbing again for?" Then a little boy, a new boy, spoke up: "I guess she means about that vase that woman brushed off the table and broke day before yesterday!" he volunteered. In point of fact, I hadn't known anything about it, but my criticism was proved sound, "out of the mouths of babes and sucklings."

#### Commercial Psychology

I HAD roasted one department almost every day for a week, when one morning I approached it and passed the manager, a wizened, inefficient old man who had previously complained that it took all his time to answer my complaints and he had no time left to do his duty! I happened to catch sight of him in a mirror ahead of me. He was watching me so pathetically that I had to take pity on him, and walked through his space without looking at anything. I was so sorry for him. But, sooner or later, he'll have to go; he's out of place in a down-to-date department store. Another man, an aisle man, whom I have caught repeatedly flirting with his prettiest sales-girls, evidently has his suspicions. Whenever I draw near nowadays he slips round a corner and is always writing desperately in a little book. You'd perhaps think that they try to placate me if they suspect that I'm the store critic, but no! If I try to get discounts or special attention in purchasing they try to take it out of me, and usually turn me over to an assistant.

There's one part of a modern department store that's pretty hard to criticize, and that's the advertising department. Usually the head is a high-priced expert and knows his business thoroughly. It's a modern science; they have plenty of money to spend, because they can show results. And Smith & Co. think that they invented the art of advertising. All the same, sometimes I catch them napping, for I read the notices in the papers every day and make a point of following them up. Sometimes it's only an inappropriate picture, occasionally a typographical error, but most important of all are my denials of stated facts. One day there appeared a lavish announcement of a sale of white belts, "an extraordinarily complete assortment, the finest in the city!" I hiked immediately to the counter and examined the stock. Only two kinds of white belts, and those were nothing extra. I turned up my nose, went over to Garrick & Plastron's, selected half a dozen samples, and sent them in with my report and a clipping from the fulsome advertisement. Such exaggerations are undignified, misleading, and do no good to a first-class concern.

My experience has taught me something of the commercial psychology of criticism. In order to effect a change, it is almost imperative that I should appeal to the purse-strings of the firm. They object to spending any more money than is necessary, naturally; but if I can prove in my report that any reform tends to encourage trade and increase revenue thereby, I have made an important point. It does no good to make a purely altruistic appeal, whether founded on sanitary, moral, or social lines. The firm is willing to wash out the telephone mouthpieces with carbolic acid every day, but to provide antiseptic paper caps costs money, and is quite a different proposition. In this case one can't prove a financial advantage.

But one day I was walking down Fifth Street, where the delivery wagons are loaded in long lines. I was stylishly dressed, and I supposed I carried myself well. I always try to, at least. Perhaps it was a new hat. I don't know. At any rate, one or two of the delivery men noticed me and began to try to attract my attention. Others took it up, and some even spoke to me, commented on my looks and so on. It was not exactly insulting, but ill-mannered, and I was furious.

"It's a pity," I wrote next day, "that our customers can't walk down Fifth Street without being insulted by men wearing the Smith & Co. uniform. It hardly tends toward inspiring ladies with a wish to enter the store and make purchases, so much as it does toward inducing them to comment upon the discipline of the establishment." The day after that I thought I would try it again; but when I walked down Fifth Street, all the drivers and clerks were too busy to notice me. My criticism had worked like a charm. If I had said merely that the men annoyed ladies passing that way it would not have made the same appeal to the proprietor. It was the fact that "customers" were annoyed that counted.

#### Music Conducive to Purchasing

IT WAS the same way with my criticism of the daily concerts held in the music hall. This is what I wrote:

Why should customers, hot and tired with a day's shopping, be treated to long and gloomy pieces of music? They are in no mood for funeral dirges that make them weep! There they sit, with their babes and their parcels, bored to death and made unnecessarily sad by so-called classical works, when they might be refreshed, amused, cheered, and comforted so that they would rise, rested and happy, to go downstairs and continue their shopping!

It was pretty conceited of me to criticize the program of so well-known a musician as the leader of the

orchestra, but, by adopting a strictly utilitarian point of view and pointing out the practical effects of his selections, I scored so hard that he had to change his concerts radically.

So I walk up and down and back and forth like Satan in the Book of Job, seeking whom I may devour, or, like Diogenes with his lantern, looking for an honest man. And not only in the store but everywhere I see the magic initials "S. & Co." One day, in the suburbs, I saw a driver of one of our delivery wagons whipping his tired horses up a hill. Down it went in my report. If my packages don't come properly wrapped, somebody suffers for it. You know the way they do sometimes—wrap a thimble in excelsior, pasteboard box, red ribbon, tissue paper, and insert in a crate; and then send a whole collection of breakable things loose and rattling—well, I've changed all that!

#### Decoys and Discoveries

I'VE left old purses on the counter to see if they'd be sent up to the Lost and Found Department. I've even left a box of candy, after counting the pieces, to see if the girls abstracted any. I've dropped into the sound-proof phonograph booths and surprised call-boys grinding off popular tunes by the mile when they were supposed to be on the eighth floor. It's all in the day's work for little Lizzie Bla-ha, the Champion Fault Finder of the World.

Occasionally I take trips to New York for new ideas, and then I outwork the most inveterate shopper or bargain hunter. I almost eat up the stores in my anxiety to find something new. It may be only a new neck-piece, or a way of running elevators, or it may be an innovation in system, a new method of arranging stock and selling it. This is my hardest work of all.

My eyes get positively tired with watching things. Any one who has walked all day up and down the aisles of a department store knows the jaded feeling that comes, the blur to the eyes, and the buzzing in the ears. In other shops I'm often taken for a shoplifter. Often I explain my actions by saying I'm a reporter, getting new ideas for the Woman's Page of some daily paper. But you can't quite obliterate a woman's shopping instinct—it's the feminine form of the hunting instinct in men, I fancy, and it goes with the love of dress and adornment. I keep up with the styles and ahead of them. I know what Is, and Is to Be. I am an authority on everything that concerns woman's physical well-being, and that's some satisfaction.

I don't need to read detective stories for relaxation, for I see them played out before my eyes. I don't need modern realistic novels, for I have Life itself always in front of me, and I have "problems" enough of my own. But often, when the roar and bustle has died out of my ears, and my eyes are rested from the confusion of myriads of fussy, selfish, passers-by, I settle myself in my kimono and don't care whether Spindelheim has better ones or not. I pull down my hair and forget that shop-girls should not wear rats bigger than a life-preserver. I take a box of candy and forget that Washington's Birthday is coming, and it would be a good idea to have boxes adorned with hatchets and cherry trees. I even forget to find fault with anything!

I don't want to make trouble for any one. So I take down "The Princess and the Goblins" like a little girl, and I wander with George MacDonald into the Land of Fairy. The troubles of the Princess were all so delightfully beautiful and mysterious. She never knew what a bargain was in all her life! If the manager of Department G should drop in, he'd find me, for once in his life, absolutely contented and satisfied!

IN POINT of fact, he did drop in the other night, for he's discovered my guilty secret. And I've discovered his—for he proposed to me. I told him that when I could find nothing to criticize in his department I'd marry him. Well, I've given him about four pages of solid roasting ever since. All the same, he is improving. I may have to give up my job after all.



"The aisle man whistled through his teeth to warn the girls that I was coming"



"Flirting with his prettiest sales-girls"



"Two of the delivery men tried to attract my attention"



The Naval Academy Rifle Team Which Competed at Camp Perry

The figure to the left in the top row is Midshipman Herbert O. Roesch, U. S. N., who won the highest individual rifle honors at Camp Perry, and is considered to be the best all-around shot living. The Naval Academy has twice won highest individual honors with the rifle in the course of the last four years

# A Fair Show for the Midshipmen

*A Plea for the Reinstatement of the Naval Academy Rifle Team*

By HENRY REUTERDAHL

**I**N THE national rifle matches at Camp Perry, Ohio, during August of this year, the team of midshipmen from the United States Naval Academy was disqualified by decision of the executive officer, and, under this decision, instead of attaining a high place, fetched up at the bottom of the list. The conditions at our great national shoot are so little understood that newspaper comment on this team's disqualification accused the midshipmen of all sorts of unfairness and unsportsmanlike action. To allege anything but square dealing on their part is contrary to the facts and an injustice to them and to their institution, where honor is the watchword and the backbone of discipline.

The national matches, the love feast of our military organizations, is an annual event where teams from the army, navy, Marine Corps, the National Guards of all States, and even from Hawaii, meet and camp for a week to discuss nothing and think of nothing but rifle shooting. They are enthusiasts to the last man, for no one who has squinted along his rifle barrel at the target a thousand yards away and hopefully pulled the trigger ever loses his love for the game. Each team comes with high hope and higher ambition to beat its friends, the enemy, and glory in the triumph. It is rare, however, that this keen ambition stoops to petty jealousy or forgets the laws of clean sport in the desire to win.

## The Midshipmen Played Fair

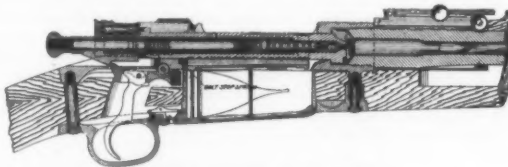
**T**HE spirit of the match is for fair, hard play, and honest congratulation to the victors. The midshipmen were no exception to the general rule; they went to the matches to do their level best, with no mind to practise unfairness themselves, and no eye to possible infraction of the rules on the part of others. They had shot well in their spring matches at Annapolis; again well in the New England matches at Wakefield, Massachusetts; and in the preliminary shooting at Camp Perry their strength was more than ever obvious. In one important event, the Governor's match, Midshipman Roesch had won first place over veteran shots from the whole Union. In the first stages of the national match, which is composed of fire at several ranges, the midshipmen had lived up to their hope; and when rapid fire, where the team was disqualified, was reached, they were formidable competitors for second place, with their older brothers and champions, the navy team, sure winners of the coveted trophy. By their observation of others and knowledge of their own strength, these two teams looked upon rapid fire as their melon, and there was great rejoicing around the camp-fires of the "Web-feet."

All contests must have rules, and those for the rifle matches are made by the National Board for the Promotion of Rifle Practice, a body of twenty-one men selected both for their interest in rifle shooting and their influence among the regular services and National Guardsmen. The rules as laid down by the board cover their subject generally, but not in detail; so that if disputes arise minor points are decided by range officers, or by the executive officer, the supreme court on the field, if the disagreement progresses so far as to require his arbitration. Since there are forty or more competing teams, and twice that number of range officers to require adherence to the rules, it is evident that their interpretation

must be uncertain, very much as if the rules of football failed to define "holding" or "off-side play," but left each umpire to decide in his own way what constitutes these infractions.

One of the rules states that the piece must be fired as issued. This, on the face of it, is as plain as the harvest moon: *the piece must not be changed in any way.* In reality, however, it is the most misleading rule of them all. For years custom has sanctioned a number of changes, and the rule has been a dead letter from the beginning. Common sense requires that it should be. In the first place, the arm as issued, though reliable for general service, is not fit for expert shooting. A steel band near the muzzle grips the wooden stock so firmly to the barrel that the latter, when lengthened by the heat of firing, must bend, since it can not slide through the band, and accuracy is greatly impaired. The rifle will still hit a balloon, if fired from the inside, but it is not an expert's arm. Every rifleman pares away the wood as a matter of course. In the same way, justified by custom, he files the trigger-pull to suit his fancy, reams the rear peep aperture larger if he desires, polishes the bore to remove roughness left in manufacture, smooths the bolt with emery to insure easy manipulation, and, to the same end, files down or removes the bolt-stop. For this last alteration, filing down bolt-stops, the midshipmen were disqualified. They knew it was against the rules, as are all other alterations; but they knew also that it had been generally done last year, was being generally done this year, and therefore, if fair for everybody else, it was fair for them. *There was no deceit or unfairness in this; it was done in the most open manner without any attempt at concealment.*

When the Naval Academy team captain, Lieutenant Hilary Williams, U. S. N., reached his firing point



The Anatomy of the Rifle

Diagram of the firing mechanism of the Springfield rifle used by all teams at Camp Perry. It shows the bolt-stop, as useful as one's vermiform appendix

previous to rapid fire, it was evident that some peevish spirit had agitated the question of bolt-stops. The range officer informed him that he had orders to inspect carefully this part of the mechanism, and that if it failed to conform to normal conditions he must refuse to let the piece be fired. The team captain went at once to the executive officer, Lieutenant-Colonel R. K. Evans, U. S. A., and requested his decision on that point, stating that his bolt-stops were altered, and giving his reasons for feeling justified in the change. The

executive stated that he would consider the pieces all right in regard to this part of the mechanism. Returning to his team's firing point, Lieutenant Williams informed the range officer there of the executive's decision. The officer declined to consider this authentic, however, whereupon a request was made to fire under protest. Firing had begun by this time, and the request was made to end a useless discussion and save time. It was granted.

After completion of rapid fire, the executive directed his ordnance officer to inspect the midshipmen's rifles. Seven were found with the bolt-stop altered, and in consequence the executive disqualified the team. The Naval Academy guns alone were subjected to this expert scrutiny; and it is evident that range officers at the firing points had not troubled to inspect carefully, for there is little doubt that competitors used pieces with bolt-stop altered, and in some cases whole teams had them removed.

## A Square Deal Versus Obsolete Rules

**I**T IS safe to say that no one regretted the team's disqualification more than the executive officer himself, especially as his earlier decision had fully justified the team captain in firing under protest rather than disconcert his riflemen by a hurried trip to camp to adjust new bolt-stops. It was a question for the executive alone to decide, and while justice to the Naval Academy team forbade its disqualification, he chose to abide by the unmistakable rule, so that the National Board, which selected him to conduct the match, might decide which they prefer—adherence to their obsolete rule, or a square deal.

The notoriety which has unfortunately been thrust upon the Naval Academy team will do some good. Public opinion will force the National Board, the governors of the match, to promulgate rules which are so worded as to prevent elastic interpretation by individual range officers, and at the same time allow correction of the minor imperfections of the rifle as issued.

The midshipmen did more than well. They surprised every one by their excellent shooting, and by their superb nerve under trying circumstances. Justice demands the reinstatement of the team to the place to which its score would entitle it. After the disqualification a petition for reinstatement was circulated among all the teams remaining at Camp Perry. Of the whole number, nearly thirty, two only declined to sign. There is no better proof than this of the midshipmen's blameless actions; their competitors—they who were on the ground and knew the circumstances to the last detail—requested spontaneously and almost unanimously that the team be reinstated. The Naval Academy enters a team in the national rifle match because the Navy Department believes that the incidental training in connection with the firing is of great aid to the midshipmen when they later become division or turret officers in the fleet, and these young gentlemen go into the game with enthusiasm and zeal; it seems that they should be encouraged as much as possible. In the national matches, Annapolis alone is represented; West Point shines by its absence. That the Military Academy does not partake in the matches is more than remarkable; the life of an army depends upon its marksmanship, and of that the future officer can not know too much.





A scene from the first act of "Springtime" in which little Madeleine de Valette first sees the young Yankee soldier and touches him to know that he is real

# Mr. Thomas and the Boggy Man

And a Play About Louisiana in the Year 1815 by the Authors of "The Man from Home"

By ARTHUR RUHL

**M**R. AUGUSTUS THOMAS has excellent reason to be pleased with his latest venture into the psychic world. Mr. Thomas is not of an academic turn of mind, nor does he dwell among the cold peaks of speculative thought. He lives in New Rochelle, where he runs for Mayor now and then, and he is an every-day husky man interested in all sorts of every-day people and things. At the Democratic Convention in Denver summer before last he made quite the best speech that was made for Mr. Bryan. His plays have always shown flashes of a strong masculine humor which welded them to life as the ordinary man knows it, and it was this and his terse, vigorous dialogue which made them interesting rather than any unusual flights of imagination or perfection of technique.

In "The Witching Hour" Mr. Thomas did deal with unseen forces, but he also needed murder and hypnotism that seemed incredible, however visually dramatic. To write a play, therefore, in which no startling or violent action takes place, without villains or shrieks; one, indeed, which is played from beginning to end in a conversational tone, and yet grips its audience by its genuine appeal to their intelligence, humor, and human sympathy, is a real achievement. I should say that we have never had so comfortable a feeling in the presence of Mr. Thomas's technique, nor has he seemed to go about his work with such assurance as in this quiet but absorbing presentation of the effects of suggestion on an impressionable young girl.

This young woman, Dora Fullerton, had been pursued all her life with the suggestion that she had inherited flighty, headstrong, not to say immoral, tendencies from her mother. The mother had been divorced from Professor Fullerton, a well-meaning but somewhat prosaic Harvard instructor, and had gone to Paris to study for the opera. There she had married again without Professor Fullerton's knowledge. When a foolish quarrel separated her from her second husband she sent their baby girl back to America to be brought up as a Fullerton, and died. The first marriage had been merely a case of incompatibility, but the Professor's puritanical sister looked on the mother's artistic desires as mere wantonness, and as such she constantly characterizes their reappearance in the daughter.

## A Young Lady's Troubles With Suggestion

**T**HE play opens at Professor Fullerton's summer place at Lenox. Dora has fallen in love with a young playwright in whose first play she wishes to appear, and the family are in conference as to whether she shall be allowed to engage herself to the young man and go on the stage. The professor is naturally not enthusiastic and the girl's aunt is dead against it. At this crisis Monsieur Vavin, a distinguished French playwright and amateur in psychology and an acquaintance of Professor Fullerton's, appears, and the decision is left to him. He sees that Dora's chance for usefulness is being destroyed by her inhospitable environment, and advises her to go ahead with the play.

When the other members of the company begin to gossip about Dora and the leading man, and even the young author stops one of her scenes at the last rehearsal with the complaint that it is vulgar, it is the all-seeing, tactful Monsieur Vavin who rescues her, restores her self-respect, and sends her off strong and courageous

for the opening night. He brings the unhappy young lovers together again in the next act. And in the last, when the inexpressible aunt must needs tell Dora that nobody knows who her father was, Monsieur Vavin, satisfied that the girl has "found herself" at last, reveals the fact that it was he who married the young American singer and separated from her after a quarrel whose foolishness he found out too late. Monsieur Vavin is always the god from the machine, the sane and cheerful St. George for their domestic dragons—one of those suave, all-capable persons always fascinating in the theater. It is a rich part for any one, and that Mr. George Nash never leaves one in doubt for a moment that he is master of the situation is perhaps enough to say of his unusually interesting performance. His Monsieur Vavin might be Italian as well as French, perhaps, but at any rate it is a plausibly foreign, a magnetic figure which dominates from the moment he enters, and diffuses an atmospheric warmth and tingle over everything. Miss Adelaide Nowak succeeds in making Dora girlish and sincere—in excellently giving her the appearance of being acted upon rather than acting.

## Colors and the Harvest Moon

**T**HE generally stimulating and hopeful note of Mr. Thomas's play is jarred by digressions in the third act into the effects produced on the emotions by color. This act was originally a separate one-act play, intended for an audience familiar with stage-management. Vavin shows by the lights of his own apartment how different the young author's piece might have been had a yellow light been used instead of a red one during the comedy scene, and so on. Then he makes the melancholy young folks rehearse a love scene from the play in the room's own moonlight, leaves at the psychological moment, and returns to find them safely in each other's arms.

That is to say, he reduces their emotions to a matter of mixing blue and green light rays, and as they leave the apartment he is looking up at the harvest moon and "that droll god" with an almost Mephistophelian laughter. The connotation is remote and jarring. An army is as brave as it thinks it is, and the "suggestion" which doesn't let men know when they are beaten is fine and noble. The army is also as brave as the pounds of beans it has to eat or as the thickness of the soles of its boots will allow it to be. To send Dora Fullerton into her lover's arms merely because a blue light is turned on is to "suggest" that the individual is uncomfortably dominated by his material surroundings. It is out of key with the rest of the play, which makes her "find herself," conquer gloomy suggestion, and become the captain of her soul. Even this jarring note is forgotten in the fine note of sane optimism in which the play ends. It is significant work, and Mr. Thomas might well insist that people drop the Gs and call him Augustus.

The appeal to the sentimental emotions made by all concerned in "Springtime" was so merciless that it might almost be called an attack. First we are told that the leading lady is of such an unheard-of daintiness that even the connotation of so agreeable a name as Mabel Taliaferro is too heavy for her and she must be

known hereafter merely as "Nell." The theater is twined, almost papered, with flowers. From below the stage rises continuously Mendelssohn's Spring Song and similar dulcet airs. The scene is in the picturesque French Louisiana of 1815 and the story that of an incredibly cloistered little girl who, after reaching the age of seventeen without knowing a man of her own class, is engaged to be married by a stony griffin of a father to a leering old toad of a cousin.

Then in comes a beautiful young Yankee soldier and little Madeleine runs away. She returns after a harmless few hours only to find that her genial parent has placed seventeen candles on the altar and will never speak to her again. Then they tell her that the beautiful Gilbert Steele is shot and she goes into a sort of trance, and the venerable old priest wags his head and raises his hands sadly as stage priests do, and it is all very distressing until Gilbert comes back from the New Orleans fight as good as new, reconciles M. de Valette and brings little Madeleine to herself again.

Now Miss Mabel Taliaferro—or Nell if it must be—is a dainty little person. In "Polly of the Circus," set against a background of horses and canvasmen, she was all very well, but it seems almost a cruelty to put on her frail shoulders such a cloying load as this. An idyl is all right in its way—for a dip perhaps, but not an immersion.

Given white paper and the chance to make his own atmosphere, Mr. Tarkington could doubtless have made this into a very pleasing romantic story. If he said, for instance, that Gilbert Steele was a dashing youth we should promptly believe him. We should not need to shiver while a strong man with lines in his face piped in his best juvenile tones: "But I am a man—next month I'll be twenty-one!" And so on. It is difficult to say what should be said about "Springtime." Miss Taliaferro is too little, Mr. Thompson too generous, and we admire too much the authors of "The Man from Home." The stage is a cruel place sometimes.

## A Queen in a Harlem Flat

**F**LYING much nearer the ground than Mr. Tarkington, but more at home in the theater, Mr. Channing Pollock succeeds better in a somewhat similar aim in "Such a Little Queen." It is about a lovely queen of Herzegovina who comes to New York incognito with her Prime Minister while there's trouble at home. They haven't any money, and so they go to a Harlem flat where she cooks chops on the gas-stove and the janitor pokes his head in every now and then and bellows for the rent.

Of course, an honest young American falls in love with her, but the envoys and the young King of Bosnia come over at last, poor Bob Trainor realizes that he "doesn't really belong," and the two royal young people go back to claim their throne. Those who take their brains to the theater with them will not care for this, but those who are looking for about the same sort of entertainment as that provided by the average magazine story can spend a cheerful evening. Miss Elsie Ferguson is exceedingly pretty, and Mr. Frank Gilmore makes a very gentlemanly young king. Young folks' theater parties ought to enjoy themselves here exceedingly.

I hope that I may be allowed to shed a feeling, if somewhat tardy, tear over the recent demise of "The Sins of Society." Drury Lane melodrama is an institution

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too venerable and much loved to be treated shabbily. Imagine, if you please, a stage wide, high, and full of people. His Majesty's transport, *Beachy Head*, crowded with troops, is outward bound to "Gib." It is a foggy night, and the siren breaks hoarsely into the dialogue every few sentences—with real steam. Observe the captain and his first officer on the bridge anxiously scanning the murk with their glasses—the blue sputter of the wireless—the lovely ladies, officers' wives, no doubt, on the deck below—the troops in khaki crowding the main deck.

And who is this handsome dark young man whose uniform fits him so much better than the others?—"By the set of those shoulders, my man, you have taken the Queen's shilling before," observes the suspicious officer—who, indeed, but our young friend Sir Dorian March? To save a lady's honor he became last night the innocent custodian of a stolen coronet, overcame innumerable constables, swam the river at Windsor and dived over the waterfall, and now has enlisted to escape disgrace.

"Bray-y-y-y-y" goes the siren again. You could hear it for blocks about ten o'clock each night in the neighborhood of



Miss Elsie Ferguson as a Herzeogin in "Such a Little Queen"

Broadway and Forty-fifth Street. Bluer and more nervous is the sputter of the wireless. It is a message from ashore, and poor Sir Dorian is discovered.

The detail is marched out. Dorian is accused. Mr. Norris, the rich pawnbroker from whom the coronet was stolen by Lady Marion Beaumont, is near to death, it seems, from the morphine which that harassed lady gave him. Sir Dorian must answer for murder when he gets to shore. "I would not interfere," says the Colonel, "if you saw fit to jump overboard and make an end of yourself, Dorian March." And then—crash! The ship has struck the rocks and is sinking. All is confusion, shrieks and wailing, but it is Dorian March who seizes the Union Jack, and with a "Let's die like men!" stands in the spotlight with the troops about him as the *Beachy Head* goes down.

It's a great sight, and we keep on applauding and applauding, because each time the curtain rises the ingenious stage mechanism has made the ship sink a little lower, and if we applaud long enough, maybe we can sink it, funnels and all. And Drury Lane melodrama is a great relief from the reality of a too real world and the pale vacuity of many stage productions. Nothing pale or slim-waisted about this. There were fourteen scenes and thirty or forty speaking parts.

#### An Ancient Institution Snubbed

IT IS hard to say why such an able-bodied and delightful entertainment didn't please Broadway more. It had a London and Chicago run behind it and was excellently acted. Especially engaging was the accomplished villainy of Mr. W. L. Abingdon's Mr. Ferrers. You should hear Mr. Abingdon's fine rich voice, his precise and courteous accent; and see him saunter in, rising the least little bit on his toes with each step, and move up stage away from Lady Marion, turn, lean on the garden seat, take out his cigarette-box, snap it together and tap it with the end of his cigarette—all like a piece of smooth delightful clockwork. Miss Laura Nelson Hall gave generously of her wholesome sincerity to unfortunate Lady Marion, and Mr. Dodson Mitchell made the pawnbroker a courtly Russian nobleman. Mr. Leslie Kenyon got a great deal of fun out of the part of Hogg, the retired bookmaker. Mr. Kenyon is a capable actor, and it seemed a bit odd to see him kicking his heels in a gymnasium suit on the floor when one remembered the parts he played a few years ago with Mr. Mansfield's company.

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Sample Page

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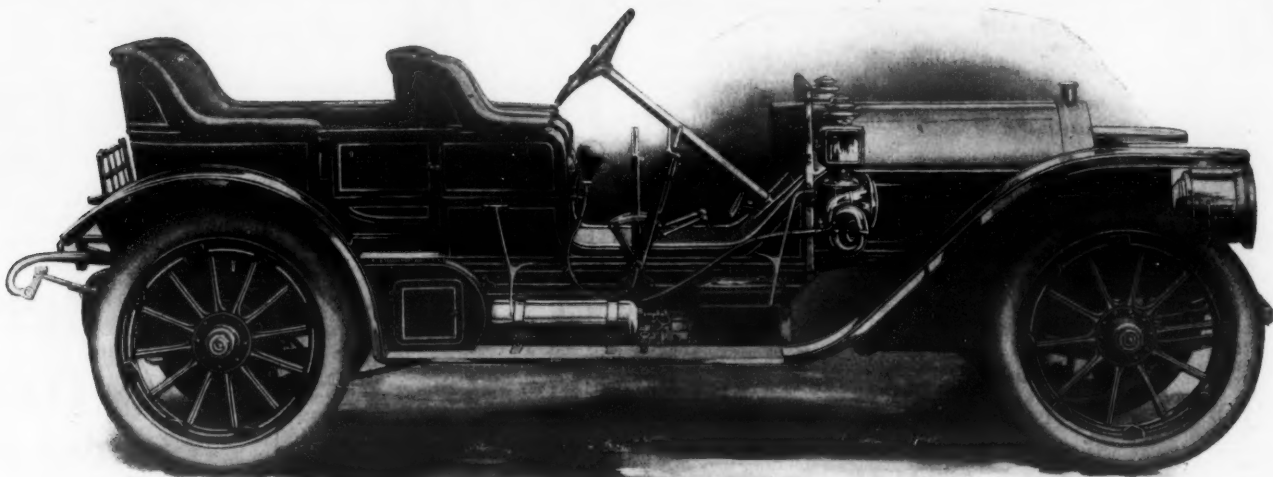
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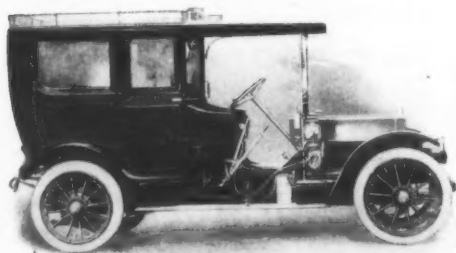
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Oxford St., West.

## In the African Zoo

(Concluded from page 18)

ing for the young rascal for an hour or more, we left him to his fate and proceeded. Later on he turned up, having followed us at a distance while some one carried his load.

The question of water was becoming important. Every stream bed we came to was dry, and in that peculiar volcanic sand, digging for water is useless, so we marched on toward a range of mountains. Several times the porters, through lagging behind, would get lost in the tangle, so that we had many annoying delays. Shortly after four o'clock we came to an open plain which reached to the foot-hills of Kenia. Even here the stream beds were dry. Our hope lay in the direction of the range which ran from Kenia almost to the Guaso Nyiro. I felt sure that near that range we would find one of the streams which we had such difficulty in crossing when on our way to Meru.

### Lost From the Party

WE HEADED toward the nearest point of what seemed to be the river, and when within about four miles of it came across a herd of Grévy's zebras. The men needed meat to eke out their supply of meal, and I was anxious to get a good skin, so I shot one and stayed to skin it, while the men went on ahead. It appeared that instead of going straight, as they had been going, they took a sudden turn southward, so that when I followed with my camera-bearer, about five o'clock, I reached the river, but could see no sign whatever of the camp. I fired several shots, but received no answer. After having had nothing but two or three small biscuits since 4.30 that morning, the idea of spending the night without food did not appeal to me very strongly.

As darkness set in we built fires, but even they were unanswered. Then we set out to find the camp. One way was as good as another for us, but by good luck we went southward a couple of miles, and then I fired several shots. To my intense delight there was a reply which sounded about a mile or more away. We went toward it as fast as we dared, falling into many holes and getting frequent frights from harmless bushes which in the darkness looked like rhinoceroses. By 8.30 we got to camp, relieved by the immediate prospect of bath, dinner, and bed, instead of having to sit up all night hungry and in constant fear of lions.

### The Rhinoceros Path

AFTER getting in the zebra meat and skin, the next morning we started on our upward journey among the tangle of hills and forests. It was not long before we found ourselves in the midst of thorny woods, trying to follow the meanderings of a rhinoceros path. For some distance we had actually to cut our way through, and tedious work it was and rough on the hands, owing to the abundance of thorns and prickly vines. Every ridge we reached we found was topped by another higher one. Crossing these we came to the worst part of our journey, for between the lower, grassy plains, which range about four thousand five hundred feet elevation, and the upper plains, which run up to about ten thousand feet, there is a belt of dense forest, mostly on steep hill slopes. To get through this belt we had to cut our way, and to add to the trouble it rained in torrents. It was late in the afternoon before we got through this heavily timbered forest.

The following morning we resumed our journey over the beautiful sloping plains till we reached the Meru-Nyeri trail, where all was easy.

### A March Without Food

THE next day the head man informed us that the men had no food left; the idiots had been eating double rations, and were now quite hungry. They wanted to make a very early start in the morning in order that they should reach Nyeri the same day. The distance was over thirty miles, and it speaks well for the endurance of the negro porter that they could make that march without food while carrying a load of about fifty or sixty pounds. We started at 4.20 and suffered greatly from the cold between this and sunrise. On the way we passed great numbers of game—zebras, hartebeests, Thomson's gazels, and a small herd of elands. Over the same country on our way east we had seen practically no animals. We reached Nyeri about four o'clock, and there found ourselves camped alongside of Mr. Selous, the well-known African hunter. Our four days' trip from Nyeri to our old camp near the Tana was uneventful. We were glad to get back to do some more lion work, and lost no time in starting a photographic campaign on them.



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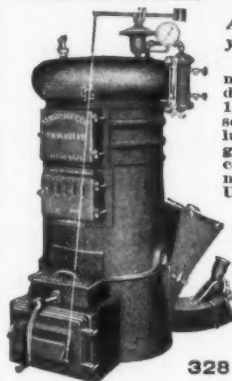
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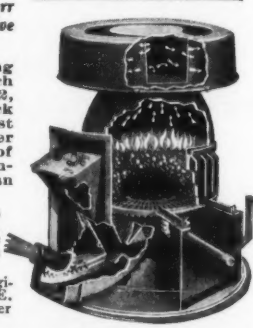
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Furnace Dealers, Hardware Men and Plumbers are invited to write Today for Profitable Agency Proposition.

Illustration shows furnace without casing, cut away to show how coal is forced up under fire, which burns on top.



### WIZARD INVERTED PIPE

#### A Revelation to Smokers

Severest tests Prove new Principle Correct. Draft and Fire Below, Tobacco Above, Kept Dry and Sweet by the rising heat. Perfect comfort.

Just What EVERY SMOKER Has Wished For. Style X, \$1.00. Style O, \$1.50. Style XX, Sterling Silver mounted, \$2.00. Genuine French Briar Bowls, Best Straight or Curved Rubber Stems, Mailed postpaid with 1 dozen antiseptic cartridges upon receipt of Price.

SPECIAL XMAS CASE. Two pipes—straight and ead, stems, Style X, \$3; O, \$4; XX, \$5, express paid.

WIZARD Mono-rail JUMPING TOP! Greatest Fun-Maker and Educator Made. Fascinates Young and Old. Travels 100 Feet on Inclined Wire. Revolves 10,000 Times a Minute with One Pull of the Cord. Any Child Can Do It.

50c. Postage, 6c. or ask your dealer. Or, nickel-plated, special Xmas packing, \$1. It jumps from the wooden egg and continues spinning. Spins on the tip of finger, end of nose, edge of tumbler, etc.

WIZARD PATENT DEVELOPING CO., Inc. Dept. 8, 133 W. 51st Street, New York



### A Coat Collar With a Purpose

is the Presto Collar. It looks like any other overcoat collar until you change the style. You can make a military effect and button out the cold or storm, in an instant, and with ease.

Construction—simple and common sense. Fashion—the top notch of it with every good tailoring element sewn into its make up—but not at all freakish. It is two distinct overcoat or raincoat styles. Turn it up for one; turn it down for the other. Then you have the overcoat for the bitter winter days, or when the sun shines.

The Presto Collar is for every man—for the man who drives, walks, motors or sails; good for camping or hunting—or for every day wear.

You can get a Presto in any material used for raincoats or overcoats—it is a patented idea that is entirely structural; not at all a question of fabric. Makers of overcoats and raincoats of national reputation are putting Presto Collars on their products, because the Presto is necessary for collar goodness.

May we send you our Presto-scope, so you can see by moving pictures just how the Presto Collar works, why you will like it and why you should wear it on your raincoat or overcoat? Write on a postal card "Send the Presto-scope."

Please give us the name of your dealer.

THE PRESTO CO., Desk 5, 699 Broadway, NEW YORK

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## POND'S EXTRACT

RELIEVES IRRITATION—PREVENTS INFLAMMATION—ASSURES COMFORT. Write for Booklet "Shaving Essentials" POND'S EXTRACT COMPANY, New York, N.Y.



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Only school graduating full-fledged operators. Established 1874. Housed in its own large, modern building. Equipped with R. R. train wire. Endorsed by Railroad and Western Union Officials. Exclusive methods. Teachers are practical experts. Living expenses earned. Easy payments. Positions always open—I will help you. Morse or Wireless. CATALOG FREE. GEORGE H. DODGE, Pres., Dodge's Institute 5th St., Valparaiso, Ind.

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A trade that will make you independent for life. Hours shorter—Pay bigger—Demand Greater than any other trade. You need no previous experience. Our practical methods enable you in a few months to hold position as skilled plumber or conductor your own business. Catalog sent free. ST. LOUIS TRADES SCHOOL 4445 Olive St., St. Louis, Mo.

BIG PAY SHORT HOURS



# PHOENIX MUFFLERS



## FOR OUT-DOOR WEAR—ANY PLACE, ANY TIME

Faultless fashion and perfect fit. Unquestioned good taste and cozy comfort. That's the improved Phoenix Muffler. There are styles for women, children and men in collar sizes and in an exceptionally wide variety of fashionable shades and weaves.

### The Phoenix Is a Real Muffler—Not a Makeshift

The Phoenix overcomes all muffler troubles. It is snug and warm—but not bungle-some. It lies smoothly over neck and chest, safeguards throat and lungs and spine—and protects all parts of the collar from sleet and snow. Never sags. Never bunches up behind. Snaps on and off instantly by means of the patent fastener at the throat.

### The Phoenix Always Keeps Its Shape

The Phoenix patent stitch makes the neck of the Phoenix Muffler elastic—it fits snugly close without binding—has sufficient "comeback" to prevent stretching. This exclusive knitting process with the special Phoenix yarns insures permanence of shape. The Phoenix is the one muffler that cannot grow lifeless, shapeless, raglike. Phoenix Mufflers are soft and silky to the touch—exquisite in finish. And this richly-beautiful lustre is permanent. The secret Phoenix process of mercerizing insures that. Neither damp weather, constant wear nor frequent washing can affect in the slightest degree the beautiful lustre of Phoenix Mufflers or their perfect-fitting qualities.

### The Genuine Bears The Phoenix Label

If you want the one muffler of permanent shape and unchanging quality—the one muffler that always fits perfectly—look for this label, "Phoenix Muffler, Pat'd. June 9th, 1908."



Pat. June 9, 1908

Good dealers everywhere sell the genuine at

**50 Cents**

If you are offered "something just as good" write direct to us stating size, color and style. Please send your dealer's name.

**PHOENIX KNITTING WORKS**  
229 Broadway Milwaukee, Wis.

## The Tale of a North Carolina Moonshiner

The first article of this series on the illicit whisky traffic in the South, "The Menace of the Still-Devil," was published August 21; the second article, "The Blockaders," appeared in the issue of September 4

By MARGARET BUSBEE SHIPP

**R**ED-BEARDED, keen of eye, the *raison d'être* of his sobriquet was seen at a glance. The riding-clothes he invariably wore were as invariably bespattered with the red clay of the road to his distillery. He was on the friendliest terms with the deputies, and his small Government still was a model of regularity and good behavior. It was suspected that this was only a blind for a large illicit still, though not a scintilla of proof had been found against him. Quantities of whisky were known to be made in the county, and sent by wagons to neighboring towns to be sold. Again and again the officers got on the track of the distillery which was making the trouble, but the scent shifted. It was definitely located, a posse cautiously surrounded the place, to find only an oven with the coals still hot. Informers brought the news that it was in the northern part of the county, but as mysteriously as before, the Wandering Jew had vanished when they reached the spot.

The collector grew impatient, and turned the hunt over to a man whose characteristics were feline rather than canine. Instead of wildly chasing the will-o'-the-wisp, he stalked until he was sure, and then sprung. The wires must have fairly reverberated as they transmitted the most joyous telegram the department had ever received. It declared that the still was of the largest capacity of any that had ever been seized in the district, and would be brought at once to the collector's office. The possmen had been sent on horseback to the nearby town to despatch the message. The remaining two deputies managed to get the still into a wagon, determining to display their prize instead of hacking it to pieces. It was dusk of a cold and cheerless day as they started to the town, and they had to pass the home of Red Fox on the way. He chanced to be turning in at the gate, showed a mild and friendly interest in their capture, made a casual guess as to its capacity, and asked them to stop for supper.

"Would like it, but can't leave the Jew out here on the road."

"Oh, the still?" returned Red Fox indifferently. "Bring it into the house if you're afraid somebody'll put it in his pocket. You can drive right up to the room next to the dining-room and put it in there while you're at supper. Right under your eye, and nobody can touch it without your hearing. It rings like a bell."

He tapped it lightly, and its clear ring reverberated. The deputies consented, the three men lifted the still sidewise into the room adjoining the dining-room. There was one window, too small to admit the still passing through it, and a back door leading on a porch. Red Fox locked this door and handed the key to the deputy.

"What about that window?" suggested the man suspiciously.

"I can nail it down if you like," replied his host pleasantly, but with a shade of contempt, as he picked up a hammer and effectually prevented any possibility of its being opened from the outside. The younger deputy felt ashamed of his companion. Here was a man "treating 'em white" when he knew they believed they had just deprived him of the major portion of his income.

"Oh, cut it out!" he exclaimed impatiently. "As he says, nobody can touch the Jew without ringing an alarm bell."

They went into the adjoining room, leaving the door slightly ajar; a delicious country supper was served, with its steaming coffee and bountiful hot dishes. Immediately afterward they reluctantly declared they must move on—opened the door wide—and stared into the empty room. The still which no one could handle without its giving forth that clear ring, had gone silently—through locked door, or nailed window, or up the great chimney, they did not know. And they never have known, for though they searched the premises, outhouses, stable, distillery, though they hunted the greater part of the night, and Red Fox assisted them with indefatigable kindness and suggested every possible place in which a great copper still could be hidden, yet the hour's start on its new wanderings proved too great a handicap.

It has never been seen again, officially, and the only positive proof that it has ever been captured is an exuberant telegram upon the Government records.

## Velvetrib Oneita Knit UNDERWEAR



### —pleasantest to wear best IN wear

Until you wear the new Velvetrib Underwear, you will never know **real** winter underwear comfort.

Velvetrib is the only underwear that embodies the four essentials to perfect underwear—velvety softness—luxurious warmth—springy elasticity—wear-resisting strength.

It is grateful to the skin—soft, warm and agreeable. It fits glove-like, and allows perfect freedom of movement.

By actual test, Velvetrib shows 80 to 100% more tensile strength than any other underwear of equal weight.

It is knit in two closely inter-woven layers—one supporting the other. Without coarseness of yarn or bulkiness of fabric, strength, warmth and velvety softness are obtained.

But test Velvetrib Underwear yourself. Go to your dealer and examine a Velvetrib garment. Feel its velvety softness—try its elasticity—jerk at the reinforced lockstitched seams—pull on

the buttons—tug at the tailored button-holes—test the trimmings!

Be all around strenuous with it.

Go as far as you like! Then you will understand why

### Velvetrib Is Guaranteed

to give satisfactory service in every respect without irritation of the skin, shrinking, ripping, tearing, bagging—or money back.

Velvetrib is made of especially prepared Egyptian yarn in medium and heavy weights.

**\$1 for Separate Garments**

**\$2 for Union Suits**

If your dealer doesn't sell Velvetrib, send us his name, and we will mail you a booklet and a sample of Velvetrib fabric. We will see that you are supplied.

**ONEITA KNITTING MILLS**

Makers of Famous Oneita Union Suits and other Oneita-Knit Underwear.

Utica, N. Y.

Start your Gas Engine with the **Molsinger Auto-Spark** and run it without the aid of batteries. Not a cheap magneto, but the original high grade speed controlled friction driven dynamo. Perfectly insulated, "water and dust proof." Fully Guaranteed. Operates "make and break" and "jump spark." Charges all storage batteries for ignition and lighting on a small circuit. Ten years actual service with over 36,000 Auto-sparkers in operation to testify to its merit.

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**\$500 Per Karat**

**THE DIAMOND'S ONLY RIVAL**

For \$5 a karat, you can now buy a White Sapphire that nobody on earth can possibly tell from a genuine diamond except by a chemical test. For these Sapphires have the same sparkling brilliancy as the diamonds. Only the diamond equals them in hardness. Hence, these gems have the same sharp facets—the same eternal fire and durability. **PROVE THIS AT OUR EXPENSE.** Don't take our word. Let us send you by C. O. D. express either ring illustrated above so that you can judge for yourself—place it side by side a real diamond. Then if you are disappointed, return it. We pay charges both ways, so this test costs you nothing. What better proof can you ask? All mountings 14 kt. solid gold. Write today for our beautiful catalogue of High Grade Jewelry at reduced prices.

**Wm. Comerford, 20 So. Division Street, Buffalo, N. Y.**

## Is Your Winter Comfort Worth \$6?

**YOU** can be blizzard-proof this winter—Mr. Motorist. The Burlington Motor Robe provides the way. Just look at the picture and see the comfort and convenience—features sticking out all over this splendid robe.

It is the *only overshoe* robe. Note the warmly-lined, leather-tapped, extending half-shoes that give you

### Foot Warmth and Foot Freedom

No cold, wind, rain, dust or snow can reach you. You can work the brake and clutch just as easily as if there were no robe over you at all. It can't slide up or entangle the feet. Think how that feature

### Averts Danger

The Burlington Motor Robe kicks off instantly—you can "kick into it" almost as quickly. No matter whether you ride front or back, you want warmth and comfort. This robe is for the driver's protection.

And it's for the *tonneau*, too. Note this point—the Burlington Motor Robe can't flap at the bottom. See how cold and wet are kept out around the heels.

It is the only make of robe which has a **Special Windshield Lap**

below the feet. Inspect it at our risk. Prove its splendid value.

## Burlington Motor Robe



### Send Only \$6

We will send the Burlington Motor Robe—"Sho-Fur" Robe—prepaid. It is splendidly made, of Heavy Burlington Kersey (Black or Green) and covered with a heavy, water-proof, rubber-faced Drill. Slightly, comfortable, durable. If not at dealer's, order direct.

### For Christmas

Give this robe to your motorist friend. Also made in more expensive grades. If on receipt of the Robe, you are not fully satisfied with its value, we will return your money.

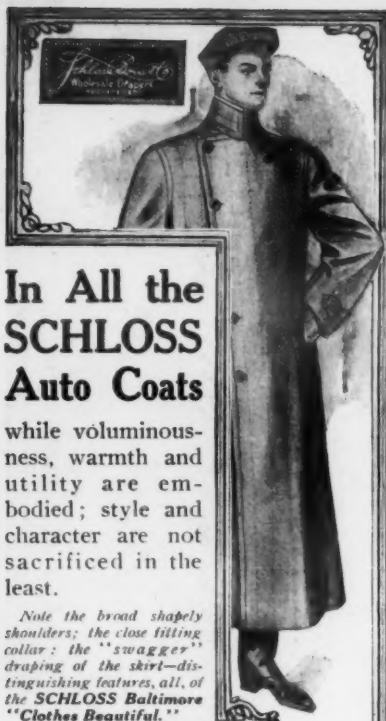
Burlington Blanket Co., Burlington, Wis. Dealers Write for our Folder of Plans and special proposition.

The Burlington Blanket Company, Dept. 2, Burlington, Wisconsin

Enclosed find \$6, send us, express prepaid, one (black or dark green—say which color, please) Burlington Motor Robe, under your guarantee of all Burlington Products.

Name.....  
Address.....  
Town.....State.....  
My auto-supply dealer's name.....  
His Address.....





## In All the SCHLOSS Auto Coats

while voluminousness, warmth and utility are embodied; style and character are not sacrificed in the least.

Note the broad shapely shoulders; the close fitting collar; the "swagger" draping of the skirt—distinguishing features, all, of the SCHLOSS Baltimore "Clothes Beautiful."

## The Schloss "CONQUEROR"

One beauty of this and other Schloss Automobile Coats is the splendid way in which protection, smart lines and exclusive fabric patterns are combined.

The Best Clothiers everywhere have Automobile Coats, Overcoats and Raincoats

Made in Baltimore By  
**Schloss Bros. & Co.**  
Insist on the Label.

TO IMPROVE YOUR BUSINESS SYSTEM SEND FOR A SAMPLE SHEET OF

**MULTIKOPY**  
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Try it on your machine, using it between the last two of as many sheets of thin onion-skin paper as you can put on the roll. Then compare the copies.

**Multi Kopy Makes 20 Clear Copies at One Time**

Business men like it because it makes perfect records, and lasts longer than other brands. Stenographers and filing clerks like it because it is always uniform and clean to handle.

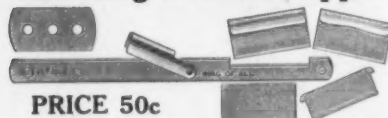
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are guaranteed to give 75,000 impressions each without clogging the typewriter so as to show on the paper. For all machines.  
**F. S. WEBSTER COMPANY**  
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## The King-of-All Stropper



PRICE 50c

Resharpen your safety razor blades with The King-of-All Stropper. One single device holds them all. No adjustment necessary. Bones or strops any style blade, single or double edged, without removing from frame. Eliminates cut fingers. You can use your blades indefinitely and always have a comfortable shave. Cheapest and best on the market. Saves its cost in a few weeks. Price 50c at your dealer's or by mail. Get one today.  
**KING-OF-ALL STROPPER CO., 161 A Summer St., Boston, Mass.**

## Near-Brussels Art-Rugs, \$3.50

Sent to your home by express prepaid

Sizes and Prices	Beautiful and distinctive patterns. Made in all colors. Easily kept clean and warranted to wear.
9x6 ft. \$3.50	Woven in one piece. Both sides can be used. Sold direct at one profit. Money refunded if not satisfactory.
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New Catalogue showing goods in actual colors sent free  
**ORIGINAL IMPORTING CO., 919 Bourse Bldg., Philadelphia**

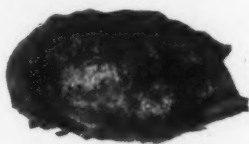
## Wild Silk—An American Possibility

Experiments Indicate that the Silkworm May Thrive as Well in the United States as in the Orient

By S. F. AARON

IN THE northern central provinces of China, above the 35th parallel of latitude, and particularly upon the high table lands, there are great areas barren of cultivation, and here grow wide forests of bush or scrub oak and also many trees of other acorn-bearing species. Inhabiting this country is a large, eye-spotted, buff-winged emperor moth, the fat, green, lazy caterpillar of which feeds upon the leaves of oak. The Abbé Perny probably first made this insect known to the naturalists of Europe; it was he, at least, who brought the first account of its habits, together with the specimens, and in honor of the missionary the French naturalist, Guérin Menéville, named the species *Atticus* (now *Antheraea*) *pernyi*.

The observant and painstaking Chinese, familiar with the cultivation of the common silkworm which they had discovered many centuries before, have long since



Cocoon of a Chinese Silkworm

The silk which is reeled from this, is woven into pongee and similar materials

made use also of the pale brown, roughly elliptical cocoons of this wild silkworm, reeling from them the soft, brown silk, which they weave into pongees and other silken fabrics of coarser and cheaper grade. Pongee has been the product of the Celestial Empire for probably hundreds of years, and its value has led to a further step in the production of the raw material. The wild silkworm is now semi-domesticated; the eggs are hatched indoors; the caterpillars, placed on oak bushes, are carefully watched, and, as far as possible, guarded from toads, birds, and insect parasites that occasionally destroy them, and considerable areas of scrub oak are cultivated as food for the worms. When the cocoons are gathered a certain number are laid aside for further propagation. The handsome, bat-winged moths emerge in the spring, and within a few days lay their eggs. These hatch in a week or so, according to temperature, and at the end of about



Mother of the Japanese Silkworm

The female Yamamai moth, "the mountain cocoon." Rearing the worm differs in no important particular from the Chinese way

sixty days the rapidly feeding caterpillars are full grown and make their cocoons. The development through the chrysalis stage requires about twenty days. Then the second brood goes through its transformations, and the chrysalis remains within the cocoon all winter.

The production of oak-fed wild silk in China is about one-fourth that of the total for all silk, and within the last few years there have been exported, principally from the province of Shantung, about 4,000,000 pounds of wild silk annually. This is commonly known to the trade as Chinese "tasar," oak-fed silk, brown silk, wild silk, and pongee raw.

### The Japanese Cocoon

IN JAPAN, upon the higher table lands and the mountain-sides and within regions abounding in scrub oaks of various species, there is reared, in semi-domestication, an emperor moth very similar both in appearance and habits to the Chinese species. The cocoon differs only slightly in color, and the male moth is generally darker and broader of wing, but there can be little doubt but what this insect is a



## The Howard Watch

THIS is a photograph of the HOWARD Watch adopted by Orville Wright in his record flights before the U. S. Government at Fort Myer.

The Watch is shown in the leather case or cradle, specially designed to hold the watch convenient to the acrobat's view.

The Wright Brothers at Le Mans, France, had most unsatisfactory experiences with all the watches they tried. They came back from Europe determined to buy HOWARDS.

The experiences of Orville Wright demonstrate beyond question that the HOWARD is the Watch for the aviator.

At Fort Myer the HOWARD upheld its sixty-seven years' reputation as a practical time-piece. Its special hard-tempered balance beat true despite the vibration and tilting of the aeroplane. The HOWARD adjustment proved itself permanent—even after the shock of a landing that threw the watch to the ground.

A HOWARD Watch is always worth what you pay for it.

The price of each HOWARD Watch, from the 17-jewel in a fine gold-filled case (guaranteed for 25 years) at \$35.00; to the 23-jewel in a 14K. solid gold case at \$150.00—is fixed at the factory, and a printed ticket attached.

Drop us a postal card, Dept. A, and we will send you a HOWARD book of value to the watch buyer.

**E. HOWARD WATCH COMPANY**  
BOSTON, MASS.

AGENTS WANTED to secure subscriptions for the NATIONAL SPORTSMAN. Full particulars sent when you answer this advertisement.



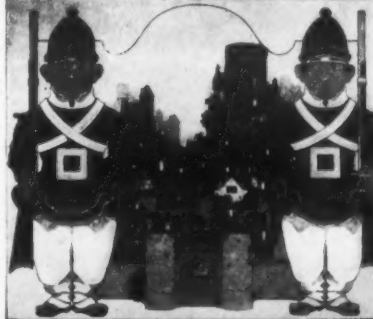
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Every month the National Sportsman contains 160 pages or more, crammed from cover to cover with photos from life, stories of hunting, fishing, camping and tramping, which will thrill and interest you. This monthly visitor will lure you pleasantly away from the monotonous grind of your every-day work to the beautiful atmosphere of the woods and fields. Single copies 15c. yearly subscription and watch fob, \$1.00.

### Special Trial Offer

Send us 25 cents, stamps or coin, and we will send you a copy of the National Sportsman, also one of our heavy bound Ornolu Gold Watch Fobs (regular price 50c) as here shown, with russet leather strap and gold plated buckle. Can you beat this?

Watch Fob, regular price, 50c | ALL  
National Sportsman, 15c | YOURS 25c  
Send to-day. 65c | FOR  
**NATIONAL SPORTSMAN, Inc., 91 Federal Street, Boston**



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This large poster is done in Mr. Parrish's happiest style and with all his wonderful wealth of color and detail. It is just the picture for nursery decoration—also suitable for the college man's den.

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It is 28x22 inches in size and reproduced in eight colors. Price 75 cents. Sent to any address on receipt of price.

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**P. F. Collier & Son, 416 W. 13th St., New York**  
*Agents for Canadian, Methodist Book and Publishing House, Toronto, Can.*

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YOU FEEL SAFE WHEN WRITING A CHECK WITH  
**BLAIR'S RED ROBIN AND BLACK BIRD INK PENCILS, THE PATENT DROP NEEDLE, KEEPS THE POINT CLEAR.**

Note—Blair's are the only practical Ink Pencils. Take no chances on a substitute. Owing to U. S. and British Patents they can not be imitated. For Correspondence, Manifolded, Ruling and Stenography. No leaky air tube, they fill easier. Hold 50 per cent. more ink, and permit the use of Blair's Safety Ink-Making Cartridges. 10c. extra. Saving cost of check punch, \$5.00. Point will last for years. Soon saves cost. PRICES: Plain, \$1.00; Chased, \$1.25; Chased and Gold Mounted, \$1.50; Red Cases, 3 1/2 in., \$1.25; Large Barrel, 4 in. or 5 in., \$1.50; 3 1/2 in., Silver Filled, \$4.50; by insured mail, \$6. more. Ordinary ink can be used.  
**BLAIR'S FOUNTAIN PEN COMPANY, 6 JOHN STREET, SUITE 318, NEW YORK. GET AGENCY**

**The Simonds Saw**  
THE RIBBON TRADE MARK SAW

"Simonds Saws ARE the Best"  
Awarded GRAND PRIZE, Seattle Exposition.  
No other make of Saws merited or won equal award.  
**SIMONDS MFG. CO., Fitchburg, Mass.**

IN ANSWERING THESE ADVERTISEMENTS PLEASE MENTION COLLIER'S



# HARTFORD

## Dunlop Detachable Tires

"The Tire  
That Lasts"

**Hartford Dunlop Tires Carry a Message from General Wood, New York, to San Francisco, giving no trouble whatever and Looking Little the Worse for Wear.**



This is the Mitchell Ranger bearing dispatches from Maj. Gen. Leonard A. Wood, U. S. A., New York, to Gen. Jno. F. Weston, U. S. A., San Francisco. Driver Frank X. Zirbies, Private Malcolm E. Parrott, beside him—Lieut. B. B. Rosenthal in tonneau.

**Hartford Dunlop Tires** were selected for this strenuous journey because they are the acknowledged tires for hard service, easier than any other to operate in case of replacement. However, no replacement was necessary. The car arrived in San Francisco with the same set of tires it was equipped with when it left New York.

Here is the story of Hartford Tires as it appeared in the *San Francisco Chronicle*.

### Good Work By Hartfords

A perfect score for the Hartford Dunlop tires that equipped the Mitchell Ranger which has just ended its trip across the continent is reported. It is stated that the four tires that were on the car when it left New York came through without trouble. And the wonderful thing about it is that they show not a great deal of wear and look good for plenty more work.

Another good record has lately been made by Hartford Dunlop tires. They were the equipment of the Columbia car that made the round trip dash of 330 miles between Los Angeles and San Diego in 10 hours and 21 minutes, and a letter from W. G. Chanslor of Los Angeles states that the car never had to stop on account of its tires, there being not even a puncture during the long stretch of hard running.

## The Most Rational Tire in the World

There is such a wide divergence of opinion as to the relative merits of the Clincher Tire and the Dunlop Tire that we feel it is high time the motoring public should be made acquainted with the real facts in the case.

Let us begin by saying without qualification that the Dunlop Tire, manufactured under patents owned by the Hartford Rubber Works Company of Hartford, Conn., is by a long way the most rational tire made and the nearest to tire perfection of any tire so far produced.

In making this statement, let it be understood that we have no "axe to grind," because we are one of the largest manufacturers of Clincher tires in the world; our Hartford Clincher Tire having a reputation of quality which is beyond question.

We will, then, briefly, and as simply as possible, try to make it clear just why the Dunlop is the best tire.

First of all, the Clincher Tire would never have attained its present popularity if other manufacturers did not have to contend with the original Dunlop patent. "Necessity is the mother of invention," and the Clincher Tire has been widely advertised and advocated by other manufacturers in competition with the Dunlop.

Almost every quick detachable tire now on the market is directly or indirectly taken from the original Dunlop.

Any experienced tire maker or expert rubber man is bound to admit that the Dunlop is superior from every standpoint in construction.

The Dunlop is the longest lived tire.

It is the fastest operated tire.

It is the most resilient tire.

It is the best looking tire.

It is the easiest tire to ride on.

It is the safest tire.

It is the easiest tire on the car.

It is absolutely the acme of tire perfection.

The combining of heavy fabric and rubber into any form is a difficult problem; always has been, and probably always will

be. But it is more easily accomplished in the Dunlop Tire—there being no clinch necessitating sharp angles, curves or indentations. The workmen are enabled to work the layers of fabric up equally on a round mould.

Therefore, the tensions are equal—no unequal strain; no sharp angles in the fabric. The Dunlop presents to the rim two narrow, flat sides. There are no unequal strains on the fabric even if, for any reason, the tire should be run flat. When the Dunlop receives a shock, it flexes on its wire edges and absorbs the shock, while the Clincher, being held rigidly in place, gives the fabric the shock.

For this same reason, the Dunlop Tire is about 33% more resilient than the Clincher; has larger air-chamber, which also adds to its resiliency.

The Dunlop is the safest tire, because it is held in place on both sides of the rim by endless wire embodied in its edges. These are naturally non-extensible, and as soon as the tire begins to become inflated, a pull or pressure is exerted upon the unextensible edges, which locks it securely to the rim. The edges being unstretchable, they cannot lengthen or yield in any way under pressure, and therefore cannot creep. They must grip the rim all around, not merely at intervals; and the greater the pressure the firmer the grip.

The Dunlop Tire cannot blow off the rim, for as shown by the sectional cut herewith there are two steel cables in the base of the tire made of five to six strands of heavy imported steel music wire of the very highest grade.

Each of these strands has a breaking strain of 650 pounds, or 350,000 inch. Compare this with the principle of the Clincher—Island cotton—which breaks at about 350 to the square inch.

Hartford Dunlop Tires are made in all standard sizes, with plain tread, and with the famous Hartford Wire Grip Non-Skid Tread (Midgley patent).

Specify Hartford Tires in your car now.  
**THE HARTFORD RUBBER WORKS CO.**  
Hartford, Conn.



## BRANCH HOUSES

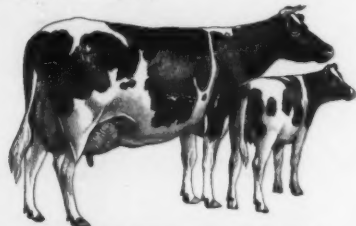
NEW YORK, 57th St., and Broadway	BUFFALO, 725 Main Street
CHICAGO, 12th St., and Michigan Ave.	CLEVELAND, 1831 Euclid Avenue
BOSTON, 817 Boylston Street	DENVER, 1564 Broadway
PHILADELPHIA, 1425 Vine Street	ATLANTA, GA., 94 North Pryor St.
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## Mothers of Puny Babies Try Holstein Milk

YOU are anxious about your baby and would do most anything if you could only see the color come into baby's face and its strength increase. Just try plain fresh Holstein Milk. It is simpler, safer and far more beneficial to give your child Holstein Milk, either with or without modification, than to try various artificial foods of "formulae." Most any baby can digest Holstein Milk who can digest mother's milk, for Holstein Milk acts much the same in the stomach as the milk of the normal human mother. Your baby will probably thrive on Holstein Milk in a way that would surprise you. Your milkman can get Holstein Milk for you. If he cannot supply it, write us, and give us his name and address as well as your own, and we will send you a booklet about infant feeding and help you to get Holstein Milk in your own town.



HOLSTEIN-FRIESIAN ASSOCIATION  
2A American Building Brattleboro, Vermont

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## DIAMOND FAST COLOR EYELETS

Found in the best shoes because no shoe is perfect without them. It means a lot to the wearer to have no "brassy" eyelets to spoil the appearance of the shoe and no frayed laces to replace.

You don't have to pay extra for Diamond Fast Color Eyelets. The manufacturer does that because he wants his shoes to give absolute satisfaction. Leading shoe manufacturers all over the world are now using them because experience has demonstrated that they are best.

Examine the next pair of shoes you buy for the little diamond shaped trade mark. It is only a little thing to remember and it means more shoe satisfaction. You should not be satisfied with less than the best.

Remember that Diamond Fast Color Eyelets improve the appearance of a shoe and they retain their original color and brightness until after the shoe is worn out.

Ask your dealer about them

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FAST COLOR EYELET CO.  
Boston, Mass.

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### Colonial Red Cedar Treasure Chest

Is a perfect treasure of utility, and as elegant as articles of furniture as the crafts have ever produced. Made throughout of fragrant Southern Mountain-grown Red Cedar, guaranteed moth, dust and damp proof. Perfectly the proper thing for Christmas, wedding and birthday gifts. Beautiful dull natural hand-rubbed finish, heavily bound with strongly studded copper bands, and sent on FIFTEEN DAYS' FREE TRIAL, freight prepaid, direct from factory with return privilege free of cost. Write at once for handsome catalogue showing many styles.

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**MEN AND WOMEN**

Write today for our new big 32 page free booklet and learn how to grow mushrooms for big profits in cellars, stables, sheds, etc. Surprising returns from small space with little expense. Markets waiting for all you can raise. Perfect experience unnecessary. We make and sell the best spawn and teach you our methods from National Spawn & Mushroom Co. Dept. 54 Boston, Mass.

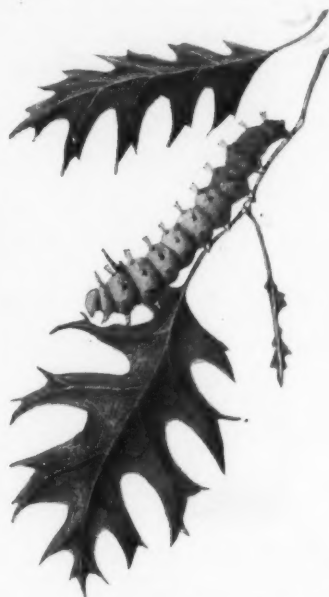
IN ANSWERING THESE ADVERTISEMENTS PLEASE MENTION COLLIER'S

climatic variety of Perny's moth, and that the latter was at one time introduced from China. Naturalists have regarded it as distinct, and from its native name, "yama-mai" (mountain cocoon), they have obtained the specific name, hence: *Antherea yama-mai*. The Japanese call the caterpillar "yama ko." The methods of rearing the worm differ in no important particular from that followed in China with the tasar worm.

Oak-fed wild raw silk of both China and Japan is only slightly inferior to the common, cultivated silkworm product in strength and fineness. It possesses equal luster, and is as susceptible to bleaching and dyeing. It is more easily degummed, and from it can be made all kinds and grades of silken fabrics. It is particularly suited to plushes, velvets, and heavy shot or changeable silks. The cocoons are larger than the average cultivated silk cocoons and the silk is as easily reeled or carded.

### The Silkworm in America

IT HAS been often claimed for the United States that it is the only nation in the world that could supply itself with every necessity and luxury. Even we good Americans grow tired of this untruthful boast. If it were no longer possible to sail the seas there are many things we



An Oak-feeding Wild Silkworm

The caterpillar of Perny's moth—Chinese

should do without, at least for a time, and one of these, a most useful luxury, is silk. We go half-way round the world now for most of this raw product and quarter-way round for the rest, producing not a jot of it within our own shores, for we have not found a way to compete with the cheap, intelligent labor of the Orient and lower Europe in the delicate and expert handling of white silkworms. Neither man nor woman, white nor black, can make wages at the work; the weight of cocoons produced from the worms that require one person's labor will bring but a mere pittance each season. But what if the worms feed and largely care for themselves and there is only required the gathering of cocoons and the propagation of the insects within doors, lessening by two-thirds the amount of labor?

### Leaving Their Enemies Behind

IN DIFFERENT parts of our country, generally in the region traversed by the 35th parallel of latitude and on southern mountain-sides and table lands, there are hundreds of thousands of acres of scrub oak barrens. Here also labor is comparatively cheap. It has been proved more than once that both Japanese and Chinese insects thrive when brought into the United States, often much better, indeed, than in their native countries, for they leave their natural enemies behind them, as has been the case with certain pests, the San José scale, for example. There is every reason to believe the wild silkworms of the upper Orient would do well here, and it is really difficult to see how their introduction would not prove to be a paying venture.

For entomological purposes, the securing of fresh and perfect specimens, the writer reared the yama-mai, obtaining a few eggs through a correspondent in Japan. The caterpillars were fed on the leaves of our common red and scarlet oaks. Out of fifteen worms that hatched, all successfully developed into moths. I have often regretted the lack of opportunity in perpetuating the breed at that time.



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ON APPROVAL ANYWHERE

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Petty Ledger  
Plain Manila Sheets for Scrap Books  
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old Spanish days

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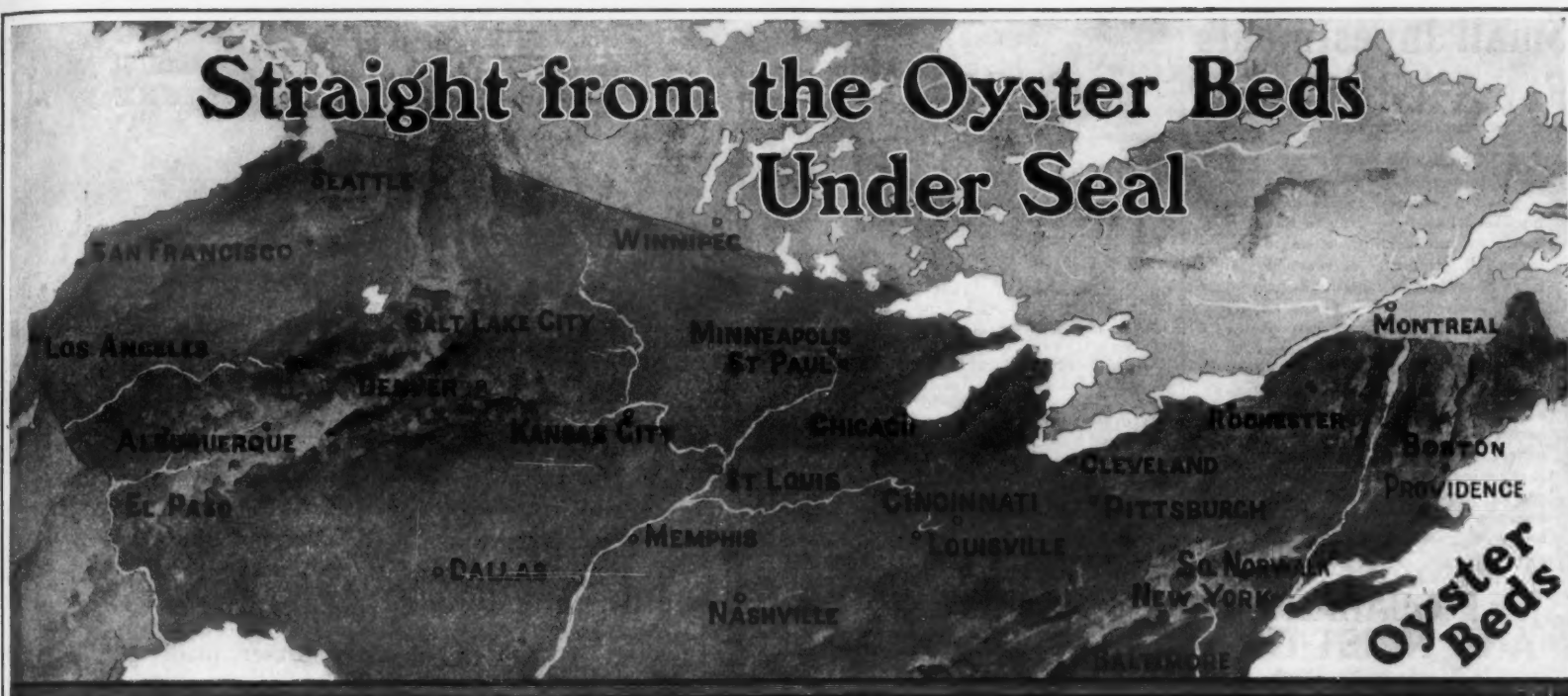
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IN ANSWERING THESE ADVERTISEMENTS PLEASE MENTION COLLIER'S



# Straight from the Oyster Beds Under Seal



A Sealship Oyster in New England, in Illinois, or in California, tastes the same, and *is the same*, as the day it was dredged from the deep.

Through a perfect organization—the Sealship System—it goes straight from the shore

to your dealer in an air-tight Sealship—every mile of the way under supervision—every mile of the way *under seal*.

Will you be content with oysters in open tubs, when there is a Sealship dealer near you?

## Sealship Oysters

The Sealship Price is the Standard of Value.  
If You Pay Less You Get Less

It takes from three to six years for an oyster to mature and acquire the fine flavor of the sea.

Yet the whole value of this three to six years of care and cultivation can be lost in three to six hours of transit—if the oysters are not sent inland in the *Sealship* way.

### About Open Tub Oysters

For the common way of shipping oysters is in *open tubs*—the *only* way of shipping oysters ever devised until the Sealship System was organized.

The oysters in open tubs must be iced en route.

The ice is in the tub with the oysters. It is "railroad" ice. It is put in by the expressman with his naked hands. It melts, and the oysters swim in this "liquor."

Sealship Oysters must be iced, en route, of course. But the ice never touches the oysters—it is on the outside of the air-tight, germ-proof containers which hold them.

### Sealship Air-tight Containers

These air-tight containers are packed solid with oysters at the seaside. The seal that is put on there is not broken till your dealer receives the oysters.

The oyster shippers are under contract to us. The dealer near you is under contract to us.

We supervise the journey of the Sealship Oyster from the time it is dredged from the sea till your dealer hands it to you in a Sealship paper pail.

You will be surprised when you see Sealship Oysters. More surprised when you taste them.

The reason is obvious.

The fresh water in open tub oysters washes out the taste and color of the oyster. It undoes all that nature did in three to six years of growth.

The Sealship Oyster is natural in color—unbleached, unbloated, and it has that tang of the sea which you expect only in oysters eaten at the shore.

### Insist Upon Getting Sealship Oysters

Sealed package oysters are *not* necessarily Sealship Oysters.

There is no other organization, save the Sealship System, which covers the *growing*, the *shucking*, the *shipping*, the *selling* of oysters. A *sealed* package in itself means nothing—nothing as to purity—nothing as to quality—nothing as to flavor. Unless the oyster is properly guarded from the time it leaves the beds through the various commercial channels, shipper, jobber and retailer,

a *sealed can* in itself means nothing as it is just as easy to put watered oysters in a small or large sealed package as in a tub.

Your one guarantee of the genuine Sealship Oysters is the Sealship case in the dealer's store which means that he is an authorized, contracted agent. You are not buying a pig in a poke, you can see Sealship Oysters, see their quality, their purity, their absence of water, their natural color, this is the only way bulk oysters should be sold. Don't be misled, make sure you are getting the genuine Sealship Oysters.

### No "Liquor" with Sealship

In buying Sealship Oysters, remember that there is no "liquor"—nothing but solid meat. The "liquor" is what spoils common oysters. It is melted railroad ice.

So, if you commonly buy oysters by the quart, get only a pint of Sealship. For common oysters are *half liquor*.

### "Seaside Oyster Dishes" Free

If you want to know the flavor of the real sea oyster, write us the name of your oyster dealer. We will send you, free, our book "47 New Seaside Oyster Dishes" which gives many shore recipes, unknown inland. Address Department 34 A.



## The Sealship Oyster System, Inc.

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Sealship Oyster Stations  
at 80 Coast Points

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**WOULD** you like to learn how to save money—even if you don't intend to do it? Our booklet "The Safe Way to Save" is yours for the asking. It helps you save \$10. a month—or more if you have it. We don't speculate in real estate with your money—we simply pass over to you our own choice mortgage investments in amounts to suit you. Guaranteed First Mortgages on New York City Real Estate are the basis of our plan. No safe investment earns better interest and now, after 17 years, we can still say that no investor in guaranteed mortgages or mortgage certificates has ever lost a dollar. Send coupon below or postal for our booklet.

### TITLE GUARANTEE AND TRUST CO

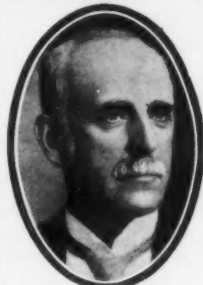
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175 Remsen St., Brooklyn Capital and Surplus  
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### Opportunities Come to the Man with Money



Leslie M. Hoge, President  
Twice Governor of Iowa.  
Former Secretary of the United  
States Treasury.

Be prepared when opportunity knocks at your door by having **MONEY IN BANK.**

Start a savings account with us. Begin now by sending any amount from \$1.00 up to \$10,000. We pay

**4% Interest on savings accounts compounded semi-annually**

Governor Shaw's booklet on "How to Save by Mail" will be of value and interest to you. Write and it will be sent for the asking.

The First Mortgage Guarantee & Trust Company  
Gov. Leslie M. Shaw, President  
Dept. C, 927-929 Chestnut St., Philadelphia, Pa.

### Guaranteed Water Power Bonds Netting 6%

A bond issue of \$3,000,000, so intrinsically good and so thoroughly safeguarded as to be sound beyond question.

First: Secured directly by permanent assets of over \$8,000,000.

Second: Guaranteed by an old established, successful company, with net assets of \$5,000,000.

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Fourth: Offered and directed by men of proven ability and success.

Fifth: Payable serially in accordance with our usual custom.

Sixth: Available in denominations of \$500 and \$1,000 and in convenient maturities of from five to twenty years.

**Peabody,  
Houghteling & Co.**  
(Established 1865)  
181 La Salle Street, Chicago

Write your name and address in the lower margin of this advertisement, cut it out, mail it to us, and we will send you our Circular No. 646 P, describing these Bonds.

(15)

## THE AVERAGE MAN'S MONEY

News and Comment  
for Investors

### Mortgage Investment

**T**HE return on capital put into safe mortgages is lessening. Six per cent is an exceptional yield, the prevailing rate on farm loans being about five, and that on real estate loans in the big cities four and a half. These are the rates on the absolutely safe mortgages; various companies offer—and pay—higher rates, but the distinction must be made between the company that borrows money on its bonds to use in real-estate speculation and the company whose bonds are based on conservative first mortgages on good property. As always, the risk increases with the increase of rate of promised return. In England it is usually said that real safety can not be assured until four per cent or under is reached.

With the limit of safe return known, the problem of getting the average investor to buy became harder. Wild-cat promoters and the chronic anti-savings-bank financiers work diligently to divert money into speculative ventures. The good, safe mortgages in New York City, for instance, are quickly taken up by the few big customers like Mrs. Hetty Green, Mrs. Russell Sage, the life insurance companies, and savings banks.

The average mortgage in New York is too large for a small investor, but arrangements have been made by one or two companies that deal in this sort of securities to issue certificates in denominations ranging from \$200 to \$5,000, secured either by large, first mortgages or a number of smaller ones. These certificates are sold outright, and the \$200 ones can be bought on the instalment plan by buyers who want absolute safety and no worry about the property behind the mortgage. The companies guarantee an income of four and one-half per cent and insure the certificate holder against loss. One of the companies dealing in mortgage certificates has been so well managed since its organization, seventeen years ago, that no investor has ever suffered the loss of a dollar, and one of them claims that it has itself had no losses.

### Farm Debentures

**S**PLITTING up mortgages so that a great number of investors with limited sums may buy is not confined to city loans. Farm mortgages are being taken over in quantity by companies whose business it is to go carefully into the matter of real value. Against a group of mortgages debenture bonds are issued.

These companies take care of mortgages, insurance, title insurance, and even repairs, in the same way that the mortgage companies in New York look after their guaranteed mortgages. The rate of interest on farm mortgages is slightly higher than on city mortgages, but, as usual, the risk is somewhat greater.

In the best sense, such a company becomes a mortgage exchange where operators and lenders meet and each is fitted out to his satisfaction. The companies have expended considerable effort to bring the borrower and lender together and so widen the market for what they have to sell. Most of the mortgage companies have remained conservative in their promises, but if any doubt is felt in regard to any one of them, the investor can always get information in regard to the New York companies by writing to any prominent bank or trust company. The list of officers and trustees of these companies often contains the names of men very prominent in New York financial circles, and these names are in themselves a guarantee of honest and careful financial dealing.

### A Warning

**D**ISTINGUISH carefully between the company that wants your money to speculate with it in buying and selling real estate and the company which offers you its investment bonds based on first mortgages. The speculative company offers larger returns, but the risk is greater, and you must look very carefully into the character of the people who are managing the company, and judge to what extent their speculations are safe.

Both the speculative operating companies and the conservative mortgage companies make their offerings as attractive as possible. One company offers to at once repay all money paid in with interest, in case of the death of the investor. This applies only to the \$200 certificates, and is offered so that the investor's fam-



## Do You Want Real Shaving Comfort

**W**HEN you get up in the morning dip your face in cool water—then use a refreshing lather of Gillette soap—briskly rubbed in.

Now pick up your Gillette razor and under its easy strokes, the beard slips off smooth and clean.

It takes about three minutes—many Gillette users do it in two minutes.

After shaving, rinse the face in cool water and dry with a soft towel.

There is nothing to do with your razor except hold it under the open faucet or splash it about

in the basin of water. It requires no special care—no stropping, no honing.

You will never know what shaving comfort means until you use a Gillette.

No other razor works on the Gillette principle—or can, because it is covered by basic patents.

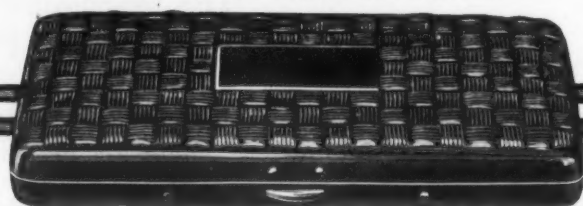
The time to buy a Gillette is now.

It pays for itself in three months. It costs \$5.00—and it lasts a lifetime.

The Gillette, illustrated here-with, is so compact that it can be carried in the pocket or slipped in the side of a traveling bag. It comes in gold, silver or gun metal—with handle and blade box to match. The blades are fine.

Prices, \$5.00 to \$7.50. For sale everywhere.

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515 Kimball Building, Boston  
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which is a thin, translucent material perfectly reproducing all the rich coloring of the most beautiful stained glass. Easily applied by anyone to ordinary windows, without removing them from the sash. Costs very little. Practically indestructible. Made in conventional patterns, also appropriate designs for any purpose. Suitable for doors, transoms, and windows in private houses as well as in churches, hotels, etc. Send for free samples and catalog showing borders, panels, centerpieces, and filling in colors. **DEALERS WANTED.**  
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Burns a mantle like gas making a gas light from kerosene. Odorless, noiseless and absolutely safe. Produces 100 candle power 16 hours on one quart of kerosene. Best and easiest light on the eyes. Gives a pure, white light. Requires no generating light as any lamp, and you have a perfect light instantly. Burner fits any lamp, including the famous Rayo. Nothing cumbersome or unsightly. Used everywhere in best homes. Satisfaction guaranteed.  
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Suitable for all weathers, manufactured and sold by us exclusively, direct to the consumer. Description—Fine quality felt, light tan color, with richly Mexican carved leather band; "never flop" brim, made in two dimensions; brim 3 inches, crown 4½ inches; brim 3½ inches, crown 5 inches; a regular five dollar hat, sent express prepaid, special price.....**\$3**  
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**HOUSTON HAT CO., HOUSTON TEXAS**

**Binder for Collier's \$1.25, Express Prepaid**

Half morocco, with title in gold. With patent clasps, so that the numbers may be inserted weekly. Will hold one volume. Sent by express prepaid on receipt of price.

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**Grow Mushrooms**  
For Big and Quick Profits  
I can give practical instructions worth many dollars to you. No matter what your occupation is or where located, get a thorough knowledge of this paying business. Particulars free.  
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P. O. Clerk, City or Rural Carrier. Examinations and appointments soon. Write immediately for Schedule and Free Book about Government Positions.  
OSWENT'S CIVIL SERVICE COLLEGE, Dept. 85, St. Louis, Mo.

## HOW YOU CAN EARN \$300 OR MORE A MONTH

One box ball alley costing \$150, took in \$513 the first fifty-one days at Sullivan, Indiana. Two other alleys costing \$365, took in \$1,372.93 in five months. Four large alleys costing \$240, took in \$1,845.20 in fifty-nine days, more than \$900 a month. Why not start in this business in your own town? Both men and women go wild with enthusiasm; bring their friends, form clubs and play for hours. Players set pins with leverage no pin boy to employ. Alleys can be set up or taken down quickly. Write for illustrated booklet explaining **EASY PAYMENT PLAN**. Send for it today.  
**AMERICAN BOX BALL CO., 314 Van Buren Street, Indianapolis, Indiana**





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Blucher or Button

You'll never know what shoe comfort really is until you wear a Florsheim "Natural Shape" FLEXSOLE.

Specially tanned leather makes them flexible—gives buoyancy to the step like a cushion.

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Thanksgiving Special \$20-SUIT or OVERCOAT made to order **\$13<sup>50</sup>**

Spend 1c—Save Many Dollars

Drop us a postal requesting our big, "Handsome Fall and Winter Style Book," with 64 smart suit and overcoat samples, self-measuring outfit, etc. **FREE**

We will prove to you the folly of paying high prices for your tailoring when you can get the smartest New York clothes made to your measure at our low prices.

This season so far has been the biggest of our career—we are not surprised. We are giving the smartest clothes and the biggest values of any tailoring organization in the country. This is possible because we have done away with agents to whom we formerly sold and sell direct to the wearer, saving you the commissions and salaries we formerly had to pay the agent. We make the same profit we always made, and you make the agent's commission. That is why

**We Guarantee**  
\$20 Clothes for \$13.50

We guarantee fit, fabric and finish and the clothes must please you in every respect upon delivery, or you are under no obligation to keep them.

Sit down now—write for our big style book and 64 samples **FREE**. You have much to gain and nothing to lose. Address Dept. L.

**Bell Tailors of New York**  
124-126 Walker St., New York City

**BELL TAILORS of NEW YORK**

**No investor has ever lost a cent of principal or income on purchases made through this house.**

The methods which have made such a record possible are fully set forth in our circular which we will gladly send you on request. Our clients are netting 6½ to 7 per cent income on their investments.

**The Geiger-Jones Company**  
Specialists in Securities of Old, Successful Industries, 205 North Market St., Canton, Ohio

**6%** For 34 years we have been paying our customers the highest returns consistent with conservative methods. First mortgage loans of \$200 and up which we can recommend after the most thorough personal investigation. 825 Certificates of Deposit also for savings investors. **PERKINS & CO., Lawrence, Kans.** Ask for Loan List No. 714.

ily can have the money should they be in immediate want. In some cases, life insurance is an added feature. It is claimed that the high financiers, who formerly exploited life insurance, are now in the business of marketing bonds with all sorts of insurance attached. The value of the security offered can often be determined by the investor by the anxiety of the agent to induce him to invest. In some of the more risky investments, the salesman who places a \$1,000 bond gets as his commission one-half the payments made in the first two years, making a total of \$160.

A properly selected mortgage certificate is an ideal investment for a small investor, but he should take pains to inform himself first that he is dealing with responsible people.

### To Protect Mine Investors

**BELOW** is printed the resolution recently adopted by the Mining and Metallurgical Society of America for the guidance of investors in mining stocks. It is full of meat: if your thoughts ever turn to the hills, keep these five short paragraphs pasted where you can read them while you're making out a check. The resolution:

"Whereas, The overvaluation of mining properties by investors and the public, due to ignorance of mining conditions and a lack of appreciation of the real nature of the investment, tends to increase unduly the profits of mine promoters and speculators, and to increase unnecessarily the financial risks taken by mine investors, to the ultimate disadvantage of the mining industry.

"Resolved, That it is the opinion of the Mining and Metallurgical Society of America that; for the protection of shareholders and investors, every mining company should publish an annual report within ninety days of the close of its fiscal year, and such report should incorporate the following information:

"1. A brief review of the past history of the property, the work accomplished and the results obtained, with tabulated statement of expenditures and receipts from the beginning, marketable products made each year, and the sums received from the sale of same, the annual net earnings and the disposition made of such earnings.

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### Investment Advice

"CONSULTING BUREAU" over one of the doors of certain trust and banking corporations is a legend that indicates an attempt by city bankers to come into such confidential relations with the people of the crowded streets as exist between the average country banker and his clients. To the work of answering questions and directing investment, a junior officer is usually assigned. There is no fee, and the adviser possesses the knack of making inquirers feel that they are not wasting his time. Whether the seeker be a customer of the company or not does not matter—in the conferences this point is not raised. Everything, from the proper way to draw and endorse a check to the selection of securities for purchase, comes up.

The idea is one that should grow. It would, without question, be of great value to the city man with limited time and opportunity to investigate.

# Why Irrigation Bonds Are So Popular

The most popular bonds that we handle now are Irrigation Bonds. They have displaced, with a large share of our customers, Municipal, Corporation and Public Utility bonds which pay a lower rate.

When rightly conducted, Irrigation projects now involve no uncertainty. The Government itself is spending tens of millions of dollars in reclaiming this arid land.

The demand for irrigated land exceeds the supply, because of its enormous fertility. And because an unfailing water supply, under constant control, insures one against crop failures.

The most productive and costly farm lands in America are now in the irrigated sections.

The security in all our projects is ideal and ample. It is hard to conceive of anything better.

### Six Per Cent

Irrigation bonds pay six per cent interest—a higher rate than can now be obtained on any large class of bonds based on equal security.

The reason is this: Irrigation projects are profitable. There are few undertakings where such amounts of money can be used to equal advantage.

The demand for irrigated land is now overwhelming. And there is great demand for money that will help to supply it. So the bonds pay this liberal rate.

### Carefully Guarded

The projects which we finance are carefully guarded. Our own engineers and attorneys pass on every feature. An officer of our Company, residing in the West, keeps constantly in touch with every project until the whole work is completed.

We have our pick of these projects, because we are known as the leading dealers in Irrigation bonds. The projects we finance are always well located.

In the past 15 years we have sold 71 separate issues of Reclamation bonds—Drainage and Irrigation—without a dollar of loss to any investor.

### The Security

Irrigation bonds are secured by farm liens, given by individual owners in payment for water rights.

These liens are conservative—more so than the usual farm mortgage. They are often for less than one-fourth the land's value.

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Some of these bonds are municipal obligations, issued, like School bonds, by organized districts. Such bonds are tax liens on all the real property in the district.

Some of these bonds are issued subject to the provisions of the Federal law known as the "Carey Act."

**\$100—\$500—\$1,000**

Irrigation bonds are issued in series, usually payable all the way from two to twelve years. One may make long-time or short-time investments. Every bond paid off increases the security back of the rest.

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### Ask for Our Book

We have written a book on Irrigation bonds which every investor, small and large, should read. It is based on our intimate knowledge of the facts, gained by 15 years of experience.

Please send this coupon today for it. It will enable you to judge if Irrigation bonds form the sort of investment you seek. (4)

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(Established 1893)

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A blessing for growing boys and girls. One size fits anybody. Sent anywhere on receipt of price. ONE DOLLAR.  
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Send for descriptive booklet. Money back if not pleased. We have an interesting agent's proposition. Send for particulars today.





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Delivered to your own home in any part of America and freight charges prepaid—for one month's unlimited trial. If it is not the best piano at the price in existence, and you do not like it, we will take it back and pay the return freight. We merely want the chance to place this piano in your home so you can judge its merits for yourself.

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Has an awning to protect sleeper—no nails or screws to mar the woodwork—can be instantly adjusted to any window. Write today for free booklet, "What Fresh Air Will Do," and full particulars of our 30-day free trial offer.

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We want you to try one pair of KADY Suspenders. After that we know you will continue to wear them, because you will find they never bind your shoulders or strain your trousers buttons no matter what position you assume. The reason is to be found in

**THE DOUBLE CROWN ROLLER**  
a patented device found only on THE KADY, which makes the suspender adjust itself to every movement of the body. Finest quality of elastic webbing in many handsome patterns. Satisfaction guaranteed.

50c and 75c a pair

If your dealer does not keep THE KADY, send us his name and we will tell you where to get them.

**THE OHIO SUSPENDER CO.**  
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ily can have the money should they be in immediate want. In some cases, life insurance is an added feature. It is claimed that the high financiers, who formerly exploited life insurance, are now in the business of marketing bonds with all sorts of insurance attached. The value of the security offered can often be determined by the investor by the anxiety of the agent to induce him to invest. In some of the more risky investments, the salesman who places a \$1,000 bond gets as his commission one-half the payments made in the first two years, making a total of \$160.

A properly selected mortgage certificate is an ideal investment for a small investor, but he should take pains to inform himself first that he is dealing with responsible people.

### To Protect Mine Investors

BELOW is printed the resolution recently adopted by the Mining and Metallurgical Society of America for the guidance of investors in mining stocks. It is full of meat; if your thoughts ever turn to the hills, keep these five short paragraphs pasted where you can read them while you're making out a check. The resolution:

"Whereas, The overvaluation of mining properties by investors and the public, due to ignorance of mining conditions and a lack of appreciation of the real nature of the investment, tends to increase unduly the profits of mine promoters and speculators, and to increase unnecessarily the financial risks taken by mine investors, to the ultimate disadvantage of the mining industry.

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## When You're Buying Clothes—

You can look at the *material*, and determine its quality and how long it ought to wear.

You can look at the *workmanship*, and determine whether it will stand the test of hard usage.

You can try them on and note the *style*—

But—

You can't tell whether the style—the essential part of a satisfactory garment—is going to last as long as the suit or whether the first damp day will warp it all out of shape.

That's true of ordinary garments. In

## Kaufman "Pre-Shrunk" Garments

the style and shape and fit are there to stay.

Most of the ordinary clothing troubles—wrinkling, bagging, puckering, "pulling up"—are due to the warping of the half-shrunk cloth.

The Kaufman "Pre-Shrinking" Process, originated and used exclusively by us, eliminates every vestige of this shrink tendency.

That means that all the distinction and elegance so characteristic of Kaufman garments are part of them and will remain until the suit is worn out.

It is solely because of the Kaufman "Pre-Shrinking" process that we are en-

abled to guarantee not only workmanship and material, but *satisfaction*. Ask the dealer about this guarantee.

We know of no other clothing manufacturer who could afford to make a guarantee so strong and binding as this.

Kaufman "Pre-Shrunk" Garments, in all the fashionable styles and fabrics for fall and winter, are now on exhibition at the store of the Kaufman dealer in your locality.

We should like you to see our handsome style book for fall and winter. Your dealer has it, or a post card to us will bring it free.

**Chas. Kaufman & Bros., Chicago**

(5)

**For Boys 25c per garment**  
**50c Union Suits**

**NEXT SUMMER**  
you will want  
**"Prosknit"**  
TRADE MARK  
REG. U.S. PAT. OFF.  
**UNDERWEAR**

It's so soft and neat  
and clean and cool  
—so healthful, too.

**CHALMERS KNITTING COMPANY**  
Amsterdam,  
N. Y.

**For Men 50c per garment**  
**\$1.00 Union Suits**

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"Makes the Heat Behave!"

A simple device with time clock attachment, which can be set to govern the heat in your house automatically, and insure any temperature desired at any hour of day, night, or early morning.

Gives warm rooms to dress in, even temperature all day, and cool rooms to sleep in. Easy to install in any house, no trouble to operate, can be applied to any heating system.

The Jewell saves 20% on coal bills and prevents accidental fires.

**30 Days' Free Trial**

Write today for booklet "The House Comfortable," prices and full information regarding this free trial offer. Let the Jewell Heat Controller prove what it will do before you purchase it.

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**BURROWES HOME BILLIARD AND POOL TABLE**

**\$1 DOWN**

\$1.00 Down puts into your home any Table worth from \$6 to \$15. \$2 a month pays balance. Higher priced Tables on correspondingly easy terms. We supply all cues, balls, &c., free.

### BECOME AN EXPERT AT HOME

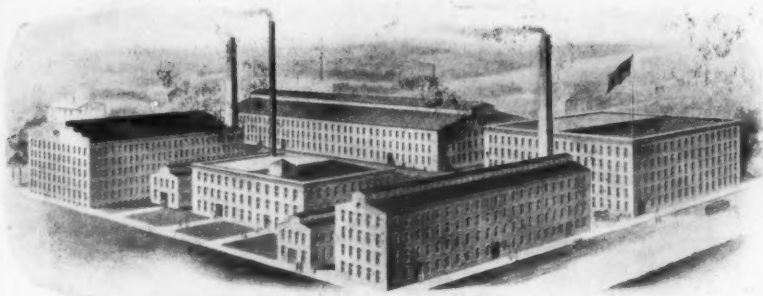
The BURROWES HOME BILLIARD AND POOL TABLE is a scientifically built Combination Table, adapted for the most expert play. It may be set on your dining-room or library table, or mounted on legs or stand. When not in use it may be set aside out of the way.

**NO RED TAPE**—On receipt of first instalment we will ship Table. Play on it one week. If unsatisfactory return it, and we will refund money. Write today for catalogue.

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To the Public: AN EXPLANATION AND A PROMISE  
on behalf of



## THE IDEAL VACUUM CLEANER

(Fully Protected by Patents)

Operated by Hand  
Price \$25

"It Eats Up the Dirt"

Or Electric Motor  
Price \$60 or \$65

Thousands of persons who have ordered IDEAL VACUUM CLEANERS have been unable to get their machines except by waiting two or three weeks or longer.

We regret the wholesale annoyance thus caused, but assure the public that it could not well have been avoided.

For all our belief in our splendid machine, we could not foresee its really tremendous success, and prepare in advance for the rush of orders.

Our factory, which when we began advertising in April, 1908, had a capacity of 30 machines a day, has literally been swamped.

So helpless were we under the flood of orders that we were forced to suspend advertising for two months.

Now, however, we are able to assure the public of our ability to fill all orders on the day received.

As fast as possible our factory has been extended, until now it extends through the entire block bounded by Lafayette, Ferry, Madison and Monroe streets in Newark, N. J.

We now have over 100,000 square feet of floor space, with an output of 500 machines a day and the ability to increase it to 1,000 machines, or about 30,000 per month.

The remarkable popularity gained by

You can't keep your carpets, rugs, etc., clean with broom and brush and *least of all with carpet sweeper*. Vacuum Cleaning is the only *right means*. In the IDEAL VACUUM CLEANER all the parts of the most efficient Vacuum Cleaning system are for the first time *scientifically and economically concentrated*.

We now can promise to deliver you one of these wonderful machines *promptly*. Let us tell you how to order. Also send for our Free Illustrated Booklet. It tells an interesting story of a remarkable saving in money, time, labor, health and strength. Send for it today.

THE AMERICAN VACUUM CLEANER COMPANY 225 A. A. Fifth Avenue, New York City

this \$25 machine in less than a year is without a precedent.

Yet it is easily explained.

If you owned a 20-pound portable Vacuum Cleaner that could do all the work of a big air-suction power plant, and do it better and with more convenience, could you help boasting about it?

And when your friends came and saw it work—saw it, as often happens, take a quart measure full of dirt out of only 10 feet square of carpet that had just been swept by a broom—saw it do this while scarcely making a sound and raising not a particle of dust whatsoever—well, don't you think that they, too, would rush in orders?

Think of it! The wonders of vacuum cleaning have hitherto been possible for the very rich.

But now the IDEAL VACUUM CLEANER brings these wonders within the reach of all—makes possible for everyone the only strictly sanitary and thoroughly efficient system of cleaning that the world has ever known!

Do you wonder, then, that we have been forced to four times increase our capacity and to build a factory that can turn out 1,000 machines a day?

## SPAULDING'S FETHER-LYTE

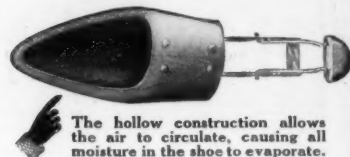
FETHER-LYTES  
ARE ALL RIGHT



## VENTILATED SHOE TREES

ALL THE  
STRENGTH OF WOODEN TREES  
WITH ONLY 1/4 THEIR WEIGHT

No matter HOW MUCH or HOW LITTLE you pay for your shoes Spaulding's Fether-Lyte Ventilated Shoe Trees will make them keep their shape and wear much longer.



The hollow construction allows the air to circulate, causing all moisture in the shoe to evaporate.

### VERY LIGHT WEIGHT

These Trees are made from a specially prepared fibre that makes them as strong and rigid as wooden trees, yet they weigh only 1/4 as much. Easy to handle, convenient in travelling.

### PERFECT VENTILATION

Spaulding's Fether-Lyte Ventilated Shoe Trees are hollow—a feature that allows the air to circulate freely, causing the shoes to dry out quickly. See illustration.

### SIMPLICITY OF ADJUSTMENT

A downward pressure and the tree is held firmly in place, filling out all parts of the shoe as perfectly as does the foot itself. An easy upward pull and the tree is released.

Spaulding's Fether-Lyte Ventilated Shoe Trees not only give your shoes a new appearance as long as they last, but make them wear twice as long. Buy a pair today. Price \$1.00.

If your dealer doesn't carry them or will not get them for you, send for our booklet. It gives full instructions how to secure them direct from us.

The downward pressure secures absolute rigidity and pushes the tree in proper place.



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1910

"30" Shaft Drive The Locomobile "40" Chain Drive Co. of America

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Write for catalogues of the **Victrola**, the **Victor**, and of over 3000 **Victor Records**.  
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